



Ken Morgan  
Two's A Crowd

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## Today's issue of TD

Travel Daily today has five pages of news including our PUZZLE page plus a full page from Quiktravel.

## QF Italy request

**QANTAS** has lodged an application with the International Air Services Commission (IASC) for the renewal of its existing 300 third country code share seats per week allocation on the Italy route, under its current agreement with Emirates.

QF is requesting a five year extension of the existing approval which expires on 30 Aug 2022.

## Consolidated adds NDC

EXCLUSIVE

**CONSOLIDATED** Travel will expand its offering to include NDC capability later this month, with the highly anticipated launch of its enhanced Quiktravel platform.

The system will offer NDC ticketing via all three major GDS systems used in Australia: Sabre, Amadeus and Galileo, with the company saying it will allow streamlined processes enabling the issuing of an airline ticket in just two clicks.

The new version of Quiktravel builds on the locally developed

platform that has serviced travel agents on both sides of the Tasman for more than 20 years, processing over 20 million tickets.

"With a new look, improved efficiency and exciting new features, Quiktravel will continue to meet the current and future needs of its customers throughout Australia and New Zealand," the company said.

The system will be showcased next week in a series of webinars, with registrations now open for the sessions by **CLICKING HERE**.

Consolidated said its new Quiktravel platform will be activated for all of its agents effective 23 Aug, urging them to take part in the updates to learn about the enhancements before the change - more on **back page**.

## NZ needs cruise plan

**CRUISE** Lines International Association (CLIA) has called for the phased reopening of New Zealand's international borders to also include a plan for cruising.

The New Zealand Government detailed the phased reopening yesterday, and while CLIA acknowledged the travel revival would be a positive step, it said provisions for a careful resumption of local cruising should be included to help revive NZ's jobs and businesses.

CLIA Australasia MD Joel Katz said New Zealand would need an agreed framework to support tightly managed local cruises.

## Border ban backflip

EXCLUSIVE

**THE** Federal Government has once again amended the legislation governing Australia's prohibition on overseas travel, with the recent change removing an automatic exemption for people who are normally resident overseas (**TD** 05 Aug) repealed overnight.

Last week's controversial move by Federal Health Minister Greg Hunt to close the border even more tightly had aimed to reduce pressure on Australia's quarantine capacity, with some passengers allegedly exploiting the loophole to travel frequently between Australia and their country of residence.

The measure actually came into effect on Wed this week, but was apparently in place for just 48 hours, with the Federal Register of Legislation now noting that the "item was repealed on 12 Aug 2021 and is no longer in force".

## EK+Routehappy

**EMIRATES** has partnered with ATPCO to enhance its NDC offers with Routehappy content, giving travel bookers deeper insight into the carrier's offerings such as wi-fi, COVID-19 measures & more.

EK had already been offering Routehappy information via indirect channels, with the NDC addition showcasing a "more accurate, compelling and enriched experience for those consuming our Gateway API," the carrier said.



## Sales & Trade Marketing Coordinator

A full-time, 12 month maternity role located in Sydney CBD.

The duties will include: Internal and external sales reporting, regular use of SalesForce, maintaining client profiles, accounts payable, support management of sales budget and allocations to sale team, management of brochure distribution, coordination of events, expos, sales conferences and provide marketing support to trade and the trade marketing manager.

The experience required: proficiency in Microsoft Office including Word, Excel, Teams, Outlook, Onedrive, Salesforce experience ideal, ability to undertake multiple tasks and work to deadlines, ability to produce and understand statistical reports.

Ideally 3-5 years similar experience within the travel industry.

Applications close 23 August.

For more information, visit: <https://www.seek.com.au/job/53328492>

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Travel Daily

## HLO mints payment pact

**HELLOWORLD** Travel Limited has announced an exclusive three-year partnership with Mint Payments, covering a full range of transactions including EFTPOS terminals, online credit card payments and EFT payments.

The first stage of the pact will launch later this month, with the new MintEFT platform which is being introduced as a successor to eNett EFT (**TD 03 Aug**).

Claimed to be "Australia's first end-to-end payment solution for the travel industry," the Mint-HLO deal will eventually cover the payment needs for any business in the travel supply chain - including customer payments to travel agents, and from agents to wholesalers or suppliers, the companies promised.

Helloworld's in-house Resworld mid-office system will be integrated with the Mint range of payment products, with

HLO promising cost savings to members through aggregated volume benefits as well as process efficiencies and "savings by providing alternative payment options with more competitive pricing structures".

**MEANWHILE** TravelManagers has also announced its adoption of the MintEFT payment solution, having approached the company for an alternative when eNett confirmed the withdrawal of its product (**TD 03 Jun**).

TravelManagers Finance and Commercial Manager, Tanyu Cilek, said the company had worked with Mint to create a system that provides all the existing features of eNett and more, including the ability for payments to be authorised centrally by the group's National Partnership Office "enabling us to maintain the integrity of our fully funded client account".

## \$100k culture tours

**BAMAGA** Enterprises has secured \$100,000 from the Indigenous Tourism Fund, which the company said it will use to provide new tours from its Cape York Peninsula Lodge in Qld.

Most of the funds will be allocated to buying a coach with a capacity of up to 18 passengers to operate new cultural discovery tours to showcase Indigenous cultures of Cape York Peninsula.

## Air NZ cash delay

**A PLANNED** capital raising by Air New Zealand has been deferred for the second time after the NZ Government blocked the move, citing a business environment that is "not sufficiently stable" for the Crown to approve the raise.

Barring any further adverse COVID developments, the NZ Govt stated its intention to allow the raising to happen in the first quarter of 2022.



## Window Seat

**LOOK**, we're not saying this is even close to the real thing but the following update might make some feel a little bit closer to the holiday that awaits.

Qantas has released 10 new Zoom downloadable in-situ backgrounds that can make meeting attendees feel like they are taking off on that long-awaited flight to somewhere special, such as a seat in Economy or Business class, or even the cockpit (**pictured**).

The best part, there are no pictures of waiting in queues, just the fun bits of travel.



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## CORPORATE UPDATE

### WIN adds Bay, FBI Travel

AUSTRALIAN agencies Bay Travel and FBI Travel have joined the UK-based WIN Global Travel Network, joining Travellers Choice as the Australian representatives of the worldwide TMC group.

WIN is part of the Advantage Travel Partnership, which was formerly 25%-owned by Travellers Choice prior to the sale of its stake some years ago (*TD* 01 Sep 2017), with Travellers Choice retaining its participation in the international network.

Sydney-based Bay Travel and Melbourne's FBI Travel are "well-established SMEs, with a focus on corporate travel and are similar in size to the typical Advantage and WIN members, making them an ideal fit to join the network," said WIN Global Travel Network Head John Hobbs-Hurrell.

"Their proven track record in servicing multi-country clients, with the technology to support customers locally, and their ability to bring knowledge to partners will benefit the network," he said.

FBI and Bay Travel are both part of CT Partners, with Bay Travel CEO Alan Wolf stating "the landscape has changed in the last 18 months and Advantage and

WIN offer the opportunities to network with partners around the world and provide access to supplier programs, especially the Global Accommodation Program.

"Being part of the organisations' strategy will enable us to plan ahead for the future," he said.

FBI Travel's Mark Chaskiel said "we are looking forward to working with Advantage members in the UK and WIN partners around the world to share expertise, support other members in client servicing and grow our international credentials."

Hobbs-Hurrell said the group was working on its accommodation program for 2022, which forms a "key part of our product offering to Advantage members in the UK and WIN members around the world".

### Illuminate in Oct

FLIGHT Centre Travel Group's (FCTG) showcase corporate travel management event, *Illuminate 2021*, will take place in Oct this year, with the company promising it will "light the way to business travel recovery".

Themed "Time to Fly", the event will capture the importance of doing business in a post-pandemic world, said FCTG MD Australia, James Kavanagh.

"While the industry outlook is largely optimistic and road warriors are eager to ramp up their travel for more face-to-face meetings, we know the travel landscape has shifted," he said.

"It's time to embrace the new normal in business travel."

Content will be "crucial for anyone involved in the business of travel," he said, with attendees expected to include procurement professionals, travel bookers, decision makers and industry suppliers.

Scheduled for 21 Oct, online registrations will be accepted from next week.

### Southbank buy

BUSINESS traveller serviced apartment and corporate housing specialist Corporate Keys has announced the acquisition of the Southbank Apartments brand, including Eureka Tower and Freshwater Place apartments in Melbourne's Southbank.

The deal will complement the group's existing portfolio including leisure brands The Hamptons Apartments and Manhattan Apartments, specialist hospital accommodation provider Hospital Stays as well as Corporate Keys International, which accesses the inventory of third party operators such as Quest and Accor to provide solutions across Australia and NZ.

## Did you know?

Travel & Cruise Weekly's fortnightly consumer magazine called *Keep Dreaming* is specially designed for agents to send their clients.



## Toolkit winner sparkles



MICHELLE Hartland (pictured) from Champagne Travel in Mandurah in Western Australia has been revealed as the winner of Expedia TAAP's Travel Agent Toolkit promotion.

The proactive advisor scored herself a \$500 shopping voucher for her efforts, with a \$50 gift card also given away each week of the promotion.

Running throughout Jul, agents were asked to promote their

agencies on social media using Expedia's new templates and tools to be in the running to win.

The toolkit provides travel agents with email templates, copy, images and new ideas for agencies to develop social media posts and help them keep in touch with their customers.

Commenting on the win, Hartland said "Thank you Expedia, the travel toolkit makes it easy to market our business."

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## Icon under a microscope



**THIS** landmark is iconic and easily recognisable when you see the whole picture, but can you identify it from this small portion of the image?

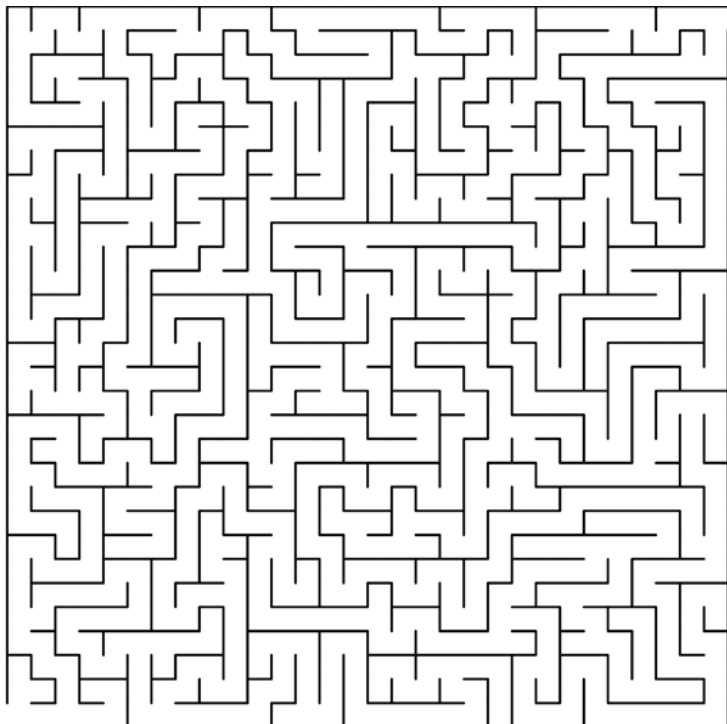
The name of this building comes from the nickname of the state in

which it is found.

It was the world's tallest building from its construction until 1970, and also held the title for tallest skyscraper in the city where it is located until then, and again between 2001 and 2012.

## A-maze-ing

**CAN** you find your way through this maze? Start at the top and finish at the bottom.



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## Funnies Flashback



**WE'VE** trawled through the **TD** Window Seat archives to give you a blast from the past. Here's some gems from 11 Sep 2014:

**HOTEL** aggregator Wego has compiled a hilarious list of guests who provide just a tad too much detail in their submitted hotel reviews.

Along with data review firm TrustYou, comments by guests included appreciation at the separate bedroom, bathroom and lounge, but not having an in-room toaster was "horrible".

Another guest asked a hotel to look into the matter of a nightclub across the road having "too many women".

One guest had an encounter with the supernatural, saying her friend was touched on the leg by a "friendly" ghost, who promptly left when asked.

Another was told by hotel staff the hotel had a history of ghost sightings, leading him to watch a series of horror movies to put himself into a suggestible state of mind, but "not even a teacup was thrown across the room".

## National Prosecco Day



**ON A** Friday evening (particularly with the industry in the state that it's in at the moment), there's something to be said for relaxing and unwinding with a drink and today you can combine your victuals with the celebration of National Prosecco Day.

A sparkling wine made in Veneto, Italy, prosecco is the most

sold bubbly in the US.

Unsurprisingly, National Prosecco Day was started by Riondo Prosecco, an Italian winery with award-winning drops.

Prosecco was named after the Italian village of Prosecco, and after the grape - in fact you can find wine made with the prosecco grape that isn't sparkling, if that's more up your alley.

Icon under a microscope: Empire State Building, New York, USA

ANSWERS 13 AUG



## Rex celebrates its history



REX Airlines recently celebrated its 19th birthday, meaning the carrier is now old enough to legally consume an alcoholic beverage in Canada.

Although Rex has only been flying for 19 years, its history dates back almost seven decades, through Kendell Airlines, founded by Don and Eilish Kendell (pictured top right), and Hazelton Airlines founded by Max Hazelton (pictured top left).

The two carriers merged to form Regional Express (Rex) in 2002, with the first scheduled passenger service operating from Wagga Wagga to Sydney on 02 Aug of that year (TD 05 Aug 2002).

"We are proud to be providing regional Australia with safe and reliable air transportation along with our country hospitality," Rex said in a statement.

"This ethos is also proudly carried to our domestic operations which launched in Mar 2021.

"Thank you to all our passengers

that have flown with us these past 19 years for being part of the journey and we look forward to meeting new faces on board in the future."

The airline also thanked its staff, "the cornerstone of Rex," who have built the carrier into what it is today.

"We cannot wait to see what the next 19 years will bring."

## Crystal River Atlas

CRYSTAL River Cruises' 2022 River Atlas is now available.

The comprehensive 184-page guide explores Crystal's all-inclusive 2022 river voyages on the Danube, Rhine, Moselle and Main waterways.

The all-encompassing guide details day-by-day itineraries aboard *Crystal Bach*, *Debussy*, *Mahler*, *Ravel*, and *Mozart*.

It is now available for download **HERE**, and can also be found in the order a brochure section on the Crystal website **HERE**.



The August issue of *travelBulletin* is out now. Read about how businesses are facing up to the climate change challenge amidst the ongoing pandemic pause.

**CLICK to read** *travelBulletin*

## Vista ups appetite

OCEANIA Cruises has revealed the new restaurants and culinary experiences aboard its newest ship, *Vista*, due to debut in 2023.

The vessel will offer 12 culinary venues, of which four are brand new and exclusive to *Vista*, including Ember and Aquamar Kitchen.

"*Vista* will present a fresh perspective on the finest cuisine at sea with an astounding array of dining options that range from informal to the extravagant," Oceania's President & Chief Executive Officer Bob Binder said.

"A dramatic re-inspiration of every dining space from decor to table setting to menu offerings has resulted in a new pinnacle of diversity and creativity".

## I want to Breakfree

BREAKFREE Wirrina Cove has opened to the public, an 87-room resort in the Fleurieu Peninsula, South Australia.

The retreat is targeted at both business travellers and leisure guests looking for comfortable and convenient resort accommodation on the state's St Vincent Gulf, and is surrounded by national parks, beaches, waterfalls only a 90 minutes' drive from Adelaide.

BreakFree Wirrina Cove also offers guests an 18-hole golf course, conference & function facilities, high speed internet, and a bar & cafe.

To mark the opening, cheap stays from \$119 per night in a standard king room are on offer.

## TRAVEL SPECIALS

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au)

**Norwegian Cruise Line (NCL)** has launched its new Great Getaway offer providing up to \$US3,100 in added value on a range of sailings, including a Christmas 2022 sailing on the refurbished *Norwegian Spirit*. The deal is available until 31 Aug and applies to all ships and destinations. Call NCL on 1300 255 200 for more details.

**American Queen Steamboat Company** is offering Australians savings of up to US\$2,000 per couple on a range of 2023 river cruises, as well as a new zero deposit promotion for bookings made by 31 Oct. The deposit offer means Aussies can book now on any 2023 departure and pay no deposit until 31 Jan 2022. Call Cruise Traveller on 1300 680 374.

Travellers can secure a solo cabin from \$4,879pp on **Riviera Cruises'** seven-night Burgundy, the River Rhone & Provence River Cruise departing 03 Nov next year. Call 1300 857 437 for more information.

A discounted rate on a 14-day Wonders of the South West exploration of WA is now on offer with **TravelMarvel**, providing travellers with savings of up to \$500 per couple. Now priced at \$5,445 per person, twin share, the tour departs throughout Sep and Oct and explores Geraldton, Monkey Mia and Margaret River, to name just a few. Call 1300 278 278.

Got a confidential tip? Contact *Travel Daily* via our secure WhatsApp service on +61 2 8007 6760 or click **HERE**

# Quiktravel

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All agents will be cut over to the new Quiktravel on 23<sup>rd</sup> August so please register to our webinar now to see the enhancements.