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# Travel Daily

First with the news

Friday 23rd June 2017

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## Qantas PNR rejig

QANTAS has confirmed it is converting to an "Amadeus Single Codeshare PNR" airline, which will facilitate a number of enhancements to PNR visibility and disruption management.

Amadeus Single PNR means marketing and operating data for codeshare flights are merged into the same PNR, with the migration taking place from today until Sun.

Emirates codeshare flights within the migration period (23-25 Jun 2017) will be re-accommodated to QF prime flights to ensure there is no impact to Qantas customers.

No action is required by agents, but due to restricted availability new bookings on EK codeshare flights operated by QF will not be possible this weekend.

## Si to take on Infinity, QH

THE Aussie wholesale travel market, dominated by Flight Centre's Infinity and Helloworld Travel's Qantas & Viva! Holidays, is set for fresh competition, says the founder of Si Group.

Seven months after acquiring MasterCard travel brands' Rosie's Holidays, Freestyle Holidays and The Collection, Si Group held an official launch party for the trade last night at its HQ in Sydney.

MD and founder Tui Eruera used the event to reveal Si's two new verticals, a technology arm/accelerator for start-ups called Slipstream and a hospitality division, Harper & Co.

Eruera is a co-founder of Livn, an aggregator of tour and activity content, and also consults and leads acquisitions.

A year ago, Livn was in talks with ASX listed Capital Mining

to purchase the MasterCard portfolio, with plans to invest heavily in the company's growth aspirations (*TD* 16 May 2016).

When the deal fell over, Eruera swooped on the MasterCard stable of brands, taking over its operation on 01 Dec and adopting the brand name Si Holidays.

Speaking exclusively with *Travel Daily*, Eruera said Si Group was building vertical business models through investment and development.

He said Si Group was tech focused and about transparency, adding that "although we do compete with other wholesalers, I do believe we can collaborate and come together".

Eruera said there was room in the local market for independent wholesalers to work together and "take on the big boys", namely Infinity and Qantas Holidays.

"You won't see us go to a B2C direction. We definitely want to partner with our suppliers and our travel agency network, and not work against them," he said. More in Mon's *Travel Daily*.

## SQ/EW codeshare

SINGAPORE Airlines' codeshare agreement with Eurowings has taken flight today, with more connections for SQ customers.

The airline will codeshare on 15 Eurowings flights from Dusseldorf, Munich and Manchester.

SQ snr vp of mktg planning Tan Kai Ping said the agreement would offer greater options for travel to Europe.

## BNE confirms HNA

BRISBANE Airport this morning confirmed the new non-stop Hainan Airlines flight from Shenzhen effective 21 Sep, as exclusively revealed by *TD* yest.

Hainan Airlines will be the 31st carrier to operate at BNE, with Shenzhen and Brisbane having a 25-year sister city relationship.

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Today's issue of *TD*  
*Travel Daily* today has five pages of news and photos plus a full page from: (click)  
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Discover Austria's White Ring in the June issue of *travelBulletin*.

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## MH scraps Darwin

**MALAYSIA** Airlines has scrapped flights on the Kuala Lumpur-Darwin route.

GDS shows the route, currently served three-times a week, will end on 27 Jul, when the 0410 flight departs DRW on a Boeing 737-800 aircraft.



FROM THE HEART OF EURASIA

## TRAVEL TO ASTANA EXPO 2017

With any purchase of tickets transitting to or through Astana, Air Astana will be sponsoring the entrance ticket to the EXPO Astana 2017.



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## EY ditches chauffeur service

**ETIHAD** Airways has confirmed the suspension of its free chauffeur drive service for premium passengers in Australia, which will no longer be available from 03 Jul this year.

The option is being dropped worldwide apart from in the airline's home city of Abu Dhabi, and instead passengers who wish to have a limousine transfer are being offered "specially negotiated rates" via designated local contractors.

The paid transfer option will also become available to guests in all cabins, and Etihad Guest miles will be accrued on bookings.

First and Business class tickets issued prior to 03 Jul 2017 are not affected, and going forward complimentary chauffeur service will continue to be provided for

travellers in The Residence at all EY A380 destinations including Abu Dhabi, London, Paris, Sydney and New York.

EY executive vice president commercial, Mohammad Al Bulooki said the change would provide increased choice and ensure fares remained as low and competitive as possible.

The carrier will also offer Economy class guests paid access to its global lounge network, while Business class guests can now pay and upgrade to use the EY First Class Lounge & Spa when flying from or transiting through Abu Dhabi.

Etihad Economy pax can also now 'bid' for up to three empty seats next to their original seat.

## SYD, BNE traffic up

**SYDNEY** Airport has posted its highest May growth rate for international traffic in nine years, backed by strong growth in domestic numbers.

International passengers last month totalled 1.15 million, an increase of 8.1% on May last year. Domestic passengers rose 2.7% to 2.19 million.

**MEANWHILE**, Brisbane Airport achieved international passenger growth of 11% in May to 41,900, attributed to strong demand for Sth Pacific and Nth Asia services.

Domestic passengers increased 0.6% to 1.38 million.

## Qatar moves on AA

**AMERICAN** Airlines ceo Doug Parker has dismissed a surprise announcement by Qatar Airways that it plans to take a 10% stake in the US carrier.

"While anyone can purchase our shares in the open market, we aren't particularly excited about Qatar's outreach, and we find it puzzling given our extremely public stance on the illegal subsidies that Qatar, Emirates and Etihad have all received over the years from their governments," Parker said in a statement to staff.

Qatar said it sees strong investment opportunity in the fellow oneworld airline, though AA board approval is required.

## Hawkins Bon Voyage

**JENNIFER** Hawkins was today revealed as the 'face' of Scoopon Travel's new 'Bon Voyage' luxury focused travel site (**TD** 13 Jun).

The Catch Group initiative claims to make "luxury travel accessible" via curated trips incl Bali, Fiji, Thailand & Dubai.

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Friday 23rd June 2017

## MAX steals the show

**BOEING'S** 737MAX 10 aircraft has taken the limelight at this year's Paris Air Show.

More than 361 orders and commitments from 16 customers were submitted for the newest member of the MAX family.

During the week commercial customers revealed incremental orders and commitments for a total of 571 Boeing planes, worth US\$74.8b at list prices.

The largest order came from an "unidentified major airline customer" who ordered 125 737 MAX 8 at US\$14.1b in list prices, followed by Avolon, for 75 737 MAX 8s at US\$8.4b.

**MEANWHILE**, Airbus attained firm orders for 144 aircraft worth US\$18.5b and MoUs for 182 aircraft worth US\$21.2b at the show this week.

A320 family aircraft proved popular, accounting for 306 of the 326 aircraft orders, while 20 were for the widebody segment.

## NT tourism funding

**THE** Northern Territory Government has allocated \$115.3m towards tourism, arts and culture infrastructure in its 2017/18 Budget.

Among the investments are \$8m for tourism marketing and promotion, \$13m for the NT Major Events Company and \$10m for headworks to support a Darwin luxury hotel development.

There is also \$7.7m for the Museum and Art Gallery of the Northern Territory.

## Viking Sky christened

**VIKING** Cruises' third ocean vessel, *Viking Sky* has been officially christened in a ceremony in Tromsø, Norway.

Several elements of the event paid homage to the company's Norwegian heritage, with the vessel being christened with a bottle of Gammel Opland aquavit (a spirit) instead of champagne for the traditional bottle-breaking.

## Wyndham into WA

**WYNDHAM** Hotel Group will open Wyndham LUX Perth in late 2018, the company's third Perth hotel and the first in the city under the Wyndham brand.

The 120-room property will be located on the corner of the Great Eastern Highway and Fitzroy Road and offer a pool, gym, meeting rooms, restaurant and rooftop bar.

## FJ details Samoa plan

**FIJI** Airways has confirmed it has an in principal agreement with the Samoan Government to help it acquire a B737NextGen for a new airline following the dissolution of Virgin Samoa later this year.

CEO Andre Viljoen told CAPA the new airline would assume Virgin Samoa's Australian and New Zealand services.

Under the deal, Fiji Airways would provide support to the airline and train its crew.

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## Window Seat

**EVERYONE** can calm down, good news is at hand.

Authorities have tracked down Daisy Hill Koala Centre's 1.5m tall mascot that was allegedly stolen on 07 Jun.

Named Daisy, the larger than life character was chauffeur-driven by police to the centre, where she was welcomed by stoked staff and guests.

Daisy even took time out of her busy sleep schedule for a sneaky pic on the bonnet of a police car, **pictured**.



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## Sth backs Brand USA

**THE** Trump Administration's threat to cut Brand USA and redeploy \$510m in funding to border controls (**TD** 24 May) has continued to be met with resistance, this time from Liz Bittner, president and ceo of Travel South USA.

Speaking with *Travel Daily* during the recent sales mission (**TD** yest), Bittner highlighted the important role Brand USA played in reaching new markets, increasing visitation and boosting the economy.

"We've heard what the President has said and as an industry we are rallying to help him and his administration understand the importance of tourism," she said.

"Before Brand USA, over 50% of our international visitation to the south came from western Europe because that's where we marketed because we never had any money to go beyond that.

"If you don't have a lot of extra capital, you stay with your key markets - so it's been Brand USA that has allowed us to reach out to Oceania, to China, to South and Central America," she said.

## Snowy cycling boost

**LAST** year's L'Etape Australia by Le Tour de France in the Snowy Mountains attracted more than 5,000 international and interstate visitors, results show.

NSW Minister for Tourism and Major Events Adam Marshall said the cycling event boosted the local visitor economy by more than \$1.7 million.

This year's event is on 02 Dec.

## NZ shoulder growth

**STATISTICS** New Zealand data revealed holiday arrivals in New Zealand's off-peak seasons of spring and autumn surged 16.1% and 10.2% respectively, outpacing an 8.3% increase in the traditional summer peak.

The most growth came from Australia, the US and the UK, with almost 50,000 more Aussies holidaying in NZ in the year ending May 2017, a 9.2% increase on the previous year.

Tourism New Zealand attributed the surge to its strategy to grow shoulder season visitors in a move to even the spread of visitation and increase the total number of visitors.

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## Ritz-Carlton into cruise

**RITZ-CARLTON** Hotel Company has signalled it will move into the luxury yachting and cruises sector, establishing The Ritz-Carlton Yacht Collection.

The venture will see the first of three cruising yachts take to the sea in Q4 2019 and the first vessel will accommodate up to 298 passengers in 149 all-balcony suites and two 138m<sup>2</sup> duplex penthouse suites.

It will operate seven- to 10-day itineraries cruising to the Mediterranean, Northern Europe, the Caribbean and Latin America and include both overnight and daytime ports of call.

The yachts will feature a restaurant by Sven Elverfeld of

Aqua, the three Michelin-starred restaurant Wolfsburg, a Ritz-Carlton Spa, and a Panorama Lounge and wine bar.

Ritz-Carlton Yacht Collection will mark the first luxury hotel brand to offer yacht experiences and the company promises "one-of-a-kind curated destination journeys through collaborations with local chefs, musicians and artists".

The venture has been created in collaboration with Douglas Prothero and Lars Clasen and with funds managed by Oaktree Capital Management.

Bookings will open in May 2018, see [ritzcarlton.com/en/yachts](http://ritzcarlton.com/en/yachts).

## Fairmont QE to open

**FAIRMONT** the Queen Elizabeth hotel in Montreal will reopen 10 Jul following a year-long transformation.

All the common areas and about 500 guest rooms have been redone, with the remainder of rooms to be renovated by Dec.

The hotel is the largest in Eastern Canada.

## WN Tampa-san Diego

**SOUTHWEST** Airlines Co will add a nonstop route between Tampa & San Diego from 08 Jan and new weekend services between Des Moines, Iowa and Phoenix, and Fort Lauderdale-New York (La Guardia).

A daily nonstop service from Baltimore/Washington-Salt Lake City, and Kansas City-Fort Myers, Florida will also commence.

## Carnival Q2 income

**CARNIVAL** Corporation recorded a 2.7% increase in gross revenue yields for Q2, compared with the prior year.

Cumulative bookings for the next three quarters are higher at prices that are "well ahead of the prior year," Carnival Corp said.

## WIN TICKETS TO TIE

This week Travel Daily and the Travel Industry Exhibition & Conference are giving away two tickets to the Sydney and Melbourne events.

The inaugural Travel Industry Conference, "Agents of Change," will inform and inspire delegates to shift the way they think about their business in order to recognise their own value, and increase their customer base. A stellar line up of speakers from inside and outside the industry will discuss big picture trends, key skills development, latest industry tools and best practice case studies. You can view the full speaker list here - [travelindustryexpo.com.au/conference/speakers/](http://travelindustryexpo.com.au/conference/speakers/)

To win, have the most creative response to the question and tell us if you'd like a ticket to Sydney or Melbourne. Send your answer to [tie@traveldaily.com.au](mailto:tie@traveldaily.com.au)

Tell us what excites you about attending this years Travel Industry Exhibition & Conference?

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**Sales Representative – Sydney Based (Full Time)**

Malaysia Airlines Sales division requires the services of an experienced Sales representative. Primary responsibilities include; establishing, maintaining and retaining relationships with assigned travel agencies & accounts, effectively servicing & prospecting for new business relationships, establish growth plans for individual accounts/TMC'S, Lead & participate in roadshows, exhibitions, sales blitz, monitor and manage market share for key account holders.

**Agency & Sales Support Officer – Sydney Based (Maternity Leave Contract)**

Malaysia Airlines requires the services of a support officer. Responsibilities will include but not limited to; providing inside sales support to the sales team, assist agents with enquiries via phone & email, distribute fares bulletins, prepare statistical reports, BSP & budgeting reports, coordinate and prepare promotional events & materials, expos and meetings, monitor market & competitor activities, develop marketing plan, process purchase requisition.

Please email your application to [sarah.king@malaysiaairlines.com](mailto:sarah.king@malaysiaairlines.com)  
 Applications close Sunday 25th June 2017.



# Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Rocky Mountaineer** is offering up to CA\$1,000 per couple of added value when they book a Rocky Mountaineer journey before 25 Aug. The departure dates are 14 Apr to 10 Oct 2018 and include the 10-day First Passage to the West culinary exploration from \$4,920pp - **CLICK** for more.

**Contiki** is offering 10% off Top 10 USA and Canada 2017 trips for those booked and paid by 30 Jun. Clients can save \$302 off a 12-day Boot Scoot n Blues trip to the South. Prices for the tour start from \$2,723 after the discount is applied - **CLICK HERE** for more details.

Save 10% on remaining European Sep 2017 departures with **Trafalgar** when booked by 30 Jun. On the 13-day Best of Italy guided holiday, guests can save \$433pp, with prices from \$3,893pp. **CLICK HERE** for more details on the offer.

**Tempo Holidays** has an earlybird saving of 10% off a range of Europe river cruises in 2018. The offer is valid for new bookings made by 31 Aug, with specials across France, Portugal and Spain. The eight-day Portraits of Andalusia starts from \$1,940. **CLICK HERE** to view the offer.

From now until 30 Sep, guests who book two nights or more at the Continental Club rooms or Suites under a Stay Exclusive deal can save 20% off the best rate, while staying at **Marco Polo Hong Kong Hotel, Gateway Hotel** or **Prince Hotel** in Hong Kong. **CLICK** to view the special.

**CF Mekong River Cruises** is offering up to 25% off standard fares on Mar and Apr 2018 voyages along the Mekong River between Ho Chi Minh City and Phnom Penh. Prices start from US\$1,340pp for a main cabin single. More information on the special can be found on [cfmekong.com](http://cfmekong.com).

## NT Museum boost

**NORTHERN** Territory's Government has released the design tender for plans to transform the Old Darwin Hospital into a new museum.

The \$50m Myilly Point project will tell the 50,000 year story of Darwin and will include displays from Indigenous culture to the frontline of WWII and today.

Stage one of the project is expected to begin in 2019-20 and aims to boost the area's tourism.

## Photo Ark exhibition

**THE** National Geographic Photo Ark Exhibition will showcase over 50 images from The Photo Ark, a 25-year project to show the biodiversity of the planet, and inspire action to save species.

From 01 Jul the Photo Ark series will run at Leopard Lodge in the Melbourne Zoo, and guests will need a zoo entry ticket to view it.

## NSW photo campaign

**DESTINATION** NSW has had a big response to its recent call for people to showcase unique regions and experiences by snapping, filming and sharing their memories on social media.

Over 16,000 photographs and videos were submitted over the eight-week period using #LoveNSW, to show what they love most about the State.

## Park After Dark

**THIS** weekend Dreamworld will hold its first Park After Dark event themed Thrillathon, allowing guests the option to board five rides blindfolded.

There will also be free rides on Flowrider and the V8 Supercar Simulators and Tiger Island will be open and include an after dark presentation, plus a 'Kevill Hill Zombie Evolution'.

The event will run from 6.30pm to 10pm on Sat.

## China's divas hit Syd

**POPULAR** Chinese reality show Divas Hit the Road will air an episode featuring Sydney and its landmarks this month.

It is expected to be seen by 220m Chinese television viewers.

The program features Chinese celebrities travelling overseas, taking part in experiences on limited budgets and without the help of assistants or agents.

Filming for the show took place back in Mar.

## QT creative summit

**QT MELBOURNE** has announced a partnership with Victoria's first Creative State Summit.

The summit is scheduled for 28-30 Jun and will bring together innovators from across the state to share ideas, forge new collaborations and connections at the inaugural event organised by REMIX Summits.

Over 100 speakers from all over the world and 400 delegates will attend the event.

Friday 23rd Jun 2017

## Handa Opera extends

**HANDA** Opera on Sydney Harbour has been secured for a further three years, the NSW Government has announced.

The event will return in 2018 with a production of Puccini's La Boheme running from 23 Mar to 22 Apr.

Since 2012, over 57,000 visitors have travelled for the opera.

## Thai shopping focus

**THE** Tourism Authority of Thailand (TAT) has launched a "Thailand Shopping & Dining Paradise 2017" campaign.

The initiative is centred around Bangkok's claim to have the "world's longest shopping route".

The two-month campaign runs until 31 Jul.



### WIN TICKETS TO CHINA AND LONDON

To celebrate 20 years of flying into Australia, the launch of new direct service between Melbourne and Shenzhen and the increased capacity between Guangzhou and London, China Southern Airlines is offering Travel Agents in Australia the opportunity to win a return Business Class ticket to any China Southern Airlines destination in China or to London!

To win, correctly answer each daily question in June and have the most inspired response to the final question.

The best response will be the winner of the CZ return Business Class ticket from Australia to London and the second best one will be awarded with the return Business Class ticket from Australia to any CZ destination in China.

Send your entries to [csair@traveldaily.com.au](mailto:csair@traveldaily.com.au)

14) In which year did China Southern launch the direct service between Brisbane and Guangzhou?



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### Business Development Manager

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This great travel company have lovely CBD offices in a central location and the culture is vibrant and lively. The Business Development Manager serves as brand ambassador for this amazing travel company. They are responsible and accountable for creating and maximising sales opportunities within their designation regions. They actively promote, educate and sell the products and services, in alignment with the overall company strategy to ensure that growth in sales is generated.

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### Homeworking Cruise & Travel Consultant

Nationwide, OTE \$100k, Ref: 2531SZ7

If you are looking for exceptional pay structure, in the comfort of working from home, then this is your role! You will need to be a cruise guru to be considered for this amazing and unique opportunity with a solid base salary and a very lucrative comm structure that will see you earn your commission upon deposit! My clients are looking for an experienced Travel Consultant or Cruise Specialist with solid GDS knowledge, cruise system knowledge & exposure to working in a fast paced environment.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Travel & Cruise Consultant

South East Victoria, \$55k + Super, Ref: 2015DM1

We are looking for an experienced travel consultant to join this well established travel agency. This agency deals with high-end and cruise enquiries with a loyal client base. If you have a passion for all things travel and have an interest in cruising and also have a passion for customer service then this would be a very rewarding role for you. This agency has an outstanding reputation and they are looking for a strong consultant to join their close knit team in the South Eastern Suburbs.

For more information please call Daniel on (03) 9988 0616 or click [APPLY](#) now.

### Temporary Travel Administration Assistant

Sydney, \$25 per hour inclusive super, Ref: 2916/RM1

Are you an experienced Travel Administrator who can hit the ground running and is experienced in product loading on Tour Plan and excel. This leading Sporting and Events Management company based in North Sydney needs your help for 3 months starting asap. This role will be responsible for coordinating and booking logistics for standard event packages as well as coordinating group logistics and other adhoc bookings and duties. You must love customer service and must have recent travel industry experience.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

### Multi-Skilled Business Travel Consultant

Brisbane, Competitive Salary + Super, Ref: 2918CNA

Our client, an international TMC, are on the look out for motivated travel consultants who are looking to take their career to the next level. If you are looking for a company where you can enjoy career progression, recognition, rewards and fun office culture, then this is the opportunity you've been searching for. This corporate travel role would suit an experienced, international corporate with extensive GDS experience wanting to earn more and be challenged in their career!

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### Step into a Sales Manager/BDM role

Melbourne, \$80k package + Super, Ref: 2926HC1

Rare Sales Manager opportunity for a leading wholesale travel company with a fantastic reputation - amazing travel benefits (heavily discounted travel) are on offer along with a car, laptop and mobile with a great base salary. This company is looking for a Sales Executive to represent their brand to the travel agents in Victoria. This role will consider applications from candidates with strong sales or inside sales background looking to step into a business development manager role.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Corporate Travel Consultant Temp

Perth, Great Hourly Rate, Ref: 1185SJ11

We are on the look out for a great Corporate Travel Consultant to join a boutique travel management company in their luxurious offices in Perth on an ongoing temporary contract. Dealing with SME corporate accounts I require a candidate with extensive corporate travel experience. Using your travel industry skills & excellent customer service this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic new role.

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