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# Travel Daily

First with the news

Tuesday 18th August 2015

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## SYD takes control of T3

**TODAY'S** landmark deal between Qantas and Sydney Airport (**TD** breaking news) will see the airport take control of Terminal 3 almost four years ahead of schedule.

In its half year annual results, also released today, SYD said T3 would become a "common use terminal" by 30 Jun 2019, giving it access to "new passenger-related aeronautical and retail revenue streams".

Qantas signed a 30 year lease on the terminal in 1989, and will receive \$535 million from the airport in return for handing T3 back early.

Sydney Airport ceo Kerrie Mather said the outcome was the result of a long term engagement with Qantas, focused on achieving a win-win result.

"We are excited to now have 100% of our terminal footprint, to work closely with Qantas and from 2019 other airline partners using Terminal 3, and we look forward to continuing to provide passengers with a world class experience," Mather said.

She said taking over T3 from Qantas was required for SYD's future expansion plans and the integration of terminals.

Four years ago (**TD** 05 Dec 2011), the airport announced an "exciting new vision" which would see it transform into two airline alliance-based precincts with integrated international, domestic and regional services.

While this is still a work in progress, taking control of T3 gives SYD significant flexibility.

Qantas ceo Alan Joyce said the deal secured QF's long term position and ensured it would have priority usage as the "primary airline customer" of T3.

### Today's issue of TD

**Travel Daily** today has eight pages of news and photos, plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment
- Consolidated/EY promo
- Rail Plus

## Scenic comp winner

**CONGRATS** to Lisa Clarke from Clarke & Turner Travel Associates who has been named by Scenic as the winner of a European River Cruise giveaway which featured exclusively in **Travel Daily** in Jul.

Courtesy of Scenic, Clarke has who a 15 day Jewels of Europe river cruise for two, including return flights & transfers, valued at over \$24,000.

Her winning final entry was -  
*"The Nth Degree sets Scenic apart. The personal hello, travelling in style and hidden gem tours, Scenic's people and service fulfils dreams, creating wonder"*.

## Rail Plus Rocky promo

**RAIL** Plus is promoting its just released Great Train Journeys brochure for 2016, featuring Canada's Rocky Mountaineer.

Qualifying bookings made by 28 Aug will receive up to \$1,000 in added value, plus agents can win a \$50 Coles/Myer card - see **pg 12**.

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## What's stopping you being your best?

We'd love to see you for a confidential chat at a mutually convenient time and place in or around Melbourne this week!

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# Travel Daily

First with the news

Tuesday 18th August 2015

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## MH SYD A380 one-off

**MALAYSIA** Airlines will offer a one-off return Airbus A380 service between Kuala Lumpur and Sydney on 18 Sep, according to its web-based booking system. The superjumbo will operate as MH141 ex KUL & MH140 ex SYD.

## Border Big Brother plan

**THE** Australian Government has put out to tender the contract for a system integration partner for a new smarter and faster Traveller Border Clearance Platform (TBCP), planned to be introduced in 2018.

It follows the creation of the Australian Border Force on 01 Jul. The revamped TBCP will see the extension of biometric identification processes to the majority of air and sea travellers, tender documents indicate.

Phase one of the contract is scheduled to commence in Dec and is for development services to integrate the TBCP with multiple Dept of Immigration and Border Security systems.

It comes as the Department "needs to respond to growth forecasts for the number of travellers crossing Australian borders over the next 15 years".

Based on current projections, traveller numbers are expected to reach 110 million movements within that time period.

The Dept is looking to adopt an "intelligence-led, risk-based approach to border control", that will involve "low contact, self-processed border transactions" for legitimate travellers.

"Implementing a modern, sophisticated and fit for purpose border clearance solution for travellers is expected to provide significant positive outcomes."

New capabilities flagged should be able to manage a traveller's

end-to-end journey across the Australian border, commencing when they are first identified as intending to travel & concluding when they cross the border.

Known legitimate travellers will be matched to existing biographic and/or biometric id information, or will have a new ID created.

"To facilitate this, a process will commence for each traveller, providing capture of & access to all journey and travel information permissible under international agreements and legislation," the documents state.

Tenderers will need to provide data conversion and migration services, training and knowledge transfer - **CLICK HERE** for more.

## MU pulls out of JHK

**CHINA** Eastern has pulled the pin on its planned joint venture with Qantas for the launch of a Jetstar Hong Kong offshoot.

According to Fairfax which cited a Hong Kong Stock Exchange announcement by MU, the carrier said its board has authorised "the termination of the proposed establishment of Jetstar Hong Kong" and its wind up.

Jetstar Hong Kong has three shareholders, China Eastern, Qantas and Shun Tak Holdings.

"The board deeply regrets that the application for a air transport licence made by Jetstar Hong Kong has been refused," the Chinese carrier said.

## More Williams tickets

**WORLD** Journeys is giving away even more tickets this week to see Robbie Williams live in concert, this time for travel agents in Sydney, Melbourne and Perth.

For details on how to win, see the competition box on **page 7**.



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Tuesday 18th August 2015

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Valid for Sales to 31Dec15.  
Return from **\$929\*** pp. plus taxes  
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**CLICK HERE for further details**

## New Melbourne Airport terminal

**MELBOURNE** Airport this morning opened the doors of its new Terminal 4 - the first airport terminal in the Asia-Pacific region to offer a completely self-service check-in operation.

There are already several retailers in the level 1 departure lounge, with the staged opening set to see more than 30 fashion and convenience stores added.

Tigerair flight TT206 departed at 0645 for Sydney, with the Virgin Australia offshoot to continue operating from T4 while its existing Tullamarine facilities are refurbished.

Jetstar and Regional Express will also move into the new terminal in the coming months.

Melbourne Airport operations chief Lorie Argus said today marked an important milestone in the two year construction phase of Terminal 4, which has been built while the airport continued operating 24/7.

The terminal currently features ten self service check-in kiosks and automated bag drops.

Tigerair said the new facilities provide a "vastly improved customer experience" at its busiest domestic port.

TT check-in staff at T4 will be completely mobile using the Max Airport iPad app (**TD 07** May), with the carrier's ceo Rob Sharp saying "as technology continues to evolve we will never be complacent...we already have many more customer facing innovations in the pipeline".

## Etihad to Stansted

**ETIHAD** has scheduled a one-off charter flight from Abu Dhabi to London Stansted Airport, with the service to operate on 01 Sep.

According to GDS flight information, the AUH-STN flight will utilise an A330-300 aircraft.

## TRAVELTech speakers

**THE** agenda for the upcoming TRAVELTech 2015 conference has been unveiled, with speakers including Serko ceo Darrin Grafton, Expedia's David Hamblin, Helloworld.com.au chief Jeremy Reitman and Kayak regional vice president Debbie Soo.

Themed 'Disruptive Influences', the conference will take place at Sydney's Sheraton on the Park on Thu 15 Oct with earlybird bookings now open for \$499+GST - see [www.traveltrends.biz](http://www.traveltrends.biz).

## Rex CAZ-DBO service

**REGIONAL** Express subsidiary Air Link will introduce regular public transport services between Cobar and Dubbo from 31 Aug.

Flights will be operated using 18-seat Beech 1900D aircraft and connect with Rex and Air Link services from Dubbo to Sydney.

Four weekly flights are scheduled, with a fixed fare of \$250 one way.



## Window Seat

**VIRGIN** Australia ceo John Borghetti yesterday unveiled the carrier's newest weapon in the battle for the hearts and minds of Australia's business travellers.

The new VA premium cabin comes complete with the world's first Nespresso machines in the sky, with three blends of "pods" available for those sitting up the front in the fancy Business class seats.

Borghetti claims some expertise in the area, having once worked as a barista in his family's Melbourne cafe - and he also made the irrefutable argument that "if it is good enough for [Nespresso ambassador and mega hunk movie star] George Clooney..."

Arch-rival Qantas only offers plunger coffee on its flights.

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## CATO committee convenes



**THE** Council of Australian Tour Operators (CATO) has embarked on a formal strategic planning process, with the committee meeting in Sydney on Fri.

New chairman Dennis Bunnik said it was exceptional for the “very well-travelled bunch” to be all in the country at the same time and able to take a full day to discuss and debate the organisation’s future direction.

“The committee is very representative of the broad range of companies that make up CATO and the supplier section of the outbound travel industry,”

he said, with the planning day starting to develop ideas that will steer CATO in the years ahead “and provide real benefits to members and the industry in general”.

**Pictured** at the meeting are Dennis Bunnik, Bunnik Tours; Martin Edwards, Bench International; Greg Carter, Chimu Adventures; Julie King, Dubai Tourism; Ross Ioppolo, Ormina Tours; Anne-Marie Mitchell, GET Educational Tours; James Dunne, Rail Plus; Halina Kubica, Greece & Mediterranean Travel Centre; and CATO gm Peter Bailly.



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## VA/DL DOT renewal

**VIRGIN** Australia has requested a minimum two year extension of its authorisation to display the Delta Air Lines ‘DL’ designator code on flights between Australia & third countries and on domestic points within Australia from the US Department of Transportation.

Lawyers for Virgin said renewal of the existing exemption - set to expire on 12 Sep - is “consistent with the public interest”.

VA said DOT has found the services are consistent with the provisions of the United States-Australia Open Skies Agreement “and are supported by principles of comity and reciprocity”.

## IndiGo 250 neo order

**INDIAN** domestic carrier IndiGo has bedded down a commitment with aircraft manufacturer Airbus for 250 A320neo family aircraft.

The order was provisionally inked last year (**TD** 16 Oct 14) but was formally signed yesterday, India’s Independence Day.

Four years ago IndiGo agreed to purchase 180 A320neo jets, with the now firm additional order taking its total tally to 530 A320s.

## Aqua, Aston rebrand

**THE** integration of Hawaii based hoteliers Aston Hotels & Resort and Aqua Hospitality has taken a step forward with the businesses adopting a new identity.

Effective immediately, the duo are now trading under the Aqua-Aston Hospitality banner.

President and chief operating officer Matt Bailey said the new identity further differentiates the group’s five brands.

Those brands are: Aston Hotels & Resorts (made up of hotels, condominium resorts & villas in Hawaii & mainland USA); Aqua Hotels & Resorts (mid-scale hotels throughout Hawaii); Lite Hotels (economy hotels), Instinct Hotel Collection (was Monogram) & Maui Condo & Home (managed condos for long stays).

## Railbookers incentive

**AGENTS** making rail journey reservations through Railbookers between now and 31 Dec will win themselves a bottle of Moët & Chandon from the niche operator.

The incentive is based on confirmed bookings of \$6,000 or more - see [railbookers.com.au](http://railbookers.com.au).

**Be Rewarded with a \$20 Gift Card**

FREE \$20 Coles Group & Myer Gift Card for every booking containing a Eurail Select, Eurail Global or Japan Rail Pass\*

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**NRL Rd 23 Winner**



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**CONGRATULATIONS**

**Christopher Reilly**

from *Donna Barlow Travel*

Christopher is the top point scorer for Round 23 of *Travel Daily's* NRL industry footy tipping competition.

Christopher has won a double pass to Taronga Zoo, from Taronga Zoo.



**Major Prize:**

Two return Economy Class airfares to Dubai with **Emirates**

**NZ safe driver focus**

A **NEW** in-flight video designed to educate overseas visitors on the unique driving conditions in New Zealand has been rolled out by Air New Zealand.

The videos explain road rules & offer safe driving tips, available in English, Chinese, French and German languages.

In another initiative, Air NZ's IFE system on 787-9 *Dreamliner*, 777-300 and refurbished 777-200 jets will soon feature a new app that provides similar driver safety info, based on content from the New Zealand Transport Agency.

**Third W Los Angeles**

**STARWOOD** Hotels & Resorts is increasing its W Hotels collection in the City of Angels to three, announcing it will open the W Los Angeles Downtown in early 2019.

The property will be located within a mixed-use development adjacent to the LA LIVE complex.

**HM to SabreSonic**

**AIR** Seychelles will move to the SabreSonic integrated suite of applications having signed Sabre Corporation as its global technology partner.

CEO Roy Kinnear said: "This is the next step in facilitating the continued and planned expansion of the business".

SabreSonic is used by a number of HM's codeshare partners, including Etihad Airways and Jet Airways, with airberlin & Alitalia also migrating to the platform.

"With a more complex business and more airline partners, the timing is right to introduce a technology solution which is focused on enhancing the guest experience," Kinnear added.

Tuesday 18th Aug 2015

**Travel Daily**  
First with the news



**THIS** group of Flight Centre incentive winners were recently treated to a premium educational experience, courtesy of Virgin Australia as part of the Intimate Las Vegas Long Weekend promo.

Hosted in the lead up to the annual Global Gathering conference, the consultants were given extra time in Las Vegas.

The premium experience included upgraded flights to VA's Business Class, limousine transfers, tickets to a Cirque de Soleil performance and a helicopter tour of the Grand Canyon with a champagne picnic.

Extra touches for the VIPs

during the conference included hair and make-up pampering for the ladies and an Art of Shaving full shave experience for the gentlemen ahead of the gala dinner event.

**Pictured** in the Grand Canyon are Nicolette Chan, FC Calamvale; Nathan Anning, FC Sunnybank; Luvena Lee, FC Surry Hills; Clint Jones and Kirstie Egan from Virgin Australia; Sean Martin, Student Flights gm; Sally McIlwaine, FC Pacific Highway; Kurt Hufer, FC Westfield Bondi Junction; Josh Burgess, FC Miller St and Meagan Harris from Corporate Traveller North Sydney.

**NCL Escape float out**

**NORWEGIAN** Cruise Line floated out the 164,600-tonne *Norwegian Escape* from its Meyer Werft building dock in Papenburg, Germany last weekend.

The behemoth 4,200 passenger ship is the first of Norwegian's Breakaway Plus Class of ship.

*Norwegian Escape* is expected to be delivered on 22 Oct.

**NATIONAL SALES MANAGER**



Show Group Enterprises, is a leading and renowned travel and freight logistics company servicing the entertainment, film and sporting industries.

We have a position available for an individual to join our team as our National Sales Manager.

As the head of the Sales Department, the successful applicant must be experienced and have a proven track record in sales techniques for gaining new business, be self-motivated, pro-active, well organised and possess great leadership skills.

Excellent senior level communication, presentation skills and the ability to prepare and present tender documents are a must.

If you would like the opportunity to work for a great company, supported by a motivated and friendly team, please email your Cover Letter and CV to [hr@showgroup.com.au](mailto:hr@showgroup.com.au).

**Corporate Travel Consultants - QBT**



A member of the Helloworld Group

- New opportunities for experienced Multi-Skilled Travel Consultants to join QBT
- Various locations (*Brisbane, Canberra, Sydney and Perth*)

Due to business growth at QBT, we are seeking expressions of interest for exciting opportunities for experienced Multi-Skilled Corporate Travel Consultants looking for the next move in their travel career. Following on from QBT's success with being appointed the Sole Travel Management Provider for the Whole of Australian Government, this is a fantastic opportunity to be part of an evolving TMC.

As a QBT Corporate Travel Consultant, you will work in a busy professional environment, contributing to a team very passionate about travel and delivering exceptional customer service.

Each day in this role, you will utilise your specialist technical travel skills to service our clients' requirements from initial enquiry through to their journey return. With each enquiry, you will draw upon your customer service talents to comfortably and confidently engage with our clients.

As a member of the Helloworld Group - working at QBT will provide you the opportunity to be part of Australia's leading integrated travel business. The group encompasses travel brands providing franchised retail services, wholesale products, specialist government and corporate business travel and ticket distribution services across eight countries.

At QBT, you will join a team that truly believes in 'Business travel made simple'.

To apply please send your CV stating position reference DQBT and your preferred location to [careers@qbt.travel](mailto:careers@qbt.travel)



# Mission Possible for Finlayson



OVER 150 Melbourne travel industry personnel attended a preview party for the new *Mission Impossible* movie at the Radisson on Flagstaff Gardens Melbourne. TMCs, travel agents, wholesalers and inbound operators, corporate clients and suppliers all saw another side to Radisson on Flagstaff Garden general manager, Steve Finlayson at the event.

Finlayson was the star of an action-packed five minute video where he receives an In-Room order seemingly from Tom Cruise. After a wild motorbike chase,

bare-chested Finlayson catches a big salmon with his bare hands, slips back into his suit, zips through laneways and down stairs on his motorbike and rides back to the hotel where executive chef Leigh Robbins cooks the fish, plates it and gives it back to Finlayson for delivery.

The video concludes with Finlayson handing Cruise the meal and saying "Yes I can, Tom, yes I can!"

**Pictured** at the event from left are Eva Chang, Mei Teh, Fiona Mao & Angela Li from Tour East.

# Singapore video comp

TEN travel agents can win a five-day trip to Singapore by uploading a 30-second video about Singapore's hidden gems.

The videos should encourage travellers to explore more than just the usual highlights and may focus on out-of-the-ordinary experiences by day or night, unusual excursions, culinary recommendations or the unique attractions of particular hotels.

The competition, launched by GTA and TravelCube is open to agents from the Asia-Pacific, Middle East and Africa.

The winners will receive a paid visit to Singapore to recreate their video over five days - more info at [www.mysingaporehiddengems.com](http://www.mysingaporehiddengems.com).

# Icelandair ABZ route

ICELANDAIR will add a new service to Aberdeen, Scotland beginning 09 Mar.

Flights will be operated by Air Iceland on a Bombardier Q400 and will run four times a week on Mon, Wed, Fri and Sat.

Services operate non-stop from Keflavik to Aberdeen, departing at 0800.

# Next Centara winner

ASHLEE Davis from itravel Raymond Terrace is the latest winner in Centara's ongoing agent incentive, appearing in *TD*.

She has won a five night stay at Centara Grand Mirage Resort, Pattaya and three nights at Centara Grand at Central Plaza Ladprao, Bangkok.

# Accor & Luxperience

ACCORHOTELS has signed on as an Official Platinum Accommodation Partner of Luxperience 2015, which runs from 06-09 Sep.

Representatives from the hotel juggernaut will be available for one-on-one meetings over the three day event.

Q Dining at the Pullman Sydney Quay Grand Sydney Harbour will be the venue for a buyers dinner held during Luxperience.

## Corporate Travel Consultants - after hours team

**QBT** A member of the Helloworld Group



- New opportunities for Experienced Corporate Travel Consultants
- Working on a 24/7 Shift roster
- Sydney, Brisbane, Canberra, Perth and Melbourne

Due to business growth at QBT, we are seeking to grow our after-hours team and looking for experienced Multi-Skilled Corporate Travel Consultants ready for the next move in their travel career. Following on from QBT's success with being appointed the Sole Travel Management Provider for the Whole of Australian Government, this is a fantastic opportunity to be part of an evolving TMC.

Your success in this position will be underpinned by your extensive previous corporate travel experience and your insightful customer service. As part of our After-Hours team you will often work with our high profile clients, in urgent circumstances therefore your ability to respond professionally and thoughtfully under pressure will be regularly put into practice.

### Why work at QBT?

- Use industry leading technology everyday
- Work with Government and Corporate clients
- Participate in a monthly Productivity Incentive
- 17.5% annual leave loading, shift penalties and 5 weeks annual leave (shift)
- As a member of the Helloworld Group - working at QBT will provide you the opportunity to be part of Australia's leading integrated travel business

At QBT, you will join a team that truly believes in 'Business travel made simple'.

To apply please send your CV stating position reference AHQBT and your preferred location to [careers@qbt.travel](mailto:careers@qbt.travel)



**ACADEMY TRAVEL**  
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## School & University Group Travel Manager

Academy Travel is Australia's leading provider of syllabus based secondary school tours. We are looking for a Manager to lead a small team providing quality educational tours primarily to Europe and the USA.

You will be responsible for the product development and delivery function of the team as well as developing and contributing to the marketing functions and the recruitment and development of tour managers and leaders and the efficient administration of the team. You will be required to negotiate and manage relationships with all key stakeholders including Secondary School teachers, overseas operators and academic tour leaders.

Based in modern Sydney CBD offices close to Wynyard, you will be required to undertake evening functions, inter and intra state travel as well overseas travel.

Academic knowledge with a graduate degree or similar is essential and a knowledge of the NSW HSC syllabus is desirable. Strong leadership, communication (both oral and written) and organisational skills are essential.

Travel management experience is essential and significant travel experience to Europe and the USA is desirable.

The role requires a strong customer service orientation, empathy to staff and customers, strong commercial acumen and the ability to resolve problems swiftly and efficiently.

We offer a salary up to \$ 80,000 per annum - no commission, no ote, just a decent salary.

For more information please forward your resume to Stuart Barrie at: [stuart@academytravel.com.au](mailto:stuart@academytravel.com.au)

## New SQ companions

**SINGAPORE** Airlines has launched a new partnership with a group called "Medical Travel Companions," which aims to create independence for customers who love to travel.

Claimed as an industry first, the initiative provides qualified and experienced companions who can support the elderly, families, customers with disabilities or individuals recovering from surgery or injury.

Under the premium program, travel nannies, nurses or paramedics will accompany passengers on their flights to ensure a stress-free journey.

The service is currently limited to Singapore Airlines Australian outbound flights.



With thanks to World Journeys, we have double-passes to Robbie Williams concerts in Perth, Adelaide, Brisbane, Melbourne and Sydney to give away.

All you need to do is:  
1. Provide a caption for the image below that highlights just one of World Journeys' amazing portfolio of destinations around the world and



2. Also, visit **World Journey's website** to search and tell us the idyllic private island where one might find the likes of Robbie Williams and family on retreat.

Make it creative – make it experiential - make it yours...for inspiration visit [www.worldjourneys.com.au](http://www.worldjourneys.com.au)

To win the Sydney, Melbourne or Perth tickets, send your entries to [wj@traveldaily.com.au](mailto:wj@traveldaily.com.au)

## ATDW's new chairman

**GRANT** Hunt has been appointed as chairman of the board for The Australian Tourism Data Warehouse (ATDW).

Hunt has over 20 years experience in travel, tourism, hospitality and conservation.

Formerly a director of Tourism Australia, he has held senior leadership roles in commercial and tourism organisations in Australia and was the creator of two of Australia's nature based tourism and travel brands - Voyages Hotels and Resorts and Anthology.

## Jupiters refurb reveal

**ECHO** Entertainment says it will unveil the first of the refurbished hotel rooms at Jupiters Hotel & Casino by the end of Oct.

Earmarked to cost around \$75 million, the refit has been taken in a phased approach to minimise disruption to guests.

The entire upgrade is expected to be completed by the end of next year, the company said.

## Yoga & snow retreat

**TRACKERS** Mountain Lodge at Falls Creek is hosting a six-day yoga retreat next month, linking skiing and snowboarding with a the wellness benefits of yoga.

The retreat is priced at \$955ppst which includes brekkie, dinners, yoga, afternoon teas, welcome & farewell receptions and more.

See [www.trackers.com.au](http://www.trackers.com.au).

## FAA slaps Southwest

**BUDGET** US carrier Southwest Airlines is facing a civil penalty of US\$325,000 from the FAA for operating a damaged Boeing 737 with a temporary repair more than 24,800 times.

The Federal Aviation Admin allege the aircraft had an approx 9" crease in the aluminium skin with a temporary fix recorded as a "permanent repair".

It's understood the jet sustained the fuselage damage in May 2002 when it received the patch.

The agency claims Southwest operated the plane on 24,831 flights without performing the periodic inspections necessary for the temporary repair, as well as a further 4,831 flights beyond the threshold by which it was required to have carried out the permanent repair.



# AFTA update

From AFTA's chief executive, Jayson Westbury



**SEEMS** that things in Canberra have moved on quickly with the new speaker (mentioned in my column in *TD* last week) installed and taking the big chair in the House of Representatives and making his mark on the Parliament.

Meanwhile first world problems are getting a solid run both in the House of Representatives and the media.

I am actually in Canberra for a few days and the lively debate around same-sex marriage has dominated discussions. In fact yesterday Warren Entsch MP (LNP member for Leichhardt in Queensland) introduced and spoke to a private members bill in favour of same-sex marriage.

Parliament has had several of these private members bills over the years but this is the first time a bill of this nature has come from a Coalition MP. The process with this is a little complicated and it is very unlikely that the bill introduced yesterday will result in a vote by members of Parliament at this time.

However, it is very clear that same-sex marriage will be a front and centre issue of the next federal election and there is no doubt that one way or another the issue will find its way into Parliament in the next year or so. Regardless of your own view on this issue, I am sure we will see this bubble along for some time yet and in the end one way or another the Australia Parliament will bring this matter to a close with legislation.

I think it is an important issue for the country to resolve and hopefully our elected officials can articulate an appropriate path for us all to consider and then for the parliament to vote upon.

Canberra at work – it is nice to see them actually working on policy rather than on each other for a change.

## \$4.6m for WAITOC

**WA** tourism minister Kim Hames has announced a new partnership between Tourism Western Australia and the WA Indigenous Tourism Operators Council (WAITOC), underpinning a business development and marketing program "to support a sustainable Aboriginal Tourism Sector".

Enabled by the government's Royalties for Regions program, the new \$4.6m Aboriginal Tourism Development Program will see about 20 businesses selected for product and business development assistance, while associated marketing will aim to lift awareness of Aboriginal tourism experiences across the state.

## Bangkok bombing

**THE** Department of Foreign Affairs and Trade this morning reissued its travel advice for Thailand, after a bomb exploded in central Bangkok's Chidlom district.

The blast went off around 7pm at the Erawan Shrine, a Hindu temple adjacent to a busy intersection, with local reports confirming at least 22 dead and many more injured.

Officials have confirmed that some Chinese tourists who had travelled to Thailand from the Philippines are among those killed in the blast.

DFAT has not raised the alert level for Thailand which remains at the mid-range "exercise a high degree of caution" category.

## For Sale: 1300-CRUISE – 1300 278 473

A unique opportunity exists to acquire the ownership and exclusivity of this memorable phone number and associated domain name. With cruising undergoing a substantial renaissance world-wide, 1-300 CRUISE is easy to remember, sticks in consumers minds, and could be the key to locking in substantial new business for your local travel agency, or if purchased by a national franchise group a valuable tool to drive traffic to your web site and premises.

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F: +61 7 3833 6866

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**Technology Capital**  
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# Dragon KA351 takes flight

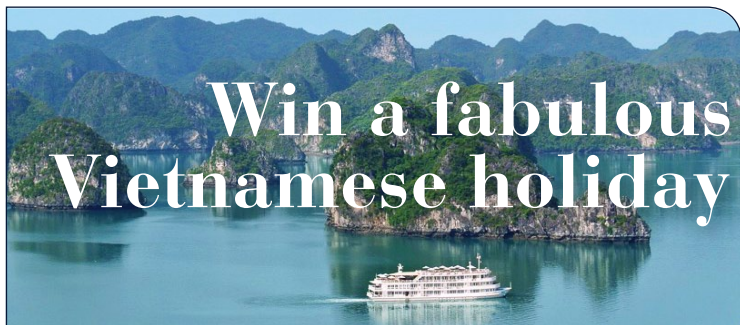


**THE** launch of Dragonair flights between Hong Kong and Hiroshima was celebrated with a ceremony at Hiroshima Airport over the weekend.

Shortly after, the first KA351 service departed and when it arrived in Hiroshima it was greeted by a water cannon salute.

**Pictured** above: Yasuyuki Nishio, Hiroshima Prefectural

Government Airport & Seaport Department; Kennichi Yamamoto, Hiroshima Airport Building Company; Hironori Takagaki, deputy Hiroshima governor; Dane Cheng, Cathay Pacific; Karen Ma, Dragonair; Jim Ashby, Dragonair; Clarence Tai, Cathay Pacific; Kazunori Hori, Hong Kong Tourism Board; Shigeto Urushima, Hiroshima Airport.



## Win a fabulous Vietnamese holiday

This month, **Travel Daily** together with Bhaya Cruises Group, Vietnam Airlines, Hai Au Aviation and Sofitel Plaza Hanoi are giving readers the chance to win an amazing Vietnamese holiday. The prize for two includes:

- Economy class flights to Hanoi
- Return airport transfers
- 3 nights' accommodation at Sofitel Plaza Hanoi
- Return Hai Au seaplane transfers to Halong Bay
- 2 night Halong Bay cruise aboard Auco in a Long Quan Suite

Established in 2011, Hai Au Aviation offers the first-ever and only seaplane experience in Vietnam, taking you to the farthest reaches of Halong Bay.

To win, answer each daily question correctly and have the best answer to the final question. Send your answers to [vietnam@traveldaily.com.au](mailto:vietnam@traveldaily.com.au)



12. Where do the Hai Au seaplane flights depart and arrive in Tuan Chau? What is the maximum luggage limit per person?

[CLICK HERE for a hint.](#)






**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## EK ups Phuket flights

**EMIRATES** has announced an additional four weekly flights between Dubai and Phuket, with the first flight departing 01 Dec.

The flight services will be operated with a Boeing 777-300ER aircraft and boost capacity by 57%.

EK396 departs Dubai International Airport at 2255hrs and arrives at Phuket International Airport at 0800hrs the following day.

The return flight, EK397 departs Phuket at 0930hrs and arrives in Dubai the same day at 1320hrs.

## Back-Roads deal

**BACK-ROADS** Touring is offering a buy one get one half price deal on bookings for select tours that depart Oct-Dec 2015.

Some of the options which can be booked with the discount include Edinburgh's Hogmanay and Bavaria & The Romantic Back-Road and Eastern Europe Winter Escape - to book, contact [info@backroadstouring.com.au](mailto:info@backroadstouring.com.au).

## KC Astana Expo pact

**AIR** Astana will be the official air carrier of EXPO-2017, after a memorandum of cooperation was signed by the airline's president and the JSC NC Astana EXPO-2017's chairman.

Air Astana will place the EXPO 2017 logo on all of its aircraft and the pair will develop joint promotional activity.

There are plans to integrate the airline's online reservation system onto the event web site and all Astana transit and arriving in passengers will be given tickets to the exhibition in 2017.

## A&K founder memoirs

**FOUNDER** and ceo of Abercrombie & Kent Geoffrey Kent has released his memoirs, titled 'SAFARI: A Memoir of a Worldwide Travel Pioneer'.

The book follows Kent from his upbringing on a farm in Nairobi and his family's founding of the company, and features his reflections on his journey so far.

Tuesday 18th Aug 2015

## BESydney leaders

**SEVEN** new ambassadors for BESydney will be introduced by former pm John Howard tonight.

Ambassadors will use their network and expertise to help secure multi-million dollar international events for Australia.

The new ambassadors are Sally Loane, ceo Financial Services Council; Zareh Nalbandian, ceo Animal Logic; Lee White, ceo Chartered Accountants ANZ; Prof Ian Jacobs, president and vc UNSW; Prof Barney Glover, vc and President UWS; Prof Stephen Simpson, Charles Perkins Centre and Ken Maher, president-elect, Australian Institute of Architects.



## Money

**WELCOME** to *Money*, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.74**

**THE** storm from last week seems to have passed, with the AUD pushing back towards weekly highs on the European majors, consolidating against both the GBP and EUR.

Attitudes are becoming more optimistic as worries about China's weaker currency recedes.

But another dip may be on the cards, following this morning's release of the RBA Monetary Policy Meeting Minutes, which can often result in significant swings in the AUD.

*Wholesale rates this morning:*

US	\$0.735
UK	£0.472
NZ	\$1.11
Euro	€0.664
Japan	¥91.45
Thailand	฿25.99
China	¥4.550
South Africa	R9.448
Canada	\$0.959
Crude oil	US\$41.87





# AA APPOINTMENTS

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## ARE YOU TOP OF YOUR CLASS?

**CORPORATE TRAVEL SPECIALIST  
EASTERN SUBURBS – SALARY PACKAGE DOE**

This specialised agency is searching for a senior corporate consultant to manage their academic portfolio. Enjoy reserving intricate domestic and international itineraries to unusual destinations, including flight and land products. If you have min 3 years corporate experience, solid GDS, airfares & ticketing knowledge, you will receive a top salary plus bonuses, Monday-Friday only, travel insurance and free parking so avoid the long commute to work. Apply now to reap corporate perks for travel experts.

## READY TO HAVE FUN IN NUMBERS?

**GROUPS AIRFARE SPECIALIST  
SYDNEY – SALARY PKG UP TO \$55K PLUS BONUSES**

This premium TMC is searching for a groups airfare specialist. With the best resources & negotiated rates available they are able to effectively assist their business travellers. Research, negotiate & contract rates with airlines or book via a GDS to arrange domestic & international groups or conferencing. Ensure all details, payments & amendments are timely actioned. If you have groups airfares exp, solid GDS & customer service skills, be rewarded, industry benefits, global career progression, flexibility & modern CBD office.

## TICKET TO BE THE PRODUCT OF YOUR SUCCESS

**CRUISE AIRFARE & PRODUCT SPECIALIST  
SYDNEY – SALARY PACKAGE UP TO \$60K**

This pioneering Cruise Agency requires an airfare specialist who has exposure or wants to break into product. Construct detailed fare itineraries, issue tickets, handle reissues, refunds and special requests. Enjoy creating new cruise packages, including flight, accom & tours, using your product wisdom! This varied role will continue to stretch & develop your skills.

Do you have min 2 years ticketing & pref product experience, GDS skills, and a love of cruising? Then apply to enjoy M-F only, famils/inspections and excel into product!

## BACK OFFICE SUPPORT

**ONLINE BOOKING TOOL (OBT) - SUPPORT ROLE  
MELBOURNE – SALARY PKG TO \$60K + COMMISSIONS**

Working for this Global TMC, your role will entail supporting & training external clients to ensure they are effectively using the Online Booking Tool (OBT), trouble shooting, testing & reporting on any issues with the OBT. You will be providing assistance with software enhancement, maintaining and amending online travel policies, together with internal company training. To be successful in this role, you must have OBT experience from at support level, strong attention to detail and impeccable multi-tasking abilities.

## THE BEST WORKING CONDITIONS IN PERTH

**LEISURE TRAVEL CONSULTANT  
PERTH – SALARY PACKAGE \$65K +**

Are you an accomplished and hard working leisure travel consultant seeking a new role where a healthy work/life balance is promoted? This long standing travel office is seeking a senior travel consultant with strong fares & destination knowledge. Working the best hours in Perth (8.30am to 4.30pm Monday to Friday), you will be amazed with the added employee benefits on offer. Minimum 3 years retail travel consulting experience, Galileo & Crosscheck, strong attention to detail and a positive attitude required.

## RARE PART TIME ROLE

**LUXURY LEISURE TRAVEL CONSULTANT  
MELBOURNE (INNER) – SALARY PKG TO \$60K+ (PRO RATA)**

Are you a mum seeking part time work? Maybe you are studying & would like some extra cash? This inner city luxury travel agency is seeking a senior travel consultant to join their team of professionals. Flexibility on offer with days and work hours. Servicing the discerning traveller, your primary role is to offer a superior consulting experience to these long standing clients whilst being able to close the sales. Apply now before you miss your chance to secure this rare part time role in Melbourne's inner city.

## TAKE YOUR PICK

**WHOLESALE TRAVEL CONSULTANTS  
BRISBANE CBD – OTE \$55K ++**

Based in the CBD this dynamic travel company is looking for sales superstars to join their domestic, international, rail & cruise wholesale teams. Your days will involve selling holiday packages from flights, accommodation, tours and transfers; you will sell it all. With your exceptional customer service you will be able to cross sell & upsell to ensure your clients booking the best package for them. Superb salary package & the best benefits! All you need is 12 months consulting or reservation experience, proven sales skills & a great attitude!

## JOIN THE BEST

**ONLINE TRAVEL CONSULTANTS  
BRISBANE CBD – OTE \$50K ++**

An exciting new opportunity exists to join this dynamic travel company as an online travel consultant. You will be working in a busy office where you'll be handling online enquiries and converting into sales. You will require strong communication skills, high level attention to detail along with delivering exceptional customer service. This position will require you to work weekend and after hours shifts. Superb salary package & benefits! All you need is 2 years consulting experience, proven sales skills & a great attitude!



## How to make the Perfect Job Offer & Hire the #1 Candidate!

[Click here to read the latest inPlace Blog](#)



Cristina Gines

### Cruise Product Administrator - Sydney

- ▶ Highly regarded Cruise Company CBD
- ▶ Lots of variety
- ▶ Competitive salary & opportunities

Our Client is a well-established Cruise Agency and are seeking a Cruise Product Administrator. Working in a great CBD location. Hours are Mon - Fri 8.30am -5.30pm with a one hour lunch break. A company uniform will be provided as well as a good salary and career opportunities.

Your busy day will involve preparing documentation for all cruise packages with some customer liaison. You will also assist the product department with loading all cruise travel components into the system.

In this past paced role, you will need to be system savvy; have great attention to detail and the ability to prioritise your work. Some training is provided but you will need to have at least 2 years exp in administration within a travel company. If this sounds like what you've been looking for then APPLY now or call Cristina for a confidential discussion.

Call Cristina or [click here](#) for more details

### Inbound Groups Consultant - Melbourne

- ▶ Inner suburbs of MEL CBD
- ▶ Group sizes of 10 to 150 pax
- ▶ Salary negotiable based on experience

This position is with a highly respected tour operator. They are well established & are seeking an experienced Groups Consultant to join their team of inbound professionals.

Call Ben or [click here](#) for more details

### Senior Leisure Cons - Sydney Nth Shore

- ▶ Located in a Corporate Travel Agency
- ▶ No weekends or late nights!
- ▶ Base salary from \$60K + super + commission

Progressive and professional corporate travel agency seeks an experienced leisure cons to join their team. Knowledge of high end products & excellent customer service essential!

Call Ben or [click here](#) for more details

### Retail Cons - Mandarin/Cantonese speakers

- ▶ New waterfront offices Sydney CBD fringe
- ▶ Great salary and conditions
- ▶ Fun, energetic and supportive team environment

In this position you will be using your excellent command of Mandarin or Cantonese, taking calls from Singapore, China & HK selling travel pkgs & products. Min 2 yrs exp.

Call Cristina or [click here](#) for more details

### Inbound Operations Manager - Melbourne

- ▶ Inspiring domestic product
- ▶ Inner suburbs of Melbourne CBD
- ▶ Salary negotiable based on experience

Highly respected agency, well established with low staff turnover. Hands on role supervising a small team of exp. FIT consultants. Knowledge of Aust luxury product an advantage.

Call Ben or [click here](#) for more details

### Cruise Sales Consultants - Sydney

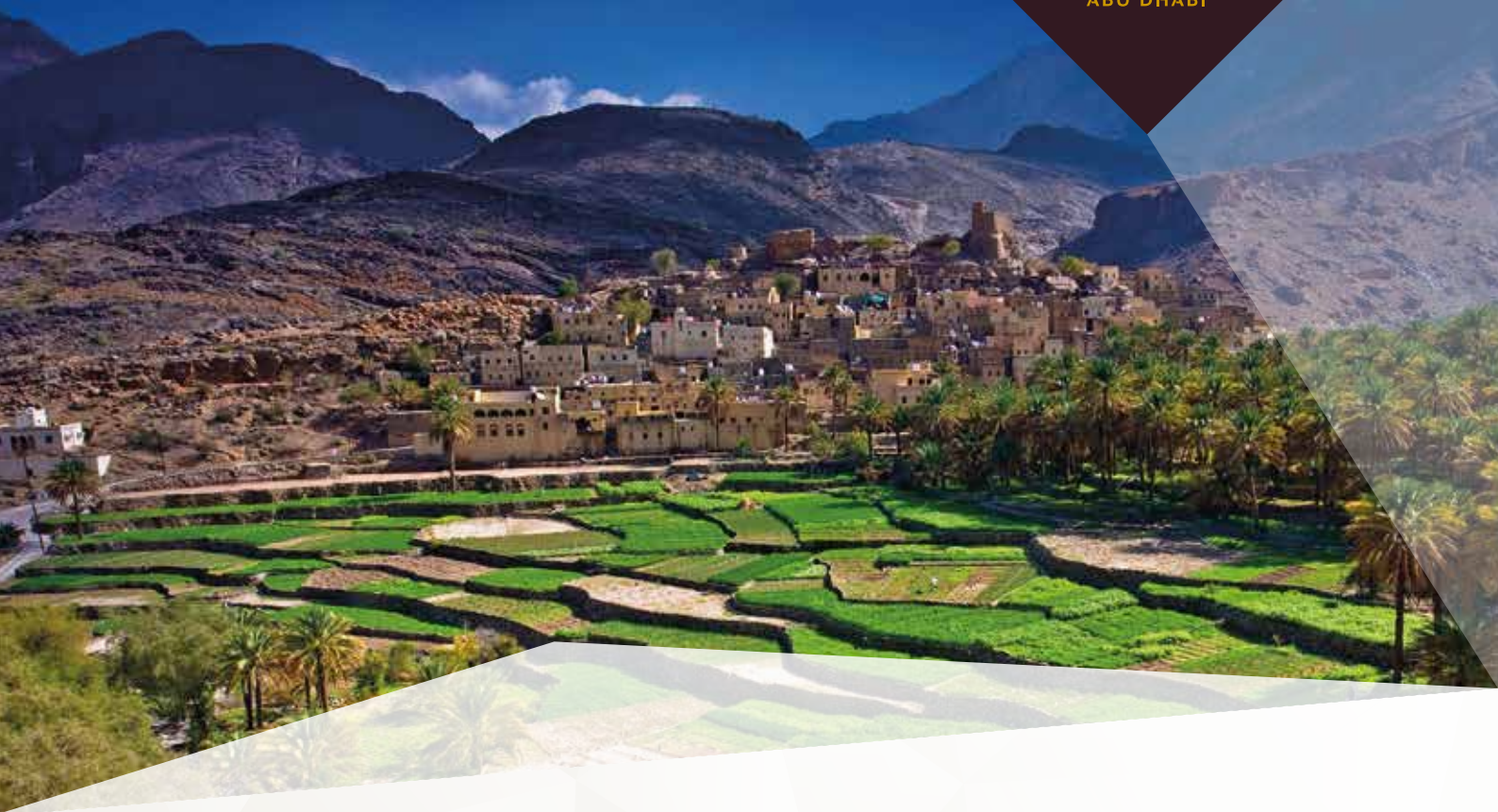
- ▶ Training and career progression opportunities
- ▶ Fast paced, friendly team
- ▶ Join the fast growing cruise industry

If you have a passion for travel, have completed a travel course & have 12 mths exp. in travel, this role will provide you with great opportunities to further establish your career.

Call Cristina or [click here](#) for more details

7 LUCKY WINNERS.  
1 TRIP OF A LIFETIME.

الإتجاه  
**ETIHAD**  
AIRWAYS  
ABU DHABI



## Fly Etihad Airways Business Class to beautiful Oman.

Thanks to Etihad Airways, the Sultanate of Oman Tourism and Consolidated Travel, 7 lucky winners will be flying Business Class to Oman. You'll enjoy a week-long trip that combines beautiful landscapes, pristine coastlines and cultural icons.

- ▶ 1 spot will be awarded to the top First & Business Class seller during the incentive period;
- ▶ 1 spot will be awarded to the seller with the highest First & Business Class growth during the incentive period;
- ▶ 2 spots will be awarded to the top overall sellers during the incentive period;
- ▶ 3 more spots will be awarded to those with the highest overall growth during the incentive period.

Incentive period:

Valid for tickets Issued between 01-31AUG 15

Valid for travel between 01AUG15-31MAR16



**Quiktravel**



\* Terms and conditions apply. Valid for tickets issued by Consolidated Travel or via Quikticket during the incentive period 01-31AUG15 on EY itineraries ex Australia to all Etihad destinations on EY (607) ticket stock on the Consolidated Travel IATA only. Places on the educational will be awarded based on minimum \$50,000 in international ticketed sales plus a minimum of 40% growth based on minimum sales of \$35,000 in the same period last year to qualify. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. Valid entries will be automatically tracked by Consolidated Travel and winners announced at the end of the promotion period. The educational will depart OCTOBER 2015. This promotion is open to all full time international selling agents only. Consolidated Travel and Etihad reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 17 JULY 2015.



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Credits can be used towards:

- Extra accommodation nights in Seattle, Vancouver, or Calgary
- Additional activities and tours
- Meal plans and meals
- Transfers
- Rail & Cruise packages are applicable with the total package duration being the qualifier for the offer, not just the number of non-cruise land nights

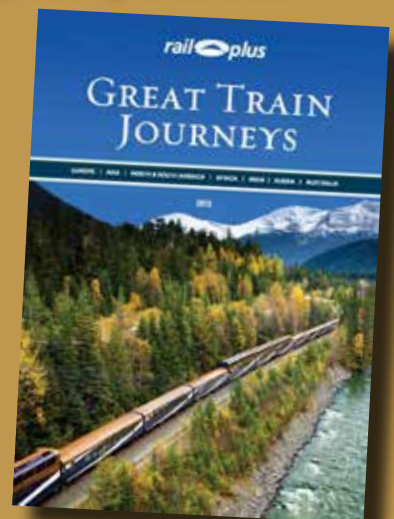
Terms and conditions apply

## TALK TO THE EXPERTS

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