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## Uniworld's 'next level' ship

**EXCLUSIVE**

**UNIWORLD** Boutique River Cruise Collection has kicked off the inaugural voyage of its new *SS Bon Voyage* today, with the line's President and CEO, Ellen Bettridge, telling **TD** the Bordeaux-based ship continues the ongoing elevation of the Uniworld brand.

*Bon Voyage* is a complete transformation of the former *River Royale*, and complementing the new on-board fitout is an even sharper focus on authentic, local food and experiences.

"We want to ensure we are truly unique in everything we are doing," she said, with Uniworld

aiming to "stand apart from, and above everyone else".

The *SS Bon Voyage* extends Uniworld's tradition of immersing guests in their destination through music, wine, food and the on-board atmosphere, along with exceptional service through its own dedicated crew who "live and breathe" the Uniworld brand.

Bettridge said the Australian market was very strong overall, but confirmed a slight slowdown with elections and the housing market weighing on travellers after an exceptional 2018.

She highlighted Uniworld's current air offer of complimentary Economy flights with every 2020 European voyage, along with Business class upgrades from \$3,999pp valid to 30 Jun 2019.

### Be a Kiwi Peak Pro

**TOURISM** New Zealand and Air NZ are inviting travel consultants to become "Kiwi Peak Pros" through a new mobile game which also provides information about NZ's iconic ski destinations.

Participants also have the opportunity to win an exclusive new experience in conjunction with Air NZ bookings - for details see the **cover page** of today's **TD**.

### Today's issue of TD

*Travel Daily* today has eight pages of news and photos, including a cover wrap from **Tourism New Zealand** plus full pages from:

- Albatross Tours
- AA Appointments jobs
- Bunnik product profile page

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**Cover·More**



Discover the delights of the Mekong River in the April issue of *travelBulletin*.

**CLICK to read**  
*travelBulletin*



## Travel Daily on location in Blaye, France

Today's issue of *TD* is coming to you courtesy of Uniworld Boutique River Cruise Collection, aboard the first cruise of its *SS Bon Voyage*.

UNIWORLD'S transformed vessel has tied up at Blaye on the Gironde Estuary, about 56km north of Bordeaux.

Tonight the lucky passengers, including a number of US-based travel consultants, global media and Uniworld senior executives, will enjoy a special celebration dinner, after a day of activities including oyster tasting at Cussac Fort Medoc, a private wine tasting on the Medoc Chateaux Route and an archaeology tour.

A Saint-Emilion village discovery trip is on the agenda for tomorrow - check out the ship at [facebook.com/traveldaily](https://facebook.com/traveldaily).

## Qantas Int'l chief resigns

QANTAS Airways has announced that its CEO of International Alison Webster has resigned from her position, 18 months into the role.

The carrier released a statement today revealing Webster's last day will be 24 Apr and did not provide a reason for her departure.

Qantas International CFO Narendra Kumar has assumed the role effective immediately until a replacement is found.

Webster was appointed to the

role in Nov 2017 and boasts more than 30 years of experience in the aviation industry including a 15-year stint at Qantas.

Prior to joining Australia's flagship airline, Webster held a range of senior positions at British Airways in both Australia and the United Kingdom, including sales, marketing and brand management.

In Mar 2018, Webster told the *SMH* that she had ambitions to one day take over the top job at Qantas from Alan Joyce.

## Albatross Euro tours

ALBATROSS Tours has added a range of new Europe packages including a 10-day Madrid to Barcelona tour, an eight-day Switzerland adventure from Luzern to Interlaken, and a seven-day German tour from Munich to Salzburg.

For more information on the new tours, see **page nine**.

## Bunnik Egypt offer

BUNNIK Tours is offering a 26-day Egypt and Jordan tour from \$10,995 per person.

The trip includes return Economy air fares, airport transfers, a Nile river cruise, accommodation, and guides.

For further details on the itinerary, see **page 11**.

## HWBT National Mgr

HELLOWORLD Business Travel (HWBT) has announced the appointment of Sharon Stanley to the position of National Manager.

Stanley will commence in the role on 15 Apr and will be based in Helloworld Travel's North Sydney office, where she will be charged with enacting change, and developing a vision and strategies for the HWBT network and its members.

"Sharon's appointment to this pivotal role comes at a time of new direction for Helloworld Business Travel," Head of Corporate, Associate and Affiliate David Padman said

"We've been undertaking a lot of work to assess exactly what the major need and priorities are for our agents across the network, and we know Sharon can deliver on these identified areas for the benefit of the whole network," he added.

More appointments on **page 6**.



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## New HLO emails

**EMAILS** have surfaced which contradict statements that Helloworld CEO Andrew Burnes provided to the ASX, according to a report in the *Sydney Morning Herald* today.

In Feb 2019, Burnes released a statement denying he had organised a meeting between Ambassador to the US Joe Hockey and his then employee Russell Carstensen (**TD** 22 Feb) and refuted the claim he had discussed the issue with Hockey after the meeting took place.

“Mr Hockey and I did not discuss the meeting in Washington at any time after it took place,” he said.

However the *SMH* has obtained emails from Carstensen cc'ing Burnes on correspondence with Hockey about what had been discussed at the Washington meeting.

“Hi Russell, thank you for the update, I have spoken with Joe today,” Burnes replied.

## Price fixing charges laid

**FIVE** people are expected to face court today in Melbourne after the Australian Competition & Consumer Commission (ACCC) alleged they were fixing the Australian dollar/Vietnamese Dong exchange rates that customers were being charged.

The court case, which was called after the ACCC and Australian Federal Police launched an investigation into price fixing across several Sydney and Melbourne money transfer businesses, are in relation to the exchange rates charged for sending money between Australia & Vietnam between 2011 & 2016.

“This alleged behaviour is extremely serious and relates to over two thirds of all the number of money transfer transactions, and almost a quarter of the amount of money transferred, from Australia to Vietnam during the relevant period,” said ACCC

Chair Rod Sims.

“Such cartel behaviour cheats consumers, and does damage to other businesses and the economy as a whole,” he added.

In addition to the substantial fines, individuals found guilty could be sentenced to up to 10 years' imprisonment.

## Less planes for 9W

**TROUBLED** and debt-ridden Indian airline Jet Airways has been asked to de-register a combined total of 18 of its planes by key lessors, according to Middle Eastern outlet *Al Jazeera*.

According to the article, companies including Aercap Holdings, GE Capital Aviation Services, Avolon and BOC Aviation were among the companies making demands to ground the aircraft, until the carrier receives a suitable investor (**TD** 10 Apr).

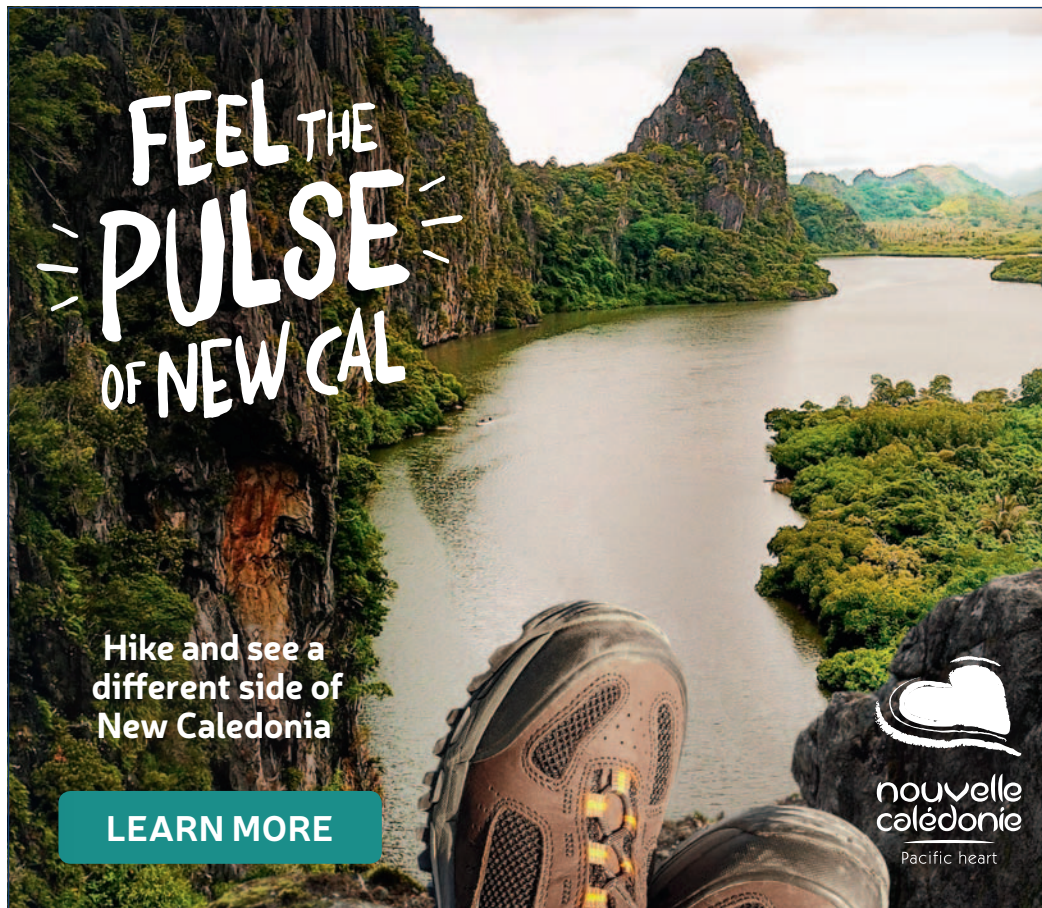


## Window Seat

**WHEN** confronted with a hefty \$120 luggage fee, how far would you go to avoid paying?

Enter Natalie Wynn, who decided to wear most of her bag on a flight from Manchester to the Canary Islands rather than fork out the cash.

“I put on four dresses, two pairs of shorts, I tied a dress around my neck, put a skirt on, I shoved two dresses down the dresses I had on, and two pairs of shoes & a cardigan,” she said.



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Thursday 11th April 2019

## Tokyo Aus rep

**THE** Tokyo Metropolitan Government has appointed Tourism Garden as its representative in Australia.

Tourism Garden Principal Alison Roberts-Brown said, "being appointed as the Sydney tourism representative is the most incredible honour...I am delighted to be able to...share city icons through to hidden treasures and the core values" of Tokyo.

## APT Egypt & Jordan

**APT** has launched its luxury small group journeys in Egypt and Jordan for 2020.

Highlights include a five-day cruise along the Nile between Luxor and Aswan.

To celebrate the launch, APT is offering deals for earlybird bookings inc \$500 air credit per couple on the 10-day Egypt Discovery and a \$700 air credit per couple on the 17-day Egypt & Jordan Adventure.

## Qantas responds

**QANTAS** has provided a response to the Int'l Air Services Commission (IASC) to "correct factual inaccuracies in Virgin Australia's submission" regarding its application to codeshare with Cathay Pacific on the Hong Kong route (**TD 09 Jan**).

The carrier has clarified that the deal would allow Cathay Pacific to market 18 new connecting destinations, not new destinations themselves.

"What is new is the ability to connect to these destinations within a maximum connection time of four hours," QF said.

"We fundamentally believe the proposed codeshare with Cathay is a pro-competitive proposition for consumers," the airline stated.

**MEANWHILE** the IASC has received an application from Qantas seeking 337 seats per week of capacity in each direction between Australia and Chile during peak periods from 27 Oct.

## Scenic and Nat Geo cruises



**NATIONAL** Geographic Expeditions and Scenic Luxury River Cruises have teamed up to introduce Egypt and Russia itineraries as part of its 2020 program of river cruises.

The event, held yesterday at Harbour View Room and Terrace, Australian Museum in Sydney, welcomed media to a luncheon and presentation of the new itineraries hosted by Scenic Luxury River Cruises and National Geographic Expeditions.

Scenic Editorial and Communications Manager Mandy Dwyer said, "We looked at the

product for 2020 and we thought what could we do differently, what could we bring to this partnership that would bring a different element to it."

The itineraries combine Scenic's all-inclusive luxury river cruise experience with National Geographic's "legacy of science, conservation and exploration to create unforgettable experiences".

**Pictured** are: Director of National Geographic, Andrea Robinson with Scenic Group General Manager Sales and Marketing Anthony Laver.

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### VA DRW-DPS flights

**VIRGIN** Australia kicked off its inaugural Darwin to Bali service yesterday, which will operate three times weekly until 20 Oct using a Boeing 737-800 aircraft.

The Northern Territory Government has welcomed the news, crediting its Turbocharging Tourism stimulus package with helping to woo airline investment.

“We have been advocating for some time to attract another carrier to the Darwin-Denpasar route, and it’s great to have Virgin Australia respond to that call,” said Northern Territory Minister for Tourism, Sport and Culture Lauren Moss.

Tourism NT will also undertake an Expedia marketing campaign in the United Kingdom and Europe via TripAdvisor and social media channels, along with a cooperative marketing campaign with Virgin Australia to help attract international visitors to use the new Bali air service.

### Jetstar Asia Jakarta

**JETSTAR** Asia has announced all of its flights at Soekarno-Hatta International Airport in Jakarta, Indonesia, will depart from Terminal 2F from 15 May.

Located next to Terminal 3, 2F is a dedicated int’l low-cost carrier terminal, with web check-in and straight-to-gate services.

The carrier’s flight schedule, ground handler, check-in facilities & check-in timings are unchanged.

### Aloft in Shanghai

**MARRIOTT’S** incubator brand targeting global travellers, Aloft, has opened a new 191-room hotel in Shanghai, China.

The Aloft Shanghai Zhangjiang Hotel is situated within a major tech hub and features a 100-guest restaurant, a bar, 24/7 fitness centre, and free wi-fi.

Aloft Shanghai Zhangjiang also caters for business events with seven meeting rooms equipped with AV equipment.

**MSC Cruises** has announced details of a new cruise terminal at PortMiami that will help support its expanding presence in North America and the Caribbean.

The cruise line will design, construct, operate and maintain a large building that hosts two cruise terminals (AA and AAA), and will allow MSC to conduct two turnaround operations simultaneously and process up to 28,000 pax movements daily.

“With another 13 cruise vessels due to join our fleet in the next eight years, our ambition is to have our most innovative ship classes represented at PortMiami,” said MSC Cruises Exec Chair Pierfrancesco Vago.

“In particular, the new terminal - which will be one of the most innovative the industry has seen - will ensure that we can provide

our guests an enhanced end-to-end high-quality experience while both embarking and disembarking,” he added.

MSC Cruises currently operates four vessels out of PortMiami: *MSC Seaside* and *MSC Armonia* year-round; *MSC Divina* seasonally; and *MSC Meraviglia*, which will join the ships sailing from Miami later this year.

Work on the new terminals is scheduled to commence in early 2020, with the company estimating the project will be completed by late 2022.

The new cruise facilities will allow MSC Cruises to bring a total of one million guests through PortMiami each year.

### Explorer brochure

**DREAM** Cruises has released its new *Explorer Dream* cruising Australia and New Zealand 2019-2020 brochure.

The program provides information on ship specifications and a detailed deck-plan, along with a range of on board bar and dining venues, recreational facilities and Dream Cruises’ suite complex, The Palace.

The brochure is an intro to the ship ahead of *Explorer Dream’s* upcoming deployment in Oct.

### Fiji leases 737-800s

**FIJI** Airways has leased a Boeing 737-800 aircraft from Miami Air to cover some of its schedules due to the temporary grounding of its two Boeing 737 MAX 8 aircraft.

The Miami Air aircraft is set to operate some flights on behalf of Fiji Airways between Nadi and Auckland, Apia, Christchurch and Brisbane.

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## Cameron-Smith AAT the helm



**PRODUCT** innovation and travel agents are top on the agenda for AAT Kings' new Managing Director Matt Cameron-Smith, he told *Travel Daily* just over a week into the new role.

Cameron-Smith led Trafalgar in Australia since 2011 and sat down with *TD* in Perth this week at the 2019 Australian Tourism Exchange (ATE).

"I think there's a lot we can do

in terms of some learnings out of what Trafalgar's done in terms of product innovation," he said.

He emphasised that the company's agents-first approach "won't change" and said that the company wanted to get more agents to see more of Australia through famils.

Matt Cameron-Smith is pictured above at the AAT Kings stand with Lauren Walker, AAT Kings.

### ACCOUNT MANAGER

A rare opportunity has arisen for an experienced Corporate Account Manager (Mid-Market) position to join Virgin Australia's sales team based in Brisbane Head Office. An ambassador of our brand whether on the road or in the office, you will be responsible for the retention and expansion of revenue within a portfolio of allocated accounts.

We're looking for someone with previous airline or corporate travel industry experience in a similar account management role. The successful candidate will need to be an effective communicator with an enthusiastic approach to build strong commercial relationships.

Applications close 11 April 2019.

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## APPOINTMENTS



**WELCOME** to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

**United Airlines** has named **Michael Leskinen** as its new Vice President of Corporate Development and Investor Relations. He will be in charge of leading the airline's strategic investment activity in partner airlines.

**Silky Oaks Lodge** has appointed a new Lodge Manager, with **Sonya Boaden** stepping into the role. Boaden brings a wealth of experience, having worked across the tourism and hospitality space.

**Rod Black** is set to step into the role of General Manager at the soon-to-be-opened boutique hotel, **Moss**, located in Hobart. Black was previously GM at the city's Henry Jones Art Hotel.

**Accor** has announced a series of new General Manager appointments across its portfolio of properties. **Neil Scanlan** is the new GM of Hotel Chadstone Melbourne - MGallery by Sofitel, while **Jerome Amor** is the new GM at ibis Budget Windsor Brisbane. Cairns Harbour Lights Hotel has welcomed the arrival of **Odette Lasaka** as its GM; **Andrew Hills** has been appointed General Manager at Mercure Penrith, and **Brett Skinner** joins the team at the Novotel Darwin CBD. **Natalie Bussenschutt** is leading the Novotel Barossa Valley Resort, while **Ken Dobbie** has come on board at the ibis Budget Gosford.

Cambodia's **Shinta Mani Hotel Group** has appointed **Janet Chan** to the position of Group Director of Sales and Marketing. Chan will be responsible for overseeing the sales and marketing for four of the hotel group's Cambodian properties.

**Leanne Harwood** has joined the board of the **Accommodation Association of Australia**. She is currently the Managing Director Australasia & Japan for the Intercontinental Hotels Group.

### Cultural Attractions

**INDUSTRY** collective Cultural Attractions of Australia has launched 22 premium experiences along with a new website, in a bid to "present the best of Australia's cultural offering to the world".

New offerings include a behind-the-scenes tour of the Australian War Memorial in Canberra; a "Behind the prison bars" tour of the Port Arthur Historic Site in Tasmania; a dining and private recital tour at the Sydney Opera House; a tour and conversation with the head groundsman at the Adelaide Oval; and the chance to dine with Cleopatra at the National Art Gallery of Victoria. More info is available **HERE**.

### Viking's new line

**VIKING** Cruises has signed a memorandum of understanding with China Merchants Shekou to build a cruise line "with worldwide offerings for the Chinese cruise market".

The joint venture will see China Merchants Group's shipbuilding subsidiaries design and build new ocean cruise ships dedicated to the Chinese market.

"Our partnership with China Merchants Group will allow us to bring this Viking travel lifestyle to more Chinese travellers more quickly, satisfying the Chinese market's unmet demand for a greater choice of sophisticated travel," said Torstein Hagen, Chairman of Viking Cruises.



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## Mumbrella summit kicks off



**MORE** than 400 people from across the travel and tourism industry converged today at the Four Seasons Hotel in Sydney for the annual Mumbrella Travel Marketing Summit.

The one-day event throws into the spotlight some of the most debated industry marketing opportunities, travel and consumer trends, challenges and insights with leading senior marketers taking to the stage in a series of key note and panel discussions.

Speakers on the day include Brent Hill, Executive Director of Marketing for South Australia Tourism Commission discussing the groundbreaking 120 online video stream for the destination resulting in 14 million video views.

**Pictured** are: Tim Burrows, Founder and Content Director, Mumbrella and Damian Francis, Head of Paid Content, Mumbrella.

### Virtuoso adds

**VIRTUOSO** has added The Ritz-Carlton Yacht Collection to its portfolio as a preferred partner.

In 2020, Ritz-Carlton will offer six sailings with complimentary benefits to guests who book through a network advisor, with two of the voyages set to feature a Virtuoso host, a complimentary shore excursion and shipboard credit or private car and driver.

### Qantas Exmouth

**QANTAS** and the West Australian Government are set to launch weekend fares and more seats to attract tourists to Exmouth from 07 Jun to 30 Sep.

Qantas is offering 150 fares from \$169 one-way for flights between Perth and Exmouth.



## Hertz

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Best Car/Campervan Rental Operator

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## Air taxi trials take on Singapore

**AIR** taxi trials are set to get underway in Singapore in the second half of this year.

Made by German company, Volocopter, the air taxis will “take off and land vertically, accommodate two people and fly distances of up to 30km and although they look like helicopters, the aircraft is based on drone technology,” reported *Channel News Asia* (CNA).

The Civil Aviation Authority of Singapore revealed that the initial trials will take place over water “to ensure that...it wouldn’t pose a public or even aviation risk”.

Volocopter’s CEO Florian Reuter told CNA that he anticipates Volocopter rides to be as affordable as that of hailing a ride-sharing car “within the next five to 10 years”.

## Silversea Galapagos

**SILVERSEA** has released new details of *Silver Origin*, the line’s “first destination-specific ship”, which will travel to the Galapagos Islands from winter 2020.

The 100-pax, all-suite *Silver Origin* will be led by Silversea’s expedition team and host educational activities, where guests learn about the wildlife, landscapes and history of the Galapagos Islands.

[CLICK HERE](#) for more info.

## Washoku service

**THAI** Airways Int’l and Hotel Okura Tokyo have partnered to serve Japanese meals or “Washoku” to Thai Royal First and Royal Silk passengers on Bangkok-Japan flights until Jun.

## Adelaide scanners

**ADELAIDE** Airport is trialling new 3D body scanners and an automated tray return system, to “make the process easier and more efficient for customers”.

Adelaide Airport Executive GM Finance & Corporate, Brenton Cox, said the trial comes ahead of an expected wider roll-out of new security equipment from as early as the end of this year.

The new technology will mean passengers no longer need to remove laptops and other electronic devices from their bags before they are screened.

## Etihad stopover

**ETIHAD** Airways is inviting travellers flying through Abu Dhabi to enjoy a free stopover in the capital of the UAE.

The airline is offering two free nights of hotel accommodation in Abu Dhabi for all guests booking flights to and from all Etihad destinations via Abu Dhabi.

To avail the offer, bookings must be made by 15 Jun for flights between 21 Apr and 15 Jul.

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For more information and online application visit [emiratesgroupcareers.com](http://emiratesgroupcareers.com) using job reference number 19000DZ. Applications close 22 April, 2019.



## Mak Mak in Parramatta



**FLIGHT** Centre agents from across Sydney recently got a taste of the gastronomic delights of Macao, at a Macao Agents workshop dinner in Parramatta hosted by the Macao Govt Tourism Office (MGTO).

The agents were greeted by a cut-out version of Macao's tourism mascot, Mak Mak, and were updated on the latest news from the city, which is celebrating its 20th anniversary as a Special Administrative Region of China.

They learned about the former Portuguese enclave's love affair

with food and took note of Macao's busy calendar of events in 2019.

Key events include the five-month Art Macao festival, which will include a series of local and international exhibitions, the Macao Food Festival and the Macao Shopping Festival.

MGTO representative Maryanne Perera-Treacy is **pictured** with Mak Mak and Andrea Smirneos, Tayla Berry, Therese Andrews, Eileen Sue, Angela Salinas, Zoe Pappas and Mai Tran.

### Marriott milestone

**MARRIOTT** International is today celebrating the opening of its 7,000th property, the 27-storey St Regis Hong Kong.

The hotel features butler service and multiple restaurants.

Marriott is expecting to add an additional 1,700 properties to its network by the end of 2021, including about 320 hotels in the Asia Pacific region.

### Allegiant's Skywise

**US AIRLINE** Allegiant Air will be the first to deploy Airbus' new Skywise Health Monitoring service, which will be introduced on its A320s.

The system works in tandem with other Skywise systems to provide live inflight diagnostics to allow effective tracking of alerts and quicker decision-making.



This month Acacia Africa and *Travel Daily* are teaming up to give two agents a 14-day Southern African Magic open age Small Group Safari. You can also take a friend for 50% off the tour price.

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9. What is the name of the tour with Tour Code: 19OWT7A?

Hint: [CLICK HERE](#)

### Tauk Douro cruises

**TAUCK'S** debut Douro cruise will commence on 24 Jun 2020, aboard its new ship, the *MS Andorinha*, which accommodates up to 84 guests.

The 2020 Douro cruise season will feature three itineraries; Douro Discovery: A Family River Cruise in Portugal, Villages & Vintages: Cruising the Douro River Valley, and the Exploring the Douro, Plus Lisbon & Madrid.

### Camino addition

**CAMINOWAYS.COM** has launched a new route for pilgrims in 2019 called the Sea of Arousa Camino walk and boat.

The route, also known as Camino Espiritual, has been approved by Santiago Cathedral as an official Camino de Santiago route.

The trail includes a boat trip across the Arousa Estuary.

### Avalon Tulip Time

**AVALON** Waterways is launching three new tulip-inspired cruises through Europe's lowlands for the 2020 season.

The new itineraries include the Tulip Time in Holland & Belgium and Tulip Time Highlights, and the 15-day Grand Tulip Cruise of Holland and Belgium.

Other itineraries include Tulip Time Cruise and Tulips of Northern Holland.

### Adv World new site

**ADVENTURE** World Travel has released a new website which has been designed to be more user-friendly and easier to navigate.

The portal aims to deliver clear, concise highlights of the adventures the group provides, with content from past adventurers, combined with videos and specialists' tips.

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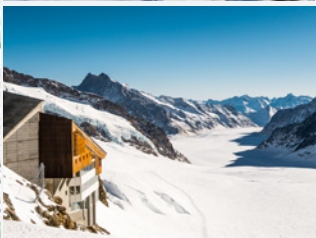
### New Year in Spain & the 3 Kings Festival

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- Stay in the amazing Alhambra Palace Hotel
- Explore the Gardens of the Generalife
- Experience the magic of the Three Kings Fiesta and the colourful parade usually involving 90 tons of sweets and candies being thrown into excited crowds
- Enjoy a Spanish 'Christmas lunch' on Three Kings Day accompanied by local wines
- Enjoy a Spanish Flamenco dinner show

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### Swiss New Year Adventure

8 DAYS | LUZERN TO INTERLAKEN  
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- See the New Year's Day fireworks show
- Take the funicular train up the Jungfrauoch
- Explore ancient Bern and lakeside Thun
- Experience the cliff top village of Murren
- Travel to the Schilthorn summit and enjoy a remarkable 007 Experience
- Visit spectacular Grindelwald
- Enjoy cable car rides with spectacular views
- Savour a magical horse-drawn carriage ride

OVER \$800 VALUE OF EXTRAS INCLUDED

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### New Year with the Sound of Music

7 DAYS | MUNICH TO SALZBURG  
DEPARTS 28 DECEMBER 2019

- Stay in Meierhof and see 'The Sound of Music' Schloss and enjoy a New Year's Eve Gala event
- Explore picturesque Salzburg, and enjoy dinner in the 1200 year old St Peter Stiftskeller
- Experience a nostalgic carriage ride through Filzmoos to the Oberhofalm mountain hut
- See 'The Sound of Music' Church in Mondsee, and take a cable car up Zwölferhorn Mountain
- See Berchtesgaden, enjoy a cruise along Lake Königssee and explore the Salt Mines

OVER \$700 VALUE OF EXTRAS INCLUDED

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CONTACT OUR SALES TEAM TO REQUEST TRAINING ON ANY OF OUR TOURING PROGRAMMES





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### JOIN THE A TEAM!

#### TRAVEL RECRUITMENT ACCOUNT MANAGER SYDNEY – GENEROUS SALARY PACKAGE & PERKS

Love the travel industry but looking for a new challenge? Our Sydney head office is booming and we are looking for a talented individual to join our recruitment team. You will enjoy providing career advice to our experienced candidates and matching their skill set with the industry's best employers. Great perks include Top salary package, Mon-Friday roster only, team perks including conferences, shopping vouchers, lunches and more. Apply today!

### ABSOLUTELY FABULOUS!

#### HOTEL DIRECTOR OF SALES – 5 STAR SYDNEY – SALARY PACKAGE \$100K + BONUSES

This gorgeous 5 star property located in Sydney's premium CBD area, is looking for a talented ADOS ready to step into a DOS role. Reporting to the DOSM you will devise sales strategies across all market segments including corporate, government, wholesale and MICE. You will also enjoy managing a team of 4. Previous industry hotel sales experience will see you thrive in this role. Top salary, perks and career progression on offer.

### BUILD IT UP

#### KEY ACCOUNT MANAGER – TMC/OBE SYDNEY - SALARY \$120K PLUS SUPER

This Global Company have a unique role available within the Australian business. You will be responsible for supporting the growth and partnerships between OBE and TMC's whilst also managing existing relationships based in Australia. You will have strong networking and relationship skills with at least 5 years relevant experience from ideally a TMC or OBT background. You will be rewarded with a strong base salary, top bonuses and career advancement

### STEP UP THE HR LADDER

#### SENIOR HUMAN RESOURCE ADVISOR SYDNEY – SALARY PACKAGE \$77K + BONUSES

Are you a talented HR professional looking for that next challenge? Working in the head office of this premium hotel group, you will enjoy supporting the Area HR Director, servicing 5 star hotels in the cluster. Gorgeous properties, great GM's and interesting projects to work on! Previous experience in HR and IR including OH &S is a must. Interested? Contact our executive division today

### UNIQUE & CHALLENGING USA FOCUSED ROLE BUSINESS DEVELOPMENT MANAGER NSW – STRONG SALARY PACKAGE PLUS CAR

This leading provider of educational tours for primary and secondary schools is on the lookout in Sydney. You will be responsible for managing a portfolio, building strong relationships & delivering presentations to increase & bring in new business. Strong salary plus a fully maintained Car. You will have a passion for learning whilst being able to present to large groups.

### LOVE THE THRILL OF THE CHASE

#### SENIOR SALES MANAGER MELBOURNE OR SYDNEY - \$80K-\$100K base plus bonus

This unique opportunity will suit a strong Tourism or Hospitality sales manager that understands and is motivated by the sales process and is looking for that something different. This Global Company with over 20 offices worldwide is seeing huge growth in the Australian market and is looking for a strong sales manager with established relationships in the travel and hospitality trade, if you have worked for an OTA this will be highly desirable.

### REPRESENT A TOP BRAND

#### TRAVEL INDUSTRY BDM MELBOURNE - SALARY PACKAGE UP TO \$75K

We are searching for a Sales Executive who is passionate along with the ability to source and secure new business to join this industry leader. You will have a real drive, passion and understanding of the travel market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm

### ARE YOU A SWEET TALKER?

#### BUSINESS DEVELOPMENT MANAGER – HOTEL SALES BRISBANE – UP TO \$80K PKG

Love the thrill of the chase? An expert in the MICE sector? Then this new sales role is for you. We are currently looking for a sales orientated and driven BDM to join this leading five star property in Brisbane. Working closely with the sales team you will be responsible for generating leads, increasing sales, entertaining top clients and facilitating hotel inspections. A strong salary package along with long term career progression on offer. Call to find out more.

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## Experience the magical Middle East

**Join the Egypt experts for an incredible and in-depth tour of Egypt and Jordan, with a Bunnik small group tour.**

Imagine taking a therapeutic dip in the Dead Sea, cruising the Nile in luxury and exploring fascinating ancient pyramids and temples, with the guidance of a university-qualified Egyptologist. These incredible experiences and more are what awaits you on the Egypt & Jordan in Depth Bunnik small group tour.

Bunnik Tours are the Egypt experts with over 15-years' tour experience in Egypt & the Middle East. Pioneers of the small group touring concept, Bunnik has a maximum group size of just 20 passengers, include the cost

of airfares and have no hidden costs!

### **DISCOVER THE LOST CITY**

We start in Amman, Jordan's capital. We'll journey to Petra before reaching the awe-inspiring Treasury, hewn into the rose-coloured sandstone cliff face. We spend a night under the stars in a Bedouin-style desert camp before swimming (or floating!) in the Dead Sea. We then take an exotic local cooking class back in Amman before flying to Egypt.

### **ENCHANTING EGYPT**

Joining our expert Egyptologist guide, we begin our exploring in Cairo. Not skimping on the detail, they'll delve into the rich and fascinating ancient history of every monument we see including the awe-inspiring Great Pyramids, the Valley of the Kings and more. Cruising

along Egypt's famous Nile River, we'll stop to admire the many incredible temples on the way.

Abu Simbel is next, with four imposing statues at its entrance standing the height of a five-storey building. We end back in Cairo with a visit to the world-famous Egyptian Museum and the lively Khan El Khalili bazaar.

### **ON SALE**

Egypt & Jordan in Depth '19/20 tour is on sale now with dates up to June 2020.

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