



# Travel Daily

First with the news

Friday 19th May 2017



## QF tops reputation

**QANTAS** has been ranked the number one airline for reputation in a global survey of 35 carriers.

According to the *Reputation Institute's* 2017 report covering an airline's credibility in 19 countries as measured within its local market, Qantas achieved a RepTrak Pulse score of 76.9, ahead of Air New Zealand on 76.1 and Norwegian's 75.5.

Virgin Australia also made the top 10, in eighth place on 74.0.

**CLICK HERE** for more details.

## SYD traffic up 12%

**INT'L** traffic at Sydney Airport skyrocketed 12.1% year-on-year in Apr to 1.3m movements, while domestic numbers increased 0.7% to 2.2m, fuelled by Easter and school holiday period traffic.

For the year-to-date, int'l traffic is up 7.2% compared to the prior corresponding period and 17% above 2015 levels, outgoing SYD md/ceo Kerrie Mather said today.

## Helloworld launches new era

**HELLOWORLD** will tomorrow begin rolling out commercials featuring a new jingle, revamping Harvey World Travel's iconic "We're the travel professionals" tune to incorporate the Helloworld name (**TD** breaking news).

The group's members are on the Gold Coast today for their annual conference, where ceo Andrew Burnes detailed more of the brand evolution and the new store look for fully branded outlets.

To the acclamation of members he promised that the makeover would be undertaken at no cost to franchisees, with Helloworld Travel paying for changes to in-store and outdoor signage as well as lightbox changeovers.

Burnes also confirmed significant changes to the remuneration of members, with the current 'loyalty reward' system replaced by a much simpler structure from 01 Jul which he promised would "increase your remuneration by an

average of 40%".

He gave an update on the company's 'Co-investment strategy' where HLO is offering to swap 25% of shares in franchisee businesses for the equivalent value of shares in Helloworld.

Interested members are being offered formal information packs on the option which Burnes said would see them "join HLO as a true partner in business".

To listen to the 30 second 'extended mix' version of the jingle, click on the logo or see [traveldaily.com.au/videos](http://traveldaily.com.au/videos).

Several other initiatives were also announced - more from HLO on **page 3, page 4** and **page 7**.



### Today's issue of TD

**Travel Daily** today has eight pages of news including a photo page for **Helloworld**, plus a full page from: (**click**)

- Travel Trade Recruitment

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# Travel Daily

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Friday 19th May 2017



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## Rex joins UATP

REGIONAL Express has been added to UATP's airline Merchant base as a form of payment for corporate travel through all distribution channels.

Yesterday, Rex's gm of network strategy & sales Warrick Lodge said partnering with would help the carrier "gain a competitive edge in the corporate travel market and give our clients more choice when travelling by allowing them to use their preferred payment method".

UATP president and ceo Ralph Kaiser acknowledged that corporate travel in the Australian market is "flourishing".

## QF int'l boarding pass tech

**SUGGESTED** as "the first step towards more seamless travel across the Tasman," Qantas has today launched mobile check-in and digital boarding passes on flights between Australia and NZ.

The move eliminates the need for passengers on trans-Tasman flights to queue up for a printed boarding pass, speeding up the check-in process.

"The new technology allows eligible customers...to finalise check-in & passport checks online and head straight to the lounge or boarding gate after passing through immigration and security

- all with digital boarding pass on their mobile device," Qantas said.

The new offering is available now on QF's 252 return weekly services between Australia and New Zealand through [qantas.com](http://qantas.com) on the web and mobile, and will be extended to the QF app in Jun.

Implementation is expected to be completed at all relevant airports by early next year.

Qantas said it is also looking to deploy the technology to other destinations on its int'l network.

This latest tech advancement comes as Qantas gave its backing to Australian and New Zealand government efforts to streamline border processing for passengers flying across 'the ditch'.

QF is calling for a renewed push to make the experience more like domestic air travel, a move that was addressed by New Zealand's Tourism Industry Aotearoa chief Chris Roberts last week at TRENZ in Auckland (**TD** 11 May).

Qantas International ceo Gareth Evans said the ultimate goal of the new technology is to make it the 'new normal' for int'l routes.

## VA/HKA application

**VIRGIN** Australia has sought permission from the International Air Services Commission to enable Hong Kong Airlines to codeshare on Hong Kong and New Zealand routes from Australia.

Interested parties have until 31 May to make a submission to the IASC on Virgin Australia's requests.

## Sno'n'Ski brochure

A SUITE of earlybird specials on ski packages in Japan, Canada, the USA and Europe in 2017/18 has been released by Sno'n'Ski, coinciding with the launch of its Northern Hemisphere brochure.

The fresh guide also features new and updated hotels.

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## New 'Translate' app

**HELLOWORLD** today launched an exclusive 'Translate' smartphone app which ceo Andrew Burnes said is a better option than Google Translate.

The Helloworld Travel Translator is available exclusively for Helloworld Travel customers to download and use as they travel, providing speech recognition and instant translation in 28 languages across the globe.

The plan is for the app to eventually feed through special offers to clients while they are away, offering tours and activities in each destination, commissionable to agents.



## Helloworld revamps insurance deals

**HELLOWORLD** ceo Andrew Burnes this morning confirmed that the company's existing exclusive agreement with Cover-More Travel Insurance would finish up at the end of Jun.

The deal was announced in late 2014 (**TD** 09 Dec 2014) but today Burnes said it had not delivered as well as expected for either Helloworld or Cover-More.

Initially slated for a five year term from 01 Jan 2015, the pact will be replaced by a new agreement with Cover-More from 01 Jul, along with a new agreement which will see SureSave Travel Insurance also added as a Helloworld partner.

"This will give you choice and differentiated product to offer your customers," Burnes said, with the additional insurance option welcomed by delegates at the HLO Owner-Managers Conference on the Gold Coast.

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## Agent microsities

**DIGITAL** initiatives formed a key plank of Helloworld ceo Andrew Burnes' presentation at the group's Owner Managers conference this morning, including the launch of Version 4 of the [helloworld.com.au](http://helloworld.com.au) site.

Unlike previous iterations, the site now offers one-way fare options for flights, a significantly expanded accommodation range - and cruise content courtesy of the company's acquisition of Cruise Factory earlier this year.

Currently there's no cruise booking engine, with static content complemented by an agent call to action.

The same booking engine will be deployed on agency microsities which will feature a private CRM customer database for agents and a Content Management System for individual customisation.

The digital rollout will also see stores able to offer clients a fully branded smartphone booking app.



## Window Seat

**QANTAS** ceo Alan Joyce was in jovial form last night as he addressed delegates at the Helloworld Owner Managers Conference on the Gold Coast.

Speaking to agents at Sea World, he noted it was his first public outing since the controversial 'Lemon Meringue Pie' incident in Perth, urging the audience to make sure they gave him a warning if anything untoward looked like happening.

Joyce also noted that Qantas was performing well.

"Last year we made more money than Virgin, Etihad, Air New Zealand and Cathay Pacific combined. And that left another \$200m over, so I could also add in Garuda and Thai - but that might sound like I'm boasting," he quipped.

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## Travel Daily

on location on the  
Gold Coast

Today's issue of *TD* is coming to you courtesy of Helloworld Travel, which is hosting its Helloworld Business Travel and Owner Managers Conference (OMC) at the Gold Coast Convention & Exhibition Centre.

**HELLOWORLD** Travel members last night were treated to an opening event at Sea World, enjoying one of the shows before dinner, networking and plenty of sideshow action.

The Helloworld Business Travel delegates had a special dinner at SkyPoint, with both groups addressed by an enthusiastic Qantas Group ceo Alan Joyce.

After business sessions today everyone will get their glad rags on for the conference gala dinner and awards at the GCCEC.

## Helloworld evolves ReadyRooms

**HELLOWORLD** has unveiled a new version of its ReadyRooms accommodation portal, including a brandable 'Readyrooms for Business' site which can be deployed to clients by Helloworld for Business members to allow in-house online bookings.

On the Gold Coast, Helloworld executive director Cinzia Burnes told *Travel Daily* the system aggregates content from a wide range of sources including contracted Qantas Holidays properties, NeeditNow domestic content and feeds from international bedbanks.

The technology is an evolution of the system used by Helloworld to service its Whole of Australian Government accommodation contract, and for leisure agents will provide an easier booking process and a much more comprehensive product range, Burnes said.

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## HRG takes a peck at Singapore



**A GROUP** of corporate travel specialists from HRG recently visited Singapore on a famil hosted by Australian flag carrier Qantas and Hilton Hotels.

During its visit to the Lion City, the group took time to see the sights and explore many 'must do' activities in the destination,

including taking a trip to Universal Studios on Sentosa Island, and Gardens by the Bay.

**Pictured** above at Universal Studios are Rachel Healy, Kevin Sanderson, Christine Lawler, Nicole Eirth, Woody Woodpecker, Robyn Forsyth-Grant, Christopher Derlis and Rosemary Castro.

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## MAS lounge overhaul

**MALAYSIA** Airlines Berhad has begun its Golden Lounge refurbishment program at Kuala Lumpur International Airport.

The Regional Golden Lounge closed 12 May and the Domestic Golden Lounge will close on 02 Jun, with both to reopen 15 Aug.

Pax affected by the first reno will be directed to the Int'l First or Business class Golden Lounges while a temporary lounge will be created at gate B3 to account for the second closure.

## OTP picks up in Apr

**AIRLINES** achieved a higher than average performance for on time departures in Apr of 85.1%, the latest Bureau of Infrastructure, Transport and Regional Economics stats show.

Qantas took the cake for the most on time departures among major domestic airlines at 89.6%, followed by Virgin Australia at 88.0%, Tigerair Australia at 77.4% and Jetstar at 73.5%.

The highest percentage of cancellations was recorded by QantasLink at 3.9% during the month, followed by VA (2.5%), JQ (1.6%), TT (1.4%) and QF (1.2%).

## QF oneworld class

**QANTAS** is holding oneworld & Global Explorer Fares webinars on Wed 24 May.

The 20 minute sessions will be held at 0830, 0930, 1030 & 1430.

To register for your preferred time or for more, **CLICK HERE**.

## Viator apologises

**TRIPADVISOR** has been forced to apologise to some of its suppliers after delays in payments, which it attributed to "operational changes to some of our accounting functions".

A spokesperson for the travel giant told *Travel Daily* "temporary difficulties" had been experienced in processing "a small number of supplier payments".

"Less than 1% of payments were affected, and we apologise unreservedly to those suppliers," the spokesperson said.

"We're urgently working to expedite these payments and permanently fix the issue."

*Travel Daily* understands the suppliers affected are linked with TripAdvisor-owned Viator and the difficulties follow the relocation of Viator's accounting function to San Francisco.

Friday 19th May 2017

## Solomon Islands surge



**THE** Solomon Islands is targeting further growth in tourism, with a delegation of travel executives in Sydney this week to meet with the trade.

Last year the Solomon Islands experienced a 7.3% growth in tourism visitation on 2015 (*TD* Mon) but the destination isn't planning to stop there.

Wilson Ne'e, chairman of Solomon Islands Tourism, said in Sydney this week that "current efforts are being taken to facilitate growth with the destination, update the country's national tourism policy and bring focus on upgrading tourism accommodation and product".

"Currently we do not have a Hilton or a Westin or a Sheraton or a Novotel but we are confident we will see one of the big guns moving in," he said.

Among the key markets

travelling to the Solomon Islands are diving enthusiasts, surfers, backpacker and 'flashpacker' segments, with the wedding and honeymoon markets beginning to develop slowly.

This year marks the 75th anniversary of battles fought during WW2 throughout the Solomon Islands, with Ne'e noting "the Guadalcanal battlefields are today some of the best kept battle grounds to be found anywhere in the world", adding that there were a range of wholesalers providing packages to visit such sites.

Wilson Ne'e (third from right) is **pictured** with Victor Sharan (third from left) director global sales and marketing Solomon Airlines and the Solomon Islands team.

## MSC Cirque shows

**THE** concepts behind two original Cirque du Soleil at Sea shows to be performed on board MSC Cruises' new ship *MSC Meraviglia* have been released.

The first show, *Viaggio*, follows the story of an eccentric artist and promises to "transform the theatre into a living canvas", while the second, *Sonor*, "takes guests on an auditory adventure with dancers, acrobats and characters, all moving to the rhythm".

Each show will be performed six nights a week in a theatre built specifically for Cirque du Soleil.

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Applications close: Friday, 2 June 2017.

Only short listed candidates will be contacted.

**QBT** Business travel made simple



**CONSOLIDATED Travel** and China Southern Airlines hosted these lucky agents from Queensland and South Australia in Shanghai recently, on a famil that coincided with the first ever AFL game in China.

The Gold Coast Suns played Port Adelaide in Shanghai, and the Consolidated Travel team managed to convince Gold Coast Suns head coach Rodney Eade to have dinner with the group on the evening prior to the match.

He's **pictured** above at the head of the table with: Steven Heinrich, Consolidated Travel; Lisa Blondeau, Freedom Road



Travel; Debra Gibb, Why Travel; Hieu Truong, The Dream Holiday; Vanessa Ferguson, Australian Holiday Corporation; Vicki Maylin, Consolidated Travel; Susie Wong, Lai Lai Travel; David Wright, Travel Prospects; Katie Bramley, Enhance Travel and Jelyn David, Airborne Travel.

Inset: Rodney Eade; Vicki Maylin and Steven Heinrich.

## Rocks' stores revamp

**SYDNEY'S** Campbell's Stores at The Rocks is set for a \$32m redevelopment following an approval granted this week by the NSW Government.

The row of 1840s heritage-listed warehouses will undergo a refurb to be funded by hospitality company Tallawoladah which also signed a 55-year lease.

Once the facility is revamped by Sep 2018, there will be 10 restaurants in the complex instead of the current four.

Speaking to *Travel Daily*, development director for Tallawoladah Philip Beauchamp said a key part of the renovation was the lowering of the site's promenade to enable the whole level to be uniform, offering the potential to host large events.

"We are negotiating with the incoming operators on the ground level for the opportunity to offer 10 'precinct wide' events per year for up to 3,000-5,000 people for stand-up events," Beauchamp said.

He said this would allow ICC Sydney and Business Events Sydney the opportunity to market the venue as an opening or closing event space.

**CLICK HERE** to read more in *Business Events News*.

## Amadeus DMO tool

**AMADEUS** has launched an advanced data analytics suite to boost travel ahead of peak northern travel period.

It will aim to put Destination Marketing Organisations (DMOs) in the know with analysis of up-to-date travel data.

DMOs will be able to run relevant analyses of traveller searches and bookings to measure, adjust and build more effective campaigns.

They will also be able to view bookings versus their competitors to understand how to do better.

## TN flight changes

**THE** fire services strike at Tahiti's International Airport (**TD** yesterday) is set to continue over the weekend, prompting Air Tahiti Nui to make changes to services.

TN492 between AKL-PPT will now depart at 1515 on 21 May.

Flights to other destinations including LAX & CDG are also affected - **CLICK HERE** for more.

## AC LAX relocation

**AIR** Canada has completed its Los Angeles terminal and Maple Leaf lounge relocation from Terminal 2 to Terminal 6.

AC's 19 daily flights between LAX and Canada now depart from gates 68A, 68B and 69B at T6.

The relocation is part of one of the largest terminal moves in history, with 15 airlines shifting terminals (**TD** 12 May).

## Technology Update

**Today's Technology Update is brought to you by Excite Holidays.**

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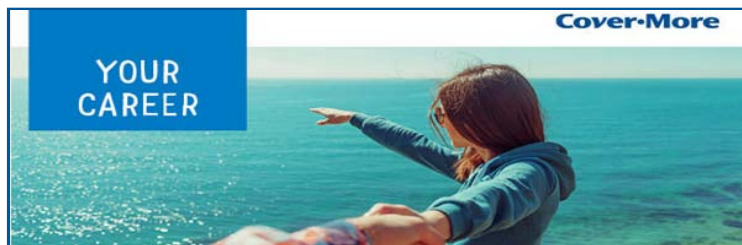
When it comes to agent booking technology, there has always been a dichotomy between productivity and

beauty. Agents are extremely experienced and knowledgeable, so it has been of the thinking that the technology they require to make a booking doesn't need all the visual bells and whistles that one might see on a consumer site. They have been utilitarian in design. Functionally and visually, the goal has always been, 'just get me exactly what I need, and nothing more'.

Whilst this has been the case, agents are people too - and as they spend far more time interacting with booking platforms than any consumer would, there is arguably a greater need for their experience to be appealing to the eyes, as well as being efficient and effective.

At Excite Holidays, we have always asked ourselves - why can't we have both? Why can't agents have an efficient platform that is also user-friendly and beautiful to look at? As our industry goes through substantial change, technology becomes a more important battleground, and we believe quality technology is more than just effective. It's beautiful.

**Damian Sutton, Chief technology officer, Excite Holidays**



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# Helloworld Travel conference kicks off

**ABOUT** 700 travel industry people are packing one of the halls at the Gold Coast Convention and Exhibition Centre today, as Helloworld Travel's biggest ever conference continues with keynote presentations from ceo Andrew Burnes, Qantas head of industry partners Rob Harrison and many more. Day one of the combined conference followed a welcome function at Sea World last night as well as a special Helloworld Business Travel dinner at SkyPoint - both addressed by QF ceo Alan Joyce.

The conference gala and awards dinner takes place tonight, with more sessions tomorrow before the event wraps up on Sat evening in a special final night party dinner at Movie World.

Lots more pics online now at [facebook.com/traveldaily](https://facebook.com/traveldaily).



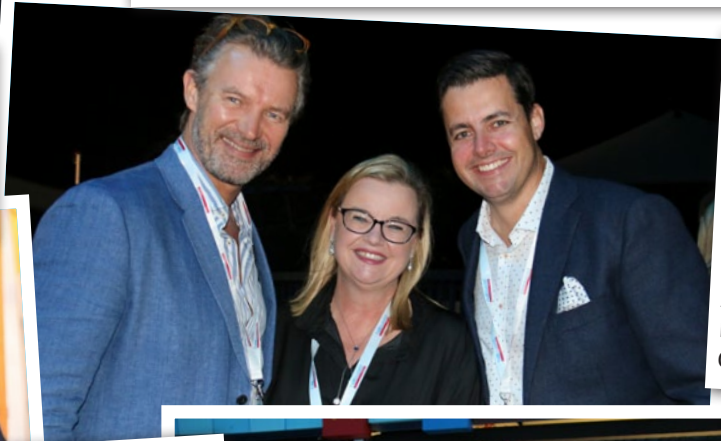
**QANTAS** ceo Alan Joyce, pictured with Helloworld Travel chief Andrew Burnes, hailed the transformation of the company. "We are not only partners, we are shareholders... the work that Andrew and Cinzia and team have done is phenomenal," he said. "This man is a dynamo - he's the perfect ceo at the perfect time," Joyce added.



**DAVID** Padman, Helloworld Business Travel; Rob Harrison, Qantas; Helloworld chairman Gary Hounsell; Helloworld ceo Andrew Burnes; Julie Primmer, Helloworld Travel; and Neil Ager, Qantas.



**JETSTAR** has made an appearance at the conference after the finalisation of a new preferred deal which sees agents able to be remunerated based on the "quality" of revenue generated. From left: Ben Buchanan, Evan Kruse, Jaclyn Snell and Paul Rombeek.



**STURE** Myrmell, P&O Cruises; Fiona Dalton, Uniworld; and Stuart Allison, Princess Cruises.



**GUESTS** received vouchers which could be redeemed at the Sea World sideshow attractions, with lots of stuffed toys set to adorn travel agency offices next week!



## SIA profits fall 9%

**SINGAPORE** Airlines has seen its full-year operating profits fall 9% year-on-year to SG\$623m.

The Star Alliance carrier also posted a SG\$138m loss in the Jan-Mar 2017 quarter, compared to a \$225m profit in Q4 2016.

The airline blamed a decline in profits on intense competition.

Group revenue fell \$370m year-on-year to \$14,869m, while passenger flown revenue declined \$382m despite traffic growth of 2.6%.

Pax load factor was 70% for the year, down 0.6%.

Fuel costs before hedging increased \$331m in the quarter, due to a hike in fuel and a high US dollar against SGD, said SIA.

Subsidy SilkAir recorded an operating profit increase of \$10m over the previous financial year.

## Sesame Place park

**SEAWORLD** Entertainment and Sesame Workshop (nonprofit organisation behind *Sesame Street*) yesterday announced they will add in a second Sesame Place theme park in the United States.

The current park in Langhorne, PA is the nation's first to be based entirely on *Sesame Street*.

A new addition is expected to open by mid 2021 in a location TBC and will feature water slides, live character shows, a daily parade and seasonal events.

Once open, SeaWorld will have the chance to open more Sesame Place theme parks in the US.

## AS MEX approval

**THE** US Dept of Transportation has approved three new Alaska Airlines' services to Mexico City.

The flights will run twice daily to Mexico's capital from Los Angeles and daily from San Francisco and San Diego.

Alaska Airlines has added 37 new markets to date since merging with Virgin America.



TERMS AND CONDITIONS

This month, Travel Daily is giving travel agents the chance to win a trip to New Caledonia, courtesy of Aircalin, New Caledonia Tourism and Sheraton New Caledonia Deva Spa and Golf Resort.

The trip for two includes return economy class tickets flying with Aircalin from SYD/MEL/BNE, 4 nights accommodation and buffet breakfast at Sheraton New Caledonia Deva Spa and Golf Resort and return airport transfers courtesy of New Caledonia Tourism.

To win, answer each question correctly and have the most creative final answer. Send your entries to [newcaledonia@traveldaily.com.au](mailto:newcaledonia@traveldaily.com.au)

15) What is the travel time from Sydney to Noumea?



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# Travel Specials

**WELCOME** to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

**Golden Door** health retreat in the Hunter Valley is offering a two-for-one deal on a seven or five night program. Prices start at \$1,698ppts and the deal ends 30 Jun. Email [reservations@elysia.com.au](mailto:reservations@elysia.com.au).

Guests can enjoy 40% off the best available rate for weekend stays at **Banyan Tree Ungasan, Bali**, when booked by 31 Mar 2018. Email [reservations-ungasan@banyantree.com](mailto:reservations-ungasan@banyantree.com) for enquiries.

**Marty's at Little Beach** in Port Stephens has released its winter whale-watching package including stays from \$206 per couple from Sun-Thu. Available until 31 Aug this year. **CLICK HERE** for more info.

Couples can save \$700 on a nine-night deluxe Whale Swim Package in Tonga with **Majestic Whale Encounters**. Prices start at \$4,625ppts on the 04 Sep departure. Book by 20 Jun. **CLICK HERE** for more.

## Sunny days in the Whitsundays



## Sports boom for NSW

**OVER** 3.5 million domestic and international visitors, and day-trippers travelled to NSW in 2016 to participate in or attend a sporting event, according to figures from The Australian Tourism Exchange.

The local visitor economy injected over \$909 million last year and figures rose almost 7% on last year.

Visitors stayed 2.6 million nights meaning more heads on beds and visits to the states attractions in Sydney and regional NSW.

Major sporting events in NSW to come include two of the Rugby League State of Origin series matches, Port to Port Cycling Classic & Australian Open of Golf.

**A GROUP** of 10 Infinity consultants recently enjoyed a two-night famil to Hamilton Island and the Whitsundays.

The team were the top sellers of Hamilton Island and stayed in boutique waterfront accommodation at Beach Club.

Highlights included a twilight dinner cruise and a catamaran ride to Hill Inlet where the team could see the area following recent cyclones and enjoy the white sand & turquoise water.

**Pictured** clockwise from the front are Michelle O'Keefe, Kathrin Springborn, Zsana Raerino, Amanda Joe-Asare, Jonas Davisson, Brendan Tiley, Martine Littlestone, Bryce McKeon, Blake Campbell, Annae Priddle and Michelle Burns.





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### Travel Consultant

Sydney, \$50k + Super, Ref: 2730RM1

If you have strong retail experience either in an agency or as a mobile consultant within the travel industry we want to hear from you. Our client is looking for someone with great product and systems knowledge with excellent airfare knowledge as this role will be dealing with exciting and expansive itineraries. You will be building rapport and securing long term client relationships and the opportunity to manage your own desk. For this role a minimum one years experience required.

For more information please call Ruth on (02) 9119 8744 or click [APPLY](#) now.

### Corporate Travel Consultant

Brisbane, Circa \$60k base + Super, Ref: 2880SZ1

Our client, an international TMC, are on the look out for motivated travel consultants who are looking to take their career to the next level. If you are looking for a company where you can enjoy career progression, recognition, rewards and fun office culture, then this is the opportunity you've been searching for. This corporate travel role would suit an experienced, international corporate or Academic travel consultant wanting to earn more and be challenged in their career!

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Product Manager

Melbourne, \$60-\$65k, Ref: 2732HC1

Calling experienced Product Managers with experience in India and Sri Lanka to come forth & apply for this amazing opportunity. Be apart of a fantastic wholesale company with exceptional growth. Take charge in making decisions to generate profitable revenue by developing products. The overall purpose of this position is to generate profitable revenues by developing & managing products. You will be responsible for all aspects in an overall successful product.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Travel & Cruise Consultant

North Melbourne, \$50k + Super, Ref: 2879HC1

Do you have the gift of travel sales? If you have proven retail sales experience and can manage complex itineraries then this is the role for you. You will be working towards targets and aiming to earn lucrative quarterly commissions in return for a career within a supportive and friendly environment. You will be highly experienced, have GDS skills and have proven sales results. Long term career progression, a great salary & an amazing team are perks to this role.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Travel Operations Supervisor

Sydney, Circa \$60k + Super, Ref: 2882SO5

The Supervisor is responsible for proactively driving, developing and implementing efficient strategies, systems and processes of the business; to deliver perfect customer experiences throughout the customer journey; from every aspect of the post-sale experience right up until day of departure. You will drive the team to consistently deliver a culture of service excellence. The role has a significant and direct responsibility for developing, training, managing and mentoring the team.

For more information please call Sasha on (02) 9113 7272 or click [APPLY](#) now.

### Groups & Tour Travel Consultant

Gold Coast, Circa \$55k base + Super, Ref: 2709SZ1

If you are an experienced travel consultant or a groups specialist with solid GDS knowledge wanting to get out of the sales environment then this is your chance to grab the opportunity by the hand. With almost 90% of the customers being of a repeat & referral nature, our clients pride themselves on exceptional customer service & precise execution of planning a package holiday around a specific event. They are specialist in their field & full in-house training will be provided.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Virtuoso Travel Consultant

Melbourne, \$55-\$60k + Super, Ref: 2671HC3

This boutique agency based in Melbourne is known for its excellent customer service & their holidays to stunning destinations. They have an outstanding reputation and believe in delivering the highest standards to their customers. No day will ever be the same in this travel consultant role, from booking complex airfares, organising transfers to selecting the perfect accommodation for your clients. The role will be heavily customer service focused offering your expertise on worldwide destinations.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

### Corporate Travel Consultant

Perth, Circa \$65k + Super, Ref: 1185SJ1

We are on the look out for a great Corporate Travel Consultant to join a boutique travel management company in their luxurious offices in Perth. Dealing with SME corporate accounts & luxury leisure bookings I require a candidate with experience across both. Using your travel industry experience & excellent customer service skills this is the chance to progress in your travel career. Work in a small team, have a hands on approach to your work & enjoy a fantastic salary package.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.



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