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First with the news

Tuesday 9th August 2016

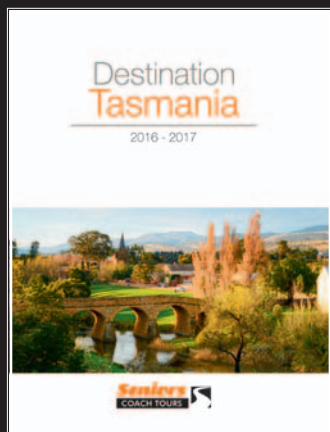
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Rail Plus Red App debuts

SABRE Corporation and Rail Plus have launched the first Sabre Red App developed in Australia.

The 'Rail Plus Red App' offers agents booking rail travel through the Sabre GDS in Australia & NZ a seamless option, making it easy to book and sell Eurail and point-to-point services.

Rail Plus chief James Dunne said the Sabre Red App is a "major development" for international rail merchandising.

Dunne said the app will improve agent productivity by embedding rich rail content within a PNR, making it possible to pair air, hotels and non-air content in the Sabre workspace.

He told *Travel Daily* partnering with Sabre Corp opens up rail to a "whole new audience", particularly

in the corporate space.

"What this does is it essentially puts the Rail Plus product in prime visibility for the consultant as they work on air, hotel and land elements."

"We think this will really draw that attention to rail that perhaps has generally been missing," Dunne explained.

Sabre and Rail Plus have been developing the app for the past 18 months which has been through a test period for the past three weeks with select agents.

Sage Perth opening

SILVERNEEDLE Hospitality last week celebrated the official opening of Sage Hotel West Perth, attended by local dignitaries - see **page nine** for pics from the event.

Hayman/yacht deal

ONE&ONLY Hayman Island has a two-night package that includes a full-day of competitive racing aboard *Scallywag* during the Audi Hamilton Island Race Week, priced from \$1,770 per night.

For more details, see **page 10**.

Today's issue of TD

Travel Daily today has six pages of news, including full pages from: (**click**)

- inPlace Recruitment
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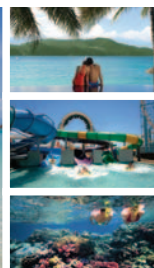
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Nadi fare increase

QANTAS fares to Fiji are set to rise by \$19 one way in Y/B/H classes following a review of the airline's Flexible Fare levels from Australia to Nadi.

The change is effective 17 Aug, and existing bookings will need to be ticketed before then for the current international fare structure to apply.

After 17 Aug, all bookings not yet ticketed will be reassessed with the price rise applying, according to the Qantas agent website.

Adelaide agent faces fraud charges

ARTHUR Zacharias, a 45-year-old former contractor at South Australia's Axis Travel, appeared in the Adelaide Magistrates Court yesterday charged with a range of fraud-related offences.

Zacharias allegedly conducted an "elaborate scheme" to defraud clients of the agency owned by Max Najjar (*TD* 21 Jul), which has paid more than \$180,000 to honour bookings and assist passengers back to Adelaide.

About 25 private clients who dealt directly with Zacharias were also allegedly stranded abroad.

The consultant didn't enter a plea to three counts of dishonest dealings with documents during the brief hearing, with magistrate Sue O'Connor remanding Zacharias on continuing bail for a further appearance next month, reports the *Adelaide Advertiser*.

Virgin revamp fare types

VIRGIN Australia today revealed plans to introduce a new fare structure across its domestic, short and long-haul int'l markets.

Dubbed 'Fares For You', the new structure will be implemented on 07 Sep, offering customers more control of product inclusions, Virgin Australia said.

All domestic fares will include complimentary food, baggage and onboard entertainment.

Fare types include the lowest priced 'Getaway' fare, 'Elevate' fares offering value and flexibility (on domestic & short-haul routes) and the fully flexible 'Freedom'.

From next month, two new Economy types will be available on Trans-Tasman and short-haul overseas routes - tactical 'Go' fares for guests who do not require checked baggage and 'Go Plus', for those who do.

Bratton Skal speaker

SARINA Bratton will be the special guest speaker at tomorrow's Aug Sydney Skal club lunch event.

Bratton will speak on her extensive travel and tourism industry career, which includes a range of roles in cruising including founding Orion Expedition Cruises and her current position as chair of Ponant Australasia.

The lunch takes place tomorrow from 12 at the Four Points by Sheraton - sydney.skal.org.au.

At the pointy end, Business and Premium Economy fare options will include 'Premium Saver' and 'Premium' option that permits two pieces of checked baggage, along with the 'Business Saver' and fully flexible 'Business' fare.

Global sales gm Shirley Field said Fares For You will offer "a range of options to match travel occasion, providing choice, value and flexibility like never before".

A spokesperson from Virgin Australia told *TD* at this stage the carrier was not detailing any possible change in fare pricing.

For more details, [CLICK HERE](#).

Aunt Betty launches

FLIGHT Centre has this week kicked off a major promotional campaign for its Aunt Betty online venture (*TD* 24 Feb), at the same time taking a swipe at OTA rivals such as Webjet with a tagline of 'No Sneaky Fees'.

Aunt Betty (auntbetty.com.au) acts as a 'virtual travel agent' targeting 25-45 year old travellers.

A comparison booking this morning of a Sydney-Melbourne return QF flight next week found the Aunt Betty site to be more than 10% cheaper than Webjet, which bundled extra fees of over \$40 on a \$359 return fare.

Aunt Betty was also cheaper than booking direct on the Qantas website because it did not impose the \$7 credit card fee.

EK all A380 to MAN

EMIRATES will deploy a third daily Airbus A380 on the Dubai-Manchester route from 01 Jan, increasing capacity by 11%.

EK is also swapping its current A380 service to Birmingham from the morning to afternoon slot.




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NEW! Eva Air Industry Rates to Taipei.
Sales to 23SEP16.

Travel from 05OCT16-30OCT16. Economy class from **\$299*** pp RETURN plus taxes.

* Conditions Apply. Taxes from \$235*.

CLICK HERE for further details

Avalon Airport int'l push

MINISTER for Infrastructure & Transport Darren Chester has renewed the push for Avalon Airport in Victoria to become a larger regional access point for international airlines.

In Jun, the Australian Govt said it would be removing Avalon from the list of major Australian airports in future air services negotiations, with AVV to be reclassified as a regional airport.

The move would mean Avalon would not have to compete with the likes of Melbourne and Sydney airports for new flights.

"This means any new int'l air services arrangements can offer unrestricted capacity to Avalon Airport," Chester said.

"It will certainly provide certainty for both Avalon

Airport and airlines, which could ultimately lead to more jobs and new business opportunities."

Under AVV's 2015 Master Plan, domestic traffic at the airport is tipped to reach 7.25 million by 2030/31, said Federal member for Corangamite Sarah Henderson.

"I'm delighted Avalon Airport will have greater opportunity to attract major international airlines to the airport, driving increased tourism and business to this region," she added.

"Our government's master plan laid the foundation for this expansion. And now, including Avalon in the regional package will open an international gateway to our region."

Travelmarvel sessions

TRAVELMARVEL will introduce a series of consumer information sessions across four states.

The events are free-of-charge to attend and will be held at The Boulevard Centre Floreat, WA on 01 Sep; Novotel Glen Waverley, Vic on 06 Sep; Parkroyal Parramatta, NSW on 08 Sep and Novotel Brisbane, Qld on 20 Sep.

Delta global outage

DELTA Air Lines will provide passengers affected by a network wide outage on Mon with US\$200 in travel vouchers.

A power outage in Atlanta, Delta's HQ, caused the carrier's computer systems and operations worldwide to go offline for several hours yesterday morning before resuming later in the day.

Flights that were in the air at the time were unaffected.

The incident saw DL cancel hundreds of flights and hundreds more were delayed, Delta said.

Customers who experienced a delay of more than three hours or a cancelled flight have been offered the travel voucher, to be used within 12 months.

Other DL pax whose flights have been cancelled or "significantly delayed" are permitted to make a one-time change without fee.

Tickets need to be rebooked and reissued for travel by 12 Aug, otherwise the fare difference may apply - more details **HERE**.

China granted extra time on Marriott deal

THE Chinese Government has been provided extra time to assess the merger of Marriott International with Starwood Hotels & Resorts.

China remains the only region that has yet to provide the hotel groups with pre-merger clearance of the acquisition of Starwood.

The additional "review period" could last up to 60 days.

"Marriott & Starwood continue to believe that their planned merger transaction poses no anti-competitive issues in China," a media statement from the hotels giants said.

Window Seat

GUESS I won't be toilet fishing today, US Olympian Elena Delle Donne told her 200K+ Instagram followers this week after posting a picture of some unusual bathroom signage she had found outside of the Olympic Village in Rio de Janeiro.

The sign (**pictured**) appears to ban bog users from throwing rubbish, vomiting, squatting and using a fishing rod to try and catch sea life in the toilets.



Virtuoso travel trends

VIRTUOSO has identified cruising and multi-generational travel as the top travel trends for Australians this year.

Research by the luxury travel network also identified America as the favourite long-haul travel destination for Australians, despite the weakened AUD on the US greenback.

In terms of short-haul travel, Fiji was found to be the top destination for the last four months, followed by New Zealand, Bali, the Whitsundays and Far North Queensland.



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Vail to buy Whistler

GLOBAL ski giant Vail Resorts has announced a major expansion into Canada, with a deal which will see a “strategic combination” with Whistler Blackcomb.

The deal will see Vail acquire 100% of the stock of Whistler Blackcomb, the most visited ski resort in North America.

Whistler will nominate one member of its board to the Vail Resorts board of directors, while Dave Brownlie will continue as Whistler’s chief operating officer as well as becoming a member of the senior leadership team of Vail Resort’s mountain division.

For the full 2016/17 winter season Whistler Blackcomb will honour the resort’s existing season pass products, with Vail saying it plans to integrate the Canada resort into its Epic Season Pass and other products for the 2017/18 winter season.

AI metro check-in

PASSENGERS flying with Air India can now check-in for their flights at New Delhi and Shivaji Stadium metro stations.

Check-in is permissible on all flights operated by Air India, Air India Express and Alliance Air, for domestic & international flights.

The initiative with Delhi Metro Rail Corporation aims to reduce congestion at DEL Terminal 3 during peak hours.

Check-in counter facilities will be operational between 0400-2300, every day of the year.

TNZ ceo calls it quits

TOURISM New Zealand chief executive officer of seven years Kevin Bowler is calling it a day, with the organisation today confirming his resignation.

He is joining Frucor Beverages as its NZ ceo and will depart TNZ on 28 Oct, with the search soon to begin for a replacement.

PCB Perth, WA video

THE Perth Convention Bureau has released a new promotional video to showcase the city and Western Australia as an “inspiring business event destination”.

The video highlights the diverse range of meeting locations, venue and accommodation options, centres of innovation & research and extraordinary experiences.

To view the 3:40 minute video clip, see www.pcb.com.au.

Crystal portal update

A NEW website to showcase the Crystal Cruises portfolio of cruise and air products has been unveiled at crystalcruises.com.

The refresh delivers “unrivaled luxury travel experiences”, spanning Crystal Cruises, Crystal Yacht Cruises, Crystal River Cruises, Crystal Luxury Air, Crystal AirCruises, Crystal Exclusive Class cruises and Crystal Residences.

Site enhancements include an interactive cruise guidebook, dynamic cruise calendar as well as a tool that enables users to compare up to three voyages on any Crystal experience.

Hurry. Offer Ends Soon!

Rocky Mountaineer's offer of the year is here!

Get your clients \$1,000 per couple in added value!

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ROCKY MOUNTAINEER
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AFTA update
From AFTA's chief executive, Jayson Westbury

AS THE dust settles on the final result of the federal election the state of the Senate is now known. What an eclectic mix of individuals we now have seated in our upper house - our house of review, our final decision place for the nation's future.

In the red corner (Labor) we have 26 senators all looking to make a difference. In the blue corner (Liberal/National Coalition) we 30 senators all looking to make new friends as the government needs 39 senators to vote to pass a bill. So this means that the government needs nine other senators to vote with them to pass any of the legislation they put forward.

The options are wide. There are nine senators in the green corner (The Greens), four senators in the pale pink corner (One Nation), three senators in the Light blue corner (team Nick Xenophon) and then one senator each in the form of Jacqui Lambie Network, Family First, Derryn Hinch's Justice Party and the Liberal Democratic Party. Combined, making up the 76 senators in the federal parliament.

It does resemble a Melbourne Cup field and no doubt there will be plenty of political commentators placing their bets on who will win over the next three years as parliament heads back at the end of August to resume running the country.

The reform that was introduced when the Turnbull Government called the double dissolution election was heralded as a new way for the senate to deliver a more representative senate. I am not sure that has been the case at the end of the day, but one could draw that conclusion in that we have lost a senator from the Australian Sex Party/Marijuana (HEMP) Party, and the nice guy from the Shooters, Fishers and Farmers party, the Animal Justice Party and the Rise Up Australia Party, just to name a few.

So perhaps the new field in the senate will deliver us better laws and a more balanced approach to legislation, but only time will tell. After all, the Australian people have voted and this is the senate we now have.

Can you imagine what a piece of legislation will need to look like to get the Coalition, Hanson, Lambie, Xenophon and Hinch all in agreement. I can't wait to see that.

If there is nothing else about Australian politics that one can say that is good, at least we can claim solid entertainment value.

A big travel industry welcome to all of the new senators one and all and we can't wait to work with you all.

Tim won two Economy tickets flying Emirates to Dubai

Emirates has 77 flights per week to Dubai

Travel Daily's SUPER RUGBY footy tipping competition winner is Tim Wallis from United Airlines

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OpenKey upgrades

THE OpenKey mobile app, described as the “industry standard for universal mobile key access in hotels,” has released a new version, with new features including touch ID, two-step authentication, Android pattern login and a new communication tool allowing guests to chat with the hotel front desk.

Australia booking demand up

NEW data released by Expedia today has revealed a whopping 50% increase in demand for international package bookings to Australia for the first half of this year, when compared to the same period in 2015.

The growth was particularly high from Asian travellers with Hong Kong jumping 180% when compared to last year and Japan up 100% with Singapore and Malaysia at 95% and 80%

respectively.

Top package destinations included Melbourne, Gold Coast, Sydney, Cairns, and Brisbane, with the majority of international demand stemming from key markets including the USA, New Zealand, Japan and Malaysia.

Expedia noted that the guests were becoming “increasingly discerning” with strong demand for high-end hotels booming with 80% of hotels sold through packages in Australia four star rating or higher.

Package deal guests stay around four days, double that of those making standalone bookings.

SA, Ecotourism pact

THE South Australian Tourism Industry Council (SATIC) and Ecotourism Australia (EA) have formed a new partnership to support sustainable tourism in the state.

Together they plan to increase tour operator uptake of EA certification programs and to work cooperatively to aid the SA Government in delivering its Nature Based Tourism Strategy.

YBA gondola opening

THE Upper Terminal at the Banff Gondola will begin to open from 20 Aug, ahead of its full return to operation next month.

Located at the top of Sulphur Mountain, the Gondola’s floor to ceiling windows provide 360 degree views of the Canadian Rockies while the facility offers an interpretive centre, a multi-sensory theatre, an open rooftop and two restaurants.

Adina Macquarie Park

TFE Hotels has announced it will be opening a new-build Adina Apartment Hotel in Macquarie Park, NSW at the end of next year.

The 154-room hotel in Sydney’s northwest is currently under construction, will offer views of the city skyline from its 19 storeys along with an infinity pool, gym and bar on the top floor.

The property will be centrally located, 150 metres from Macquarie Park train station.

The area which is expected to double in size in the next 20 years is already the second largest commercial centre in Sydney.

New SLH members

SMALL Luxury Hotels of the World (SLH) is welcoming four new boutique hotels to its collection.

New additions include 1828 Smart Hotel in Buenos Aires; The Edison George Town, a mansion turned luxury boutique hotel in Penang; LN Hotel Five, a riverside luxury retreat in Guangzhou and Hotel28 Myeongdong, a quirky city centre gem in Seoul.

InterCon Syd pop-up

INTERCONTINENTAL Sydney has partnered with Bimbadgen to create a pop-up cellar door in the hotel’s lobby gallery from now until 30 Sep.

The installation features 35 barrels from the award-winning Hunter Valley winery with professionals on hand daily to showcase the collection.

Money

WELCOME to Money, TD’s Tue feature on what the Australian dollar is doing.

\$1AUD = US0.763

IF CURRENCY has an influence on travel intentions, Aussies should be heading to the UK and Europe in their droves, with the Aussie dollar now at a three year high against the British pound.

The local currency is also close to its highest level against the Euro in a year - and outbound travel to the US could also be set for a surge with the Aussie also persistently strong against the greenback.

The strong Australian dollar comes despite last week’s interest rate cut which potentially makes the A\$ less attractive to currency investors.

Wholesale rates this morning.

US	\$0.763
UK	£0.585
NZ	\$1.063
Euro	€0.688
Japan	¥78.12
Thailand	฿26.58
China	¥4.697
South Africa	R10.322
Canada	\$1.000
Crude oil	US\$43.02

NRL

Round 22 Winner

Congratulations

KYLIE CAMERON

from *helloworld Miranda*

Kylie is the top point scorer for Round 22 of Travel Daily’s NRL footy tipping competition. She’s won a \$100 travel coupon from Expedia.

Expedia TAAP

Emirates

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Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

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This month *Travel Daily* and *Club Med* are giving readers the chance to win a trip to Indonesia. The luxury prize includes:

- An all-inclusive 7 night stay in Club Med Bintan Island Resort Indonesia.

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

7. What is the Club Med Facebook address?

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New Hilton Miami

HILTON Worldwide and Baptist Health South Florida have penned a franchise license agreement to present the all new Hilton Miami.

The 184-key hotel is earmarked to open in 2018 and will feature meeting spaces, a wellness centre and farm-to-table restaurant.

CBR VCI relocates

THE Visit Canberra Information Centre has moved to a new home, adjacent to the Commonwealth Park and co-located with the National Capital Exhibition at Regatta Point.

CX survey incentive

AUSTRALIAN trade partners are being invited by Cathay Pacific Airways to participate in a nationwide survey for a chance to win two return Economy class tickets to Hong Kong.

The polls are open from now until 23 Aug, with the airline inviting partners to give feedback on its service in Australia.

In addition to the major prize, travel industry people will also have the chance to win one of fifteen daily prizes on offer.

To participate in the survey, **CLICK HERE**.

&Beyond Matetsi

&BEYOND'S Matetsi River Lodge reopened earlier this month following a multi-million dollar revamp.

CLICK HERE for more details.

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Tuesday 9th Aug 2016

Mantra supports Luke Batty



MANTRA Group properties and team members from all around Australia have joined forces to raise \$79,265 for their charity partner, Luke Batty Foundation.

The FY16 donation was presented to the not-for-profit at a fundraising event hosted at Peppers Noosa Resort & Villas earlier in the month.

Luke Batty Foundation ceo

Rosie Batty said the donation will "deliver long lasting benefits to the community by supporting our efforts to put victims at the centre of the conversation on how to address the family violence epidemic."

Pictured above are Rosie Batty, ceo, Luke Batty Foundation and Cherie McGill, exec director of human resources, from Mantra.

GoHawaii app launch

A NEW app providing vital travel information about the Hawaiian Islands has launched.

Created by the Hawaii Tourism Authority the new GoHawaii app is being billed as a one-stop mobile reference guide for those visiting the state.

GoHawaii is available on both iTunes and the Google Play store.

WestJet to Belize

WESTJET will commence non-stop services to Belize City from Toronto Pearson International Airport starting 29 Oct.

In celebration of the new route, the Canadian carrier has launched special introductory fares starting from CA\$267.66 if booked before 15 Aug - more details **HERE**.

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Complete Canada Specialist training by 19 August, 2016 at <http://csp-au.canada.travel/>

Incentive applies to new bookings made 28 June 2016 - 19 August 2016, flying Air Canada from Australia to Canada for outbound travel any date from 01 July 2016 onwards.

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Cruise Events/ Groups Consultant

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Use your group & event travel experience working with a boutique operator organising European cruise & sailing vacations. A great supportive office with parking available and Monday to Friday hours 9-5pm!! Must have group travel consultant experience with knowledge of Galileo. A great attitude and superior customer service skills will be the key to securing this role.

- Monday to Friday
- Cruise/sailing specialists

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Work locally doing something you love and have the weekends off! It doesn't get much better than that! This is an award winning agency boasting a strong repeat clientele, a testament to their exceptional customer service levels. With great staff benefits like travel insurance paid, income protection, famils, conferences, charity leave and continual encouragement to develop your skills.

- Great Benefits
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Business Development Manager

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Amazing Corporate Travel Consultant

Sydney, \$50-66k + Super, Ref: 2290HC123

As a corporate travel consultant you will hit the ground running booking complex travel itineraries. We are looking for candidates with a corporate background to work for a leading TMC. You would be putting together complex itineraries for clients and a strong GDS is a must. Excellent fare knowledge will be very beneficial. We are looking for consultants with a passion for customer service and you will be generously rewarded for your hard work with excellent career progression and bonuses.

For more information please call Hannah on (02) 9113 7272 or click [APPLY](#) now.

Online Technology Support Consultant

Melbourne, \$70k + Super, Ref: 2419KF1

Are you an experienced Implementation Manager within the corporate travel space on the lookout for a new and rewarding challenge? Do you have experience deploying and optimising technology products? My client has an opening for an enthusiastic, experienced online technology support consultant to join their successful team! The successful candidate will be assisting new and existing corporate travel business in accordance to support, train and implement a suite of online booking tools.

For more information please call Kate on (03) 9988 0616 or click [APPLY](#) now.

Leisure Travel Consultant

Adelaide, \$50-55k + Bonus, Ref:1234SO6

Are you a travel consultant who is looking for the perfect opportunity to take your career to the next level? This exceptional and exciting company are looking for someone to join their team and this person will enjoy all the benefits of working with one of the best cultures in the business. With amazing perks, travel opportunities and a chance to really grow your career, you will be on track for success. This is a great role for an experienced consultant and requires a brand ambassador, who loves building relationships with clients and are always looking to go above and beyond.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

Luxury Travel Consultants

Gold Coast, Attractive Base Pkg & Bonuses, Ref: 2413SZ1

A well established agency located in central Gold Coast with easy access from the M1 highway and surrounds, this agency has been operating for over 20 years. Their focus is off the beaten track leisure, high end products, groups & volunteer experience to some once in a lifetime destinations. High in repeat and referral business, if you have 2-3 plus years experience in the travel industry and a working GDS knowledge with good product knowledge, then come & join this cultural agency.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Experienced Travel Consultant

Kogarah, \$55k + Super DOE, Ref: 2154PE13

This fantastic agency is looking for a new team member to join their boutique travel agency. This opportunity offers great work/life balance & the future career prospects. Leave the daily grind of the city commute & work close to home Monday to Friday only. A great mix of new & return high-end business will keep you busy throughout the day. You must have a minimum of 2 years consulting & the drive to be successful. If this sounds like you please apply & reap the rewards in this new travel role.

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

Travel Business Development Manager

Melbourne, \$75-110k + Super, Ref: 2415KH1

Are you a highly motivated Business Development Manager on the lookout for a new and rewarding challenge? Do you have a passion for sales and lead generation? Our client has an opening for an enthusiastic, sales focused Business Development Manager to join their successful team! The successful candidate will be acquiring new large corporate travel business in accordance to set targets and be a savvy individual who creates successful business by their ability to identify and win new accounts!

For more information please call Kelly on (03) 9988 0616 or click [APPLY](#) now.

Corporate Travel Consultant

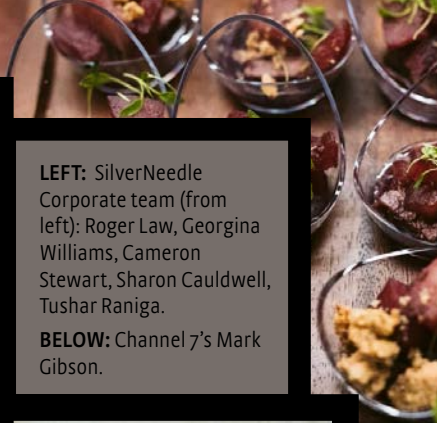
Perth CBD, \$65-70k OTE + Super, Ref: SO19863

This organisation is going from strength to strength in the corporate travel space due to winning some very large contracts and they are definitely the TMC to be with. If security is important coupled with an interesting and diverse client base, then this is where you need to be. Fantastic central offices with a work life balance that is unheard of in the corporate space. A supportive and flourishing environment where teamwork is encouraged and success is highly rewarded. Discover more.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

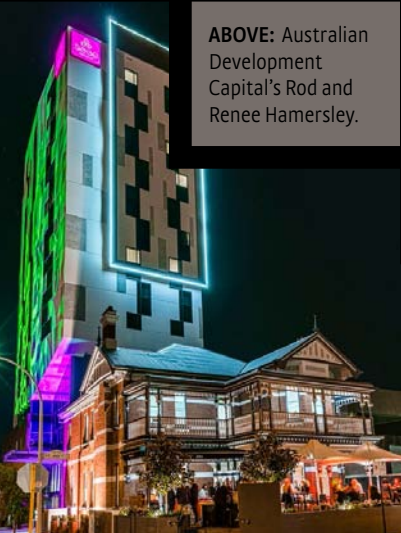


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LEFT: SilverNeedle Corporate team (from left): Roger Law, Georgina Williams, Cameron Stewart, Sharon Cauldwell, Tushar Raniga.

BELOW: Channel 7's Mark Gibson.



ABOVE: Australian Development Capital's Rod and Renee Hamersley.



OFFICIAL OPENING!

SAGE HOTEL WEST PERTH



SilverNeedle held its opening celebration of the newly built Sage Hotel West Perth and Julio's restaurant on Thursday the 4th August. Officiated by Honourable Peter Katsambanis MLC North Perth Metro and attended by Deputy Lord Mayor James Limnios. Local purveyors had pop ups with highlights from award-winning Black Pearl oyster shucking, Sandalford Winery Swan Valley, Coolederra Olives and Oils and Eustralis Sweets, along with a fully set up pasta-making station.

A projection at front office featured Beyonce, PINK, Lady Gaga & U2 – some of the celebrities who dined at Julio's in its past life.



RIGHT: The Hon. Peter Katsambanis (left) and SilverNeedle's Cameron Stewart officiate the opening.

BELOW: SilverNeedle's Sharon Cauldwell (left) with Virgin Australia's Adam Humphries and Karen Mantle.



ABOVE: Sage West Perth GM Nathan Dean (centre) with Chefs Simone Ariano (left) and Paolo d'Esposito.

BELOW: Australian Development Capital's Adam Zorzi and Melissa Gesualdo.





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One&Only Hayman Island presents an exclusive opportunity to participate in a once in a lifetime experience during the upcoming Audi Hamilton Island Race Week. Join Skipper David Witt and his award-winning crew for an action-packed day of sailing in the Whitsundays aboard the 100-foot super maxi race yacht, Sallywag. Four guests per day will have an unforgettable opportunity not to be missed.

Enjoy two-nights' luxurious suite accommodation, daily breakfast in Pacific overlooking the Coral Sea, one full-day competitive racing aboard Sallywag during Audi Hamilton Island Race Week, exclusive post-race drinks and dinner with the Sallywag crew, use of the One&Only Fitness Centre, non-motorised watersports and selected resort activities. From \$1,770 per night, based on a two-night stay.

FOR RESERVATIONS, PLEASE CALL +61 2 9308 0511, EMAIL PARTNERS@ONEANDONLYHAYMANISLAND.COM,
CONTACT YOUR PREFERRED TRAVEL ADVISOR OR VISIT

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never take that first step to making it happen
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