Travel Daily First with the news Tuesday 2nd

Tuesday 2nd October 2018

ROCKY MOUNTAINEER GRAND RAIL CIRCLE

PEAKS & PERKS OFFER
- UP TO \$400PP CREDIT
- EARN 12% COMMISSION



Korean Air BNE 787

KOREAN Air has filed aircraft changes for its Seoul Incheon-Brisbane flights for the northern winter season.

According to GDS displays, the airline will operate Boeing 787-9 *Dreamliner* aircraft on the route from 28 Oct, replacing A330-300 previously used.



McLachlan's new brand

MCLACHLAN Travel Group has today launched a new brand in the Australian market, McLachlan European Holidays, under a partnership with UK tour operator Leger Holidays.

McLachlan European Holidays will provide group tours in Europe, with over 200 itineraries and "the best coaches in the business," McLachlan Tours General Manager Touring Matt Masson told *Travel Daily*.

The tours explore 25 European countries and range from short breaks to trips with week-long stays, along with dedicated departures for single travellers and winter and festive tours.

McLachlan European Holidays has three standards of travel, with the top level, Luxuria, described as "the Business class coach seat", offering a cafe, bar, lounge and 30 seats equipped with infotainment systems and USB chargers.

The middle class, Silver Service,

has 40 seats on each vehicle while the lead-in class, Executive coaches, has 50 seats.

To mark the launch, McLachlan European Holidays is offering agents 20% commission on Luxuria and Silver Service coach tours and a Christmas-themed incentive with the chance to win "Santa's weight in French fizz".

The top selling agent for the months of Oct-Nov will also win a Luxuria class Rhine Valley Christmas Markets tour for two.

McLachlan European Holidays has released a brochure detailing 50 of the new itineraries - to request a brox, call 1300 811 500.

For more details on itineraries, www.euroholidays.com.au.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from:

- TMS Talent/inPlace
- Travel IQ

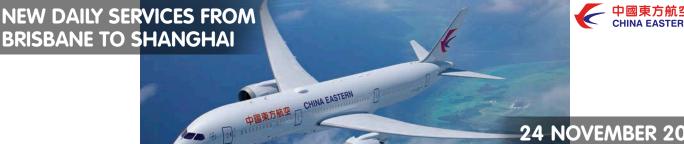
Win a trip with CX

CATHAY Pacific is celebrating welcoming Washington DC to its network by giving away a trip for two in this month's *Travel Daily* competition.

Two Economy class tickets for Australia to Washington are up for grabs - for more details, see page nine.







OA.CEAIR.COM

24 NOVEMBER 2018 TO 3 MARCH 2019





Fiji marketing role

TOURISM Fiji has kicked off the recruitment process for a new Director of Marketing role.

The Nadi-based position will report to Tourism Fiji CEO Matt Stoeckel, with incumbent Michelle Sinnott (*TD* 18 Jul 2017) understood to be stepping down.



Amtrak Vacations launch

FXCIUSIVE

INDEPENDENT train holiday provider Yankee Leisure Group today confirmed the launch of a new Sydney office, which will see the debut of Amtrak Vacations in the local market.

The move has been some time in the planning, and also sees the return of the Railbookers brand which was taken over by Yankee Leisure Group (YLG) following the closure of its previous Australian operations more than two years ago (*TD* 10 Mar 2016).

YLG purchased Railbookers and honoured all existing bookings (*TD* 24 Mar 2016) but did not reestablish the Sydney office.

The launch of Amtrak Vacations follows a year of unprecedented growth for the business, and reflects "the increasing demand by Australian travellers for independent, customised train travel throughout North America," the company said.

Company President Frank
Marini, who arrived in Australia
yesterday for the launch, said
Yankee Leisure group also
operates Yankee Holidays and
Railbookers, which includes VIA
Rail Vacations by Railbookers and
Eurostar Vacations by Railbookers.

The business is the biggest independent rail vacation provider to the US, Canada and Europe, with Marini saying "we are excited about our new office in Sydney and the opportunity to assist Australian travel agents and travellers with booking the train holiday of a lifetime to the USA and Canada".

A range of launch offers are available including \$300 off per couple on Roomette upgrades, and \$400 per couple on Bedroom upgrades on any 2019 trips booked before 31 Oct.

New local websites are now live at www.amtrakvacations.com.au and railbookers.com.au.

NZ's Dave is back

AIR New Zealand yesterday rolled out the latest iteration of its "Better way to fly" campaign to encourage Australians to travel to the Americas via Auckland, with Dave the Goose (Bryan Brown) wanting to be a flight attendant - traveldaily.com.au/videos.



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For more details visit bunniktours.com.au/Asia-Tours

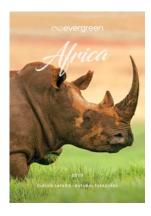






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NEW AFRICA 2019



NEW Tanzania & Kenya

NEWCape Town to Cairo

15 days from **\$6,395**_{pp*}

CLICK FOR NEW BROCHURE >

QF, Burnes HLO selldown

ANDREW and Cinzia Burnes have reduced their stake in Helloworld Travel Limited, selling 5 million shares in the company on Fri (*TD* breaking news).

Qantas, another major shareholder in Helloworld, has also sold 2,000,000 shares, with both transactions taking place in off-market block trades to "several new and current institutional shareholders".

The sales took place last Fri at a price of \$5.50 per share - a significant discount to the Helloworld share price which hit a high of \$6.33 the previous day.

Yesterday the price dipped to \$5.93, meaning the purchasers have still made a significant paper profit on the transactions.

Helloworld Travel CEO Andrew

WRD agent portal

WORLD Resorts of Distinction has launched a new Agent Portal, offering a range of resort brochures, fact sheets, social media tiles, images and offers for the representation agency's portfolio of property clients - see wrd.com.au/agent-portal.

Burnes said the sale represented an opportunity to broaden the shareholder base in HLO, with improved liquidity said to "help the company gain inclusion on the ASX300 list in future".

He said since releasing its most recent full year results (*TD* 21 Aug) the company had received "many enquiries from domestic and international investors seeking liquidity opportunities".

Burnes noted that prior to the sale, more than 70% of the shares in HLO were held by the top three shareholders, & the sales reduced this percentage to 64.5%.

Alongside Qantas and the Burnes', the other major shareholder in Helloworld Travel is Sintack Pty Ltd, owned by the Alysandratos family with just under 18% of the company.

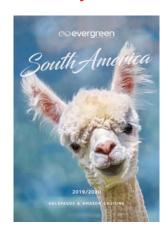
The Qantas sale represented about 10% of the airline's total shareholding in Helloworld, with QF retaining 15.4%.

Andrew and Cinzia Burnes combined now hold 31.3% of Helloworld Travel Limited.

The pair each received \$13.75m for their 2.5 million shares.

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NEW SOUTH AMERICA 2019/2020



NEW 5 Star Hotels
NEW 4 Tours

PLUS
Prices decreased!

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Million dollar pay packets

AUSTRALIA'S publicly listed travel companies have revealed some record results in the latest reporting season, and the Oct issue of travelBulletin reveals what that means for the pay packets of their CEOs and top-level executives.

This month's cover story looks at the 2018 million dollar club, ranking the industry's top earners and providing full details on what they take home.

At the top of the list is Flight Centre CEO Graham Turner and Qantas boss Alan Joyce - both of whom take home eight-figure sums - but we also rank dozens of other executives including the heads of top-listed travel agencies and airlines.

The Oct travelBulletin also includes features on Japan, Europe, South & Central America



and Sri Lanka, plus there's all our regular industry news, analysis and opinion.

travelBulletin is now on its way to subscribers by mail and can also be viewed online in flipbook form - CLICK HERE.



CTM chair to retire

THE Chairman of Corporate Travel Management (CTM), Tony Bellas, will retire at the company's AGM on 31 Oct. having served since Jun 2010 when CTM planned its float on the ASX.

"It has been an honour, a privilege and a pleasure to work with Tony through what has been an exciting era of growth as CTM has transformed from a small Australian-based travel management company to a global enterprise," said CTM Managing Director Jamie Pherous.

TM agent incentive

TRAVELMARVEL is offering cash bonuses of between \$300 and \$1,500 in its latest travel agent incentive.

Payments are available for three or more bookings of Travelmarvel tours and cruises of seven days or longer, made by 31 Oct.

Call 1300 205 408 for details.



Window Seat

AIR passengers out of Guam will be paying close attention to their hand luggage as local authorities keep watch for a threat worthy of Samuel L. Jackson - snakes on a plane.

University of Queensland researchers studying the brown tree snake have found the introduced reptile has over-run the island after hitch-hiking aboard aircraft.

Local bird species are now under threat, and the researchers warn the snakes might be close to making an onward connection to Hawaii where they would threaten other endemic species.

The snakes are likely to have come from Australia, the university says, which was itself infiltrated from Asia and Africa.



How would you like to crack open the Travelmarvel Treasure Chest and earn up to \$1,500* cool cash? Simply book and deposit any Travelmarvel holiday between 1 – 31 October 2018 to take home...

3 - 5 Bookings = \$300 cash | 6 - 9 Bookings = \$750 cash | 10+ Bookings = \$1,500 cash

All you need to do is sell sell Travelmarvel's extensive range of premium worldwide holidays!

Sell Travelmarvel in October 2018 to cash in!

*Terms and conditions apply. IS0128

Travel Daily

Tuesday 2nd October 2018



NRL TOP TIPPER

Congratulations

CASEY DOWLER

from Captain Cook Cruises

Casey is the top point scorer for the season of Travel Daily's NRL footy tipping competition. She's won return economy flights for two to Europe flying with Emirates.



NSW LTPS/18/22019 / ACT TP 18/00256

CHC disruptions

HEAVY fog in Christchurch this morning disrupted flights into and out of the NZ south island city.

Air New Zealand advised customers booked to travel on both jet and turboprop services to check the carrier's website for up-to-date flight information.

"Customers who don't have an urgent reason for travel today are strongly encouraged to defer their travel," the airline said.

A waiver allows travel to be rebooked to a flight by 05 Oct at no extra cost, or to have tickets held in credit for 12 months.

Bangkok Amadeus

BANGKOK Airways has signed for the full suite of Amadeus Altea passenger service system solutions to deliver "an extensive transformation" of the airline's core technology systems.

The deal includes reservations, inventory, ticketing and departure control capabilities.

Spencer Travel turns 20!



TRAMADA Systems delivered a special present to Spencer Travel to celebrate the corporate specialist's 20th birthday.

Spencer Travel GM Tina Killeen and founder Penny Spencer are pictured accepting the goodies from Tramada's Bijoy John and Tim Smith.

PX passenger killed

A BODY has been recovered after the crash of an Air Niugini plane in Micronesia last week.

The carrier had previously said all 47 passengers and crew had been safely evacuated from the 737 which overshot a runway on landing in heavy rain.

MH codeshares

MALAYSIA Airlines has expanded its codeshare networks, including new agreements with Jet Airways and Qatar Airways.

The reciprocal pact with Jet Airways sees the 9W code placed on Malaysia Airlines services to Bangkok, Hong Kong and Singapore while MH is now codesharing on 15 Jet Indian domestic & international routes.

The Qatar Airways deal will see the MH code placed on QR metal between Doha and North America, including Atlanta, Boston, Chicago, Dallas, Houston, New York JFK, Miami, Washington Dulles and Philadelphia.



Plan your customers' European adventure

Let your customers be surrounded by timeless beauty, centuries-old architecture, and wondrous views. Take advantage of our early bird offers to over 55 European destinations.

Book by 31 October 2018 for travel until 31 August 2019*.

	Economy	Business
from AUD	1,189	6,189
from AUD	1,149	5,999
from AUD	1,029	5,989
from AUD	1,159	6,269
from AUD	1,099	6,109
from AUD	1,139	6,029
	from AUD from AUD from AUD from AUD from AUD	from 1,189 from 1,149 from 1,029 from 1,159 from 1,099





* Offer valid until 31 October 2018, unless sold out prior. Fares quoted above are for departures from Perth and are the lowest adult return prices per person including taxes, fees, and airport charges. Economy Class fares are valid for travel between 13 January – 31 August 2019. Other sale dates may be available. Other sale fares are available from Sydney, Melbourne, Canberra, and Adelaide. Fares may vary due to currency or tax fluctuations. Seasonal and weekend surcharges may apply. For all other terms and conditions please review at time of booking.

^ London Gatwick fare valid for sale until 15 October 2018. Travel dates are as per above.

Travel Daily

Tuesday 2nd October 2018

Oceania upgrades

OCEANIA Cruises has revealed a new suite of guest service enhancements designed to be "meaningful and impactful".

The changes have been introduced as part of the cruise line's OceaniaNEXT initiative, and include updates to shipboard credit, a new and improved home page, plus a new pre-cruise savings option.

Shipboard credit can be used to purchase shore excursions and land tours, onboard beverage packages and culinary classes on bookings departing on or after 19 May 2019, while the pre-cruise savings program offers travellers who have already chosen their next cruise experience the chance to reserve it prior to departure and receive the exclusive savings and Best Price Guarantee.

Upgrades to the Oceania Cruises website make it more user-friendly with new navigation tabs and further changes due in 2019.

TOSP shows return

AGENT training program
Treasures of the South Pacific
(TOSP) will return this month,
kicking off in Wollongong on 16
Oct and Sydney on 17 Oct.

Attendees will have the chance to learn about Vanuatu, New Caledonia, Solomon Islands, Fiji, Cook Islands, Tahiti and Norfolk Island while networking with tourism offices.

Spaces remain for the Wollongong event - **CLICK HERE**.

WET Scottish return

WILD Earth Travel (WET) has announced it will return to the islands of Scotland with a new 13-day itinerary kicking off on board the *Serenissima* in 2020.

The new voyage departs 27 May, taking guests from Glasgow through Oban, before sailing north to visit the isle of St Kilda, the Orkney and Shetland Islands and returning to Edinburgh on 08 Jun.

Agents' action-packed adventure



THE Vanuatu Tourism Office and Air Vanuatu recently treated a group of eight Flight Centre and two Infinity consultants to a famil to Vanuatu in a move to showcase the best adventure activities available in Port Vila.

Action-packed activities included a helicopter ride over the island of Efate, zooming above the treetops on a jungle zipline, and exploring the harbour on a speed boat.

The group also had time to unwind, enjoying catching up with locals and soaking up their welcoming hospitality.

Vanuatu Tourism Office Australian representative Ben Urquart said the famil was a great opportunity for the agents to really understand the region.

"Everyone was blown away with the diverse range of activities on offer in and around the capital, and how easily accessible they all were from their accommodation," he said.

Pictured back row after the zipline experience are: Ritesh Ahluwalia, Air Vanuatu; Ben Urquhart, The Vanuatu Tourism Office; Ben Steel and Fiona McMahon, Infinity Travel; Felicity Barber, Bridget Hollis, Cayle Dixon and Nicole Clotheir, Flight Centre.

Front row: Lucas Valentine, Skye Fenton, Jennifer Merrick, Tara Dickinson and Anthea Chapman, Flight Centre.

5% BONUS COMMISSION

Thank you Australia! Due to overwhelming response we are extending this offer for another 2 weeks!

Book any Tempo Holidays package from our new 2019/20 Brochures and receive an additional 5% bonus commission.

EXTENDED UNTIL 14 OCT 2018!

"Conditions apply, 5% additional borus commission on top of standard commission will be applied for all brochure packages booked AND deposited from 1 September 2018 through until 14 october 2018. To be eligible for the offer, it deposit must be received 7 days from date of booking or by 14 October 2018, whichever is earlier. Borus commission on applies to packages featured in the 2019/2020 Tempo holidays brochure range No applicable to crusies only, unless part of brochured package that includes land. Tailor-made fitneraries will void the borus commission and standard commission apply. Can't be combined with any other offer/discount. Standalone services including sightseeing, ferry tickets, passe flights, day tours, car rental & accommodation are not included. The borus commission will be manually added only upo receipt of deposit and a new invoice will be sent at that time.





SkyTeam new tool

SKYTEAM has launched a new metasearch tool on its Find Flights website designed to make it easier for customers to book trips on its 20 member airlines.

The tool shows real-time availability, schedule and pricing information across 1,074 destinations.

"SkyTeam's latest technology innovation meets customers' needs by delivering a tool that simplifies searching for flights online while making it easier to earn Frequent Flyer miles by booking within our alliance," said SkyTeam Chief Executive Officer Kristin Colvile.

"Find Flights is the most used online function for the millions of unique visitors to our site each year," she said.

To view **CLICK HERE**.

S Africa ambassador

SOUTH African Tourism has named comedian Urzila Carlson as its new Australasian Ambassador, as part of an ongoing campaign to encourage Australians and New Zealanders to visit the destination.

Carlson will host South African Tourism's Meet South Africa Roadshows across Australia and New Zealand.

Clayton to leave NZ

AIR New Zealand's General Counsel and Company Secretary Karen Clayton will leave the airline next year to join IATA's executive team in Geneva.

Clayton's responsibilities will include advising the IATA Board and management on IATA's strategic plans.



The **ENTIRE** world could be yours! **INSIDE SALES - RESERVATION TEAM MEMBERS WANTED**

Australia's fastest growing specialist travel wholesaler, Entire Travel Group, is looking for smart and passionate professionals to join our team of sales specialists.

We operate an outstanding portfolio of nine leading wholesale brands focused on destinations across Europe, North America and the Pacific and Indian oceans. Two things set us apart: expertise and technology.

Our travel agent sales support team members all visit the destinations they represent, allowing them to gain an unrivalled depth of local knowledge and first-hand experience. Our team also use Australia's leading wholesale reservation system, enabling streamlined bookings and pleasant customer interactions.

If you are someone who enjoys the sense of fulfilment and pride that comes from being a genuine destination expert - and you want to be part of a fun and ambitious team - then we may have a role for you.

Here's what we're looking for:

- Excellent time management skills
- Someone who can work under pressure and juggle multiple tasks
- An ability to work towards and exceed kpi's
- A minimum 12 months experience in the travel industry.

And here's what the job would entail:

- Liaising with suppliers and travel agents
- Booking international travel packages, flights, accommodation and land based products
- Offering outstanding service to all customers
- Maximising sales opportunities by listening intently to your client and thinking outside the

If this sounds like you please send your resume to employment@entiretravel.com.au

*****tahiti















BROCHURES

WELCOME to Brochures of the Week, *Travel Daily*'s weekly feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



The Haka Tourism Group - Haka Plus 2018/19 The Haka Tourism Group has launched its new Haka Plus experience in New Zealand, offering three- to four-star style accommodation and activities such as savouring local wines, skydiving and a tiger moth adventure. The program's highlights include the 10-day Southern Pioneer tour, where travellers can get to know the South Island, including the wide plains of Canterbury, mountains and lakes of Central Otago and the glaciers and rainforest of the West Coast. The 20-

day New Zealand Uncovered itinerary is another option which exploes the North and South Island, including Raglan, Rotorua, Ohau, and



Nomade Unique South America 2018/19 experiences with options to visit Rapa Nui,
Patagonia, Peru, Antartica and more. One of the
highlights includes visiting Explora Valle Sagrado
hotel, located between Cusco and Machu Picchu.
The hotel offers over 20 tours which can be
completed either on foot, by van or bike. Another where travellers will fly from Punta Arenas in the Chilean Patagonia directly to Antarctica to board

the expedition ship.



TasVacations - Tasmania 2019

The new Tas Vacations Tasmania 2019 brochure features 90 pages of self-drive holiday packages, accommodation, attractions and tours, group tours, guided walking holidays and air & sea travel. The program also includes an extensive six-page itinerary detailing key highlights of the linked touring routes around Tasmania, along with travel tips, event listings and information on booking King and Flinders Islands with flights, accommodation and car hire suggestions.

Excite primalRES

GLOBAL travel wholesaler Excite Holidays has partnered with online hotel channel manager primalRES.

The partnership opens up a portfolio of hotels in Greece and Cyprus, allowing agents global access to rates and availability on a list of properties including adults-only, boutique hotels, apartments and villas.

MHchat launches

MALAYSIA Airlines and technology solutions provider Amadeus have launched MHchat to help travellers book flights, retrieve bookings, ask questions and pay securely through Facebook Messenger.

To check out MHchat, visit http://m.me/mhchats.

Whitsundays brand

TOURISM Whitsundays has launched the Brand Whitsundays Resident survey to receive feedback from the community about a new Whitsundays brand.

The survey closes 05 Oct and can be found HERE.

Lindblad Endurance

LINDBLAD Expeditions has unveiled the designs and voyages for the 126-guest National Geographic Endurance polar expedition ship, set to embark on a series of eight inaugural Arctic itineraries in 2020.

The ship is the first polar newbuild in the cruise line's history and will feature Scandinavian design, six guest decks, a glass-walled yoga studio and multiple dining options.



Trafalgar's war on waste



TRAFALGAR joined forces with Flight Centre and Sustainable Coastlines in New Zealand to celebrate World Environmental Health Day last month.

Representatives from the businesses rallied together to help clean up Evans Bay in Wellington, which was covered in small plastics.

Leading the group (pictured) was Trafalgar CEO Gavin Tollman, TTC CEO John Veitch, and Trafalgar MD Matt Cameron-Smith, with Flight Centre reps Josh Duncan and Jason Wolfe

ASIA DMC offsets

ASIA DMC has launched a new carbon offset product designed to reduce the negative impacts of tourism via a range of carbon reduction projects across SE Asia.

The "world-first" project measures a passenger's carbon footprint, as well as offering them the option to offset their trips. lending a helping hand to collect the eight bags of waste.

"It was remarkable to see the amount of rubbish when you come up close, to what seemingly appears to be an unspoiled beach from afar, and comprehend the enormity of the issue when looking at it from a global scale," said Cameron-Smith.

"We look forward to working with all our agent partners on more JoinTrafalgar initiatives just like this."

Kimpton Bangkok

THE first Kimpton property in Thailand is set to open its doors in 2020, offering 349 guest rooms including 124 serviced residences.

The Kimpton Bangkok is located less than an hour's drive from Suvarnabhumi Airport in the heart of the Langsun area, and will form part of the Sindhorn Village, a mixed-use development offering dining and retail options.

AFTA UPDATE

from Jayson Westbury



THE 2017 aviation industry statistics have been released by IATA, and to say they are staggering is an

understatement. First, and the one that is really critical to the future of the aviation industry and the ongoing viability of airlines, is the profit number.

An estimate of US\$38 billion (IATA, net post-tax profit) was generated by the airline sector, representing the third consecutive year of strong financial performance by airlines.

It is believed that the healthy global economy and strong demand has assisted the industry to do so well. I would also suggest that in a great deal of cases, the airlines have taken a significantly different approach to how they run their companies, and this is showing healthy outcomes for all concerned.

On the demand side, passenger numbers are up, and up in a big way. Our own region, the Asia/ Pacific is up some 13.2%, with some 605.5 million Chinese taking the skies in 2017. It is a staggering amount of people.

In terms of airlines, American Airlines topped the overall number of passengers, with 323,968 million passenger movements in the 12 months, with Delta, United, Emirates and Southwest Airlines closing out the top five airlines by number of passenger movements.

Not surprisingly, China Southern Airlines, China Eastern Airlines and Air China were all in the top 10 by passenger movement numbers, with only Ryanair being the stand out low cost. Lufthansa closed out the top 10 by passenger traffic.

The other amazing number is that there are now some 20,000 city pairs on offer to the travelling public. It is almost impossible to think that there are that many places which can be paired, providing an abundance of choice for consumers in this modern era of flying. So to suggest that things are not good in the world of aviation given the size of the global market, the diversity of choice, the ever increasingly modern aircraft and efficiency options available would mean that a tighter focus is needed on how to ensure you are getting your share of this ride.

Long may it continue – but as we all know, things can change quickly in this world. At least for now, we can be happy that the aviation sector is in good shape.

Wu new BDM Vic

HANNAH Taylor has assumed the position of Business Development Manager, Victoria, at Wendy Wu Tours.

She was most recently Sales Manager for Uniworld Boutique River Cruise Collection and has over 18 years' experience in the travel industry.

Taylor was also previously Corporate Sales Exec at Singapore Airlines and Destination Specialist at Down Under Answers.

Hilton expansion

HILTON has welcomed the first Curio Collection by Hilton property in Africa with the opening of the Legend Hotel Lagos Airport.

The hotel, located at Murtala Muhammed Int'l Airport, is the first in a series of seven more Hilton openings planned across Africa this year, with the hotel group stating it is "on track to more than double its footprint in Africa" in the next five years.



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The first 25 Agents to issue 5 tickets* will receive a Polaroid Camera.

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Driving away with winnings!

JANINE Galanakis from Flight Centre Eastgardens is all "teched up" having been announced as the winner of the DriveAway Holidays and Flight Centre Travel Group incentive.

Galanakis took out an Apple pack worth \$5,000, including a new MacBook Pro, an Apple TV, an Apple Watch, an iPad and a HomePod speaker.

She's pictured centre with all her new goodies with DriveAway BDM Blake Wiggins, and the company's Trade Marketing Executive, Natasha Wahab.



German rail offer **Wyndham Lombok**

THE Wyndham Sundance Resort Lombok has opened.

The all-suite property is seen as a show of confidence in the long-term viability of the tourism sector on the Indonesian island which was hit by earthquakes earlier this year.

RAIL Plus is offering 20%

discounts on seven-day German Rail Passes, as well as 10% off three-day passes, with the deals valid for bookings made by 06 Dec & travel completed by 31 Jan.

Prices for the seven-day pass start at \$293 - railplus.com.au.





From historical monuments to food trucks and barista-made coffee, Cathay Pacific is excited to welcome Washington D.C. to their network! To celebrate, they're giving away 2x Economy Class tickets from Australia to Washington, D.C.

Answer the most daily questions correctly and come up with the most creative answer to the final question. Send your entries to cathay@traveldaily.com.au



Q1. What month did Cathay Pacific launch their Washington, D.C. service from Hong Kong?



Banyan sanctuary

BANYAN Tree Spa Sanctuary in Phuket has launched a new "Sanctuary Wellbeing" program, offering 50 different activities designed to "achieve improvement in multiple aspects of one's life".

Sanctuary Wellbeing also offers a multi-pronged approach to wellness with indulgent spa treatments and "curated sleep rituals" at the intimate 12-villa resort on Cherngtalay Beach.

UA 787-10 rollout

UNITED Airlines has opened reservations for the initial routes to be operated by its new Boeing 787-10 aircraft, which will join the fleet early in 2019.

The *Dreamliners* will operate Newark-Los Angeles from 07 Jan and Newark-San Francisco from 14 Feb with a configuration of 44 Business, 21 Premium Economy and 253 Economy seats.

Primera Air collapse

EUROPEAN low-cost carrier Primera Air has ceased trading, citing high fuel costs, delayed aircraft deliveries and "unforeseen misfortunate events" over the last two years.

The carrier operated long-haul flights across the Atlantic, with one-way fares starting at just £99 from London Stansted to Newark Liberty Airport.

The airline was based in Riga, Latvia, and had been in operation for 14 years.

One of the issues precipitating the collapse was the loss of an aircraft due to severe corrosion issues, leading to a €10 million impact on the bottom line.

Britain's Civil Aviation Authority has noted that the airline was not covered by its ATOL protection scheme and urged passengers holding tickets for upcoming travel to contact their bank and request credit card chargebacks.

2018 AFTA TRAVEL PAGES, NOW WITH A COMPREHENSIVE SUPPLIER DIRECTORY.

VIEW HERE



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Product Manager - Gold Coast \$65K to \$75K + super

My client is a multi award-winning travel specialist with a reputation for providing excellence, starting with their team. As Product Manager you will produce and market the best deals within the travel industry! Call Sean or Click HERE

Shore Excursions Account Mgr - Syd or Melb CBD \$62K to \$70K + super Located in Sydney or Melbourne you will work directly with the Cruise clients to propose, prepare & deliver shore excursions. Operational/ customer service exp. on cruise ships & experience preparing group proposals required. Call Susan or Click HERE

Senior Product Manager - Sydney \$90K to \$120K + super

Be responsible for the procurement of hotels & flight packages utilising your global contacts.

Design & finalise enticing online leisure travel packages with your direct buying contacts

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Celebrating the Business of Travel Sydney, Wednesday, October 24



Get set for Travel IQ, Australia's first travel business and investment conference. Travel IQ celebrates the business of travel and features an outstanding program packed with industry leaders.

Delegates will learn how to improve their business, source finance, scale-up, connect with the right people, know when it's time to step away, understand the challenges of listing a company and capitalise on fresh opportunities.

This unique conference is perfect for travel business entrepreneurs, owners, directors, investors, analysts, financial officers, strategists and key executives. Travel IQ is being produced by the team which created the successful TRAVELtech and No Vacancy events. It's at **The Langham, Sydney, on Wednesday, October 24**, and the agenda runs from **9am to 5pm**.

DON'T MISS OUT – book now to get the special rate of \$360 + GST.

Note that numbers are strictly limited, ensuring everyone who comes receives maximum value and can properly engage with fellow attendees.

CONFIRMED SPEAKERS INCLUDE:

- Anthea Hammon, Managing Director, Scenic World;
 Director, Hammons Holdings
- Anthony Hayes, Chief Operating Officer, Sealink Travel Group (SLK)
- Anthony Moulder, Head of Transport & Infrastructure Research, CLSA Australia
- Bob East, Chairman Tourism Australia/ Chair Experience Co (EXP)
- Brett Mitchell, Regional Director APAC, Intrepid Group
- Darrin Grafton, Co-Founder, Serko (SKO)
- David Hammon, CEO & Director Hammons Holdings, (Scenic World/Sydney Harbour Bridge Tourism Experience)
- **Dax Eddy**, Executive Director, Jamberoo Action Park
- Jamie Pherous, Managing Director, Corporate Travel Management (CTD)

- Josh Oakes, Director, The Sunshine Tribe
- Les Szekely, Managing Director, Grand Prix Capital, early investor in SiteMinder and Rezdy
- Nigel Benton, Publisher, Australian Leisure Media
- Rachel Wiseman, Chief Investment Officer, The NRMA
- Robert Halfpenny, Managing Director, Aurora Expeditions
- Rod Cuthbert, Founder Viator, Former Chairman Rome2rio
- Rob Smith, Divisional Director, Australia/New Zealand, Merlin Entertainments (LON: MERL)
- Sue Badyari, Chief Executive Officer, World Expeditions
- Simon Lenoir, Co-Founder, Rezdy
- Tammy Marshall, CEO, The B Hive
- Vasso Zographou/Michael Simpson, Savills Hotels

Visit www.traveltrends.biz for further information and bookings.

Any queries, please contact event organiser Bluewater Press on (02) 9882-1575 or email martin@traveltrends.biz.

