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Promoter: Qantas Airways Limited Promotion Period: 3 Feb to 30 Jun 2020 Eligible Entrants: All Australia-based travel consultants 18 years of age or older who participate in the Qantas Channel excluding Online Travel Agents. For terms and conditions in relating to entry, prizes draws/judging and winner announcements see full terms and conditions. Authorised under NSW Permit No. LTPS/20/41611, ACT TP20/00099 & SA Licence No. No. T20/84.

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MORE INFO

SQ adds to Perth

SINGAPORE Airlines will launch a fifth daily flight from Perth on 01 Jun, boosting its capacity on the route by almost 24%.

The new service will be operated with Airbus A350-900 aircraft - more on the [back page](#).

Armstrong new Contiki CEO

OUTGOING Silversea Cruises MD Australasia Adam Armstrong (*TD* yesterday), will relocate to Switzerland later this year to take up a new role as the Global Chief Executive Officer of Contiki Holidays.

Armstrong's departure from Silversea was confirmed earlier

this week, with the cruise line at the time only indicating he would leave later this year "to pursue another opportunity outside of the cruise industry".

That role has now been confirmed as being with The Travel Corporation (TTC), where Armstrong will take on the Contiki leadership position held by James Marchant, who was appointed just over 12 months ago (*TD* 07 Nov 2018) but departed in May last year.

Prior to that the global Contiki CEO role was vacant for some months, following the departure of Casper Urhammer who stepped down after just over three years (*TD* 13 Nov 2014).

Armstrong has held many senior cruise sector roles, but also started his career with TUI Travel Group in the UK as a Product Manager.

"We look forward to embracing the final piece of Contiki's evolution with Adam's appointment," said TTC Global CEO, Brett Tollman.

Armstrong's start date with Contiki will be announced shortly.

Qantas \$100k agent incentive!

QANTAS is offering travel agents the opportunity to win a whopping \$100,000, as part of an incentive celebrating the airline's 100th birthday.

The promotion also includes a host of other prizes including flights from Brisbane to Chicago plus five nights' accommodation, an Around the World trip with Constellation Journeys, 250,000 Qantas Points plus Platinum Frequent Flyer Status, and Apple AirPods, Beats headphones, Bose bluetooth speakers and more.

To participate, consultants can register between 03 and 29 Feb at qantas100incentive.com.au and then ensure a unique OSI (detailed on the [cover page](#) of today's *Travel Daily*) is entered for each QF booking between now and 30 Jun 2020.

All Australian-based travel consultants who participate in the Qantas Channel are eligible to take part, apart from Online Travel Agents.

Hurtigruten on sale

HURTIGRUTEN is highlighting its Global Sale for 2020/21, offering savings of \$9,000 per cabin on lead-in suites for Antarctica.

For more information, check out [page 10](#).

Today's issue of TD

Travel Daily today has nine pages of news, a front cover page for **Qantas**, a photo page for **Scenic**, plus full pages from:

- Hurtigruten
- Travel Trade Recruitment
- Singapore Airlines

Japan & South Korea Dreams
 From only **\$5,649pp** Land Only Twin Share
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EK not Lyon down

EMIRATES Airlines has announced a five-year sponsorship for Lyon-based football club Olympique Lyonnais, seeing the airline's Fly Better logo appear on the club's Groupama Stadium and player jerseys for all games until 2025.

Dalton to take TTC reins

EXCLUSIVE

FIONA Dalton, head of Uniworld Boutique River Cruises, has been promoted to become CEO Australia of The Travel Corporation (TTC) (**TD** breaking news).

Dalton has been away from Uniworld since late last year, taking a break to spend time with family and complete an MBA.

She will continue her sabbatical until 02 Oct when she takes up her new role, and in the meantime former Insight Vacations MD Lorraine Sharp will step in as acting TTC CEO, once incumbent John Veitch departs the company in Apr.

Veitch resigned late last month (**TD** 29 Jan) after 4.5 years in the role, taking a new position outside the travel industry.

TTC global Chief Executive Brett Tollman said he was thrilled to announce Dalton's promotion.

"Her capability covers a wide range of areas including

strategic, general and financial management, coupled with strong communication, negotiation and commercial acumen," Tollman noted.
 "Teamed with Fiona's strength and passion about the impact of effective leadership on businesses and leading people, both in relation to culture and commercial success, this will all be instrumental in her successful leadership, our relationships with agent partners, and to take Australia to new heights."

MU slashes Australia

CHINA Eastern Airlines is cancelling a host of flights to Australia, including services to Sydney from Hangzhou, Nanjing, Kunming and Wuhan.

MU is also suspending Shanghai-Brisbane and reducing frequencies on Shanghai-Sydney and Shanghai-Melbourne.

RSSC incentive

REGENT Seven Seas Cruises (RSSC) is running a 24-hours of luxury incentive, giving Australian travel partners the opportunity to win a stay at the Jackalope Hotel in the Mornington Peninsula, and more - for more info, call 1300 455 200.

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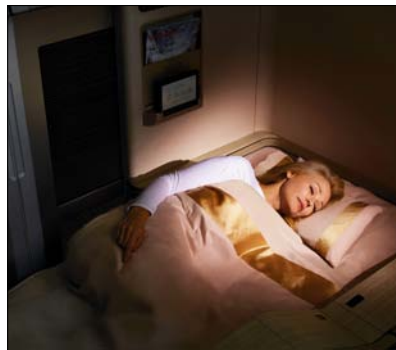
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Travel Daily
 on location in
Barcelona, Spain

Today's issue of *TD* is coming to you from the luxury Neri Hotel in Barcelona's gothic quarter.

BARCELONA'S Hotel Neri is our base for the next two nights, being ideally positioned for a post-cruise stay in the heart of one of the most exciting cities in Spain.

The Neri is located about 10 minutes from the waterfront and just a block from the famous La Rambla avenue, surrounded by tiny alleys and ancient walkways packed with intriguing shops and eateries.

It's just around the corner from Barcelona cathedral, and features delightful boutique accommodation in a stunning 12th century palace.

For more information call the Hotel Connection 03 9597 0119.

Virgin dumps Hong Kong

FOLLOWING a major review of the route, Virgin Australia has announced it will withdraw all remaining services between Australia and Hong Kong from 02 Mar following continued instability and upheaval in the region (*TD* breaking news).

Virgin Australia Group Chief Commercial Officer John MacLeod said the decision to withdraw was "difficult", but had to be made in light of a significant decline in demand brought on by protest movements and the threat of the coronavirus.

"Current circumstances demonstrate that Hong Kong is no longer a commercially viable route for Virgin Australia to continue operating," he said.

"However, int'l tourism remains an important part of our strategy through our other international routes and partner airlines.

"[The move] demonstrates our strong focus on driving greater

financial discipline through our network," MacLeod added.

The decision follows Virgin wielding the axe on its Melbourne to Hong Kong services in Nov last year (*TD* 07 Nov 2019).

Guests booked on flights between Sydney and Hong Kong after 02 Mar 2020 will be contacted by Virgin to offer alternative arrangements.

MEANWHILE, Hong Kong continues to see its air capacity dwindle from other major carriers, with Etihad cutting services from seven to five times weekly, while Emirates has reduced services to two daily.

Melco backs out

HONG Kong company Melco Resorts has dropped plans to purchase a 19.99% stake (\$880m) in Crown Resorts, citing a need for its capital to be "deployed on its core assets" in Asia.

Window Seat

THE sky's the limit for Brisbane-based manufacturers, The Tiny House Guys, who have taken things to new heights by crafting small homes out of unwanted plane parts.

Co-founder of The Tiny House Guys, Rick Keel, said using a plane to create a residence was an opportunity he simply couldn't let fly by.

"The biggest Australian training facility for cabin crew stopped using this plane...listing it for sale on Facebook," he said.

Construction took six weeks but waiting for this novel idea to take off may take a lot longer!



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- +  Reduced 3rd & 4th fares on selected cruises[<]



Excite creditors to meet again

EXCLUSIVE

THE Administrators of the collapsed Excite Holidays have advised they expect to hold the formal Second Meeting of Creditors on or around 17 Feb.

In an update issued earlier this week, Morgan Kelly from KPMG said he and his team were “continuing to investigate the circumstances around Excite Holidays’ financial distress” and would provide a formal Report to Creditors next week.

Kelly confirmed that “highly confidential” discussions with a number of parties regarding the Excite Holidays online platform were ongoing, as he continues to pursue a sale of the assets.

However “at this stage it is unlikely that there will be a return to unsecured creditors,” he said.

Kelly provided further information on the status of creditors, confirming that preliminary investigations

indicate that Australian travel agents may be creditors of the Australian entities within the Excite Holidays group.

Less clear, however, is the position in relation to the international Excite Holidays entities, and the extent to which overseas suppliers and travel agents are creditors of the Australian companies which are subject to the Voluntary Administration.

These matters were subject to ongoing investigations, he said.

Kelly reconfirmed that the Administrators had not cancelled any bookings following the failure of Excite Holidays, but recognised that in some circumstances service providers had been cancelling bookings of their own accord where they have not been paid by Excite Holidays.

Agents were once again advised to contact service providers directly to confirm booking status.

SAA's PER-JNB safe

THE key Perth-Johannesburg route operated by South African Airways (SAA) will be retained in a major shake-up of the carrier’s route network announced today.

The airline, which is undergoing a severe restructuring process, will release a formal Business Rescue Plan later this month, but in the meantime sweeping cuts have been announced to SAA’s international destinations.

Flights to Guangzhou and Hong Kong will be suspended by SAA’s Business Rescue Practitioners, but international flights will continue to operate to Frankfurt, London Heathrow, New York and Washington as well as Perth.

Effective 29 Feb, SAA operations will cease to Abidjan, Entebbe, Luanda, Munich, Ndola and Sao Paolo as well as Guangzhou and Hong Kong.

Domestic destinations to be cut from that date include Durban, East London and Port Elizabeth.

NCLH coronavirus

NORWEGIAN Cruise Line Holdings’ (NCLH) coronavirus policy now stipulates that guests who have travelled from, visited or transited via airports in China, Hong Kong and Macao, within 30 days of their voyage embarkation, will not be allowed to board any of its vessels.

The standard incubation period recognised by the World Health Organization and the US Center for Disease Control for this virus is 14 days, with NCLH noting it would continue to consult with both organisations, and take appropriate additional action as needed.

Guests who are denied boarding will be issued a refund when they provide proof of travel, with the recent Port of Hong Kong closure to also result in itinerary modifications.

NCLH will share revised itinerary as well as further details as they become available.

Qantas Domestic Sale

Over 50 domestic destinations on sale.

Sale ends 10 February.*

Find out more

Love Australia SALE



*Unless sold out prior. Selected routes, travel days, dates and conditions apply.

Busabout's new portal

BUSABOUT has launched what it is calling a "world-first travel platform", called Adventure Planner, which will allow agents to design their clients' "perfect trip", choosing from 38 cities across 13 countries in Europe.

The platform will allow agents to book in travellers' choice of where they want to go, for how long they would like to stay for, in the type of accommodation they want, while taking in what they'd like to see and do.

Busabout Global Managing Director Duncan Robertson highlighted the changing face of the industry, with the operator's research finding eight in 10 travellers prefer custom-made holidays to set itineraries.

"There's been a shift in the way Australians are travelling, creating demand for a new breed of package trip, one that strikes a balance between independence

and personalisation, with guided experiences and the expert assistance of agents," he explained.

"We saw this as an opportunity to create a platform which challenged cookie-cutter tourism and allowed agents to personalise their clients' trip while still having the best parts of a fixed tour - like meeting like-minded travellers, door to door transport, knowledgeable guides and strong brand support.

"Now agents can create their clients' personalised itinerary with space for spontaneity.

"In the past, Aussies would happily join a fixed tour with a set itinerary for weeks or months at a time, but in recent years we've seen a greater mix of ages, budgets and styles of traveller seeking out more variety, shorter trips and personalised experiences," he said.

The power of four



AIR France, Delta Air Lines, KLM Royal Dutch Airlines and Virgin Atlantic have launched a partnership which will offer "a greater choice of routes and loyalty options when travelling between Europe and North

America".

The deal will see more convenient flight schedules between the four airlines, and allow passengers to book flights on any of the carriers through travel agents or online.

Beginning 13 Feb, loyalty program members will also be able to earn and use points between any of the four airlines, while Elite members will be able to make use of over 100 airport lounges when travelling internationally.

Update on Dream

DREAM Cruises' World Dream remains docked at Hong Kong's Kai Tak Cruise Terminal with passengers unable to disembark, after 30 crew members were tested for coronavirus.

The cruise ship arrived on Wed morning carrying 1,871 passengers, with over 90% from Hong Kong, as well as a small number from Australia, but none from mainland China.

Three of the crew members were sent to local hospitals as a precaution, while the others were isolated aboard the ship.

Port health officials are currently administering health checks for the remaining pax and crew on the ship, with no-one allowed to disembark until test results from affected crew members are confirmed.

Moon's Godmother

SILVERSEA Cruises has revealed the godmother of *Silver Moon* will be sommelier Gaia Gaja, from the Barbaresco wine region.

She is the fifth generation to own and manage her family's renowned Gaja winery in the Italian town of Barbaresco.

Gaja will do the honours of officially naming *Moon* at a ceremony in Trieste on 05 Aug.

Silversea will launch its SALT (Sea and Land Taste) concept with *Moon* (**TD** 12 Apr 2019).

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New 2021 River Brochure Out Now

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Hawaii Five Oh!



THE annual Ohana update by the team at Hawaii Tourism Oceania (HTO) took place in Sydney last night, updating industry partners and the media on traveller trends over the past year and providing a preview of initiatives for the year ahead.

Hawaii Tourism Oceania Country Manager Australia Giselle Radulovic told **Travel Daily** the past year had delivered some mixed results from the Australian market.

“2015 and 2016 saw a huge spike to around 320,000 travellers which coincided with greater airlift and the numbers remained steady until last year.

“Visitor arrivals for last year given the economic conditions,

are down 11% on 2018 which is about 35,000 less travellers,” Radulovic said.

“What is positive is the repeat visitor rate has increased to 53%, up from 51% which represents about 150,000 Australians who keep returning to Hawaii, so those that know it and love it return and that’s a really solid base to work with.

Other positives to have developed from a tough 2019 was the average visitor spend “which remained at US\$265 per person per day, but what that means is people are spending more because the Australian dollar devalued last year.”

Radulovic is **pictured** centre together with the HTO team.

Meet Your Mediterranean Experts

Michael

Years in industry: 25

Favourite destination: Spain

Destinations Visited: Greece, Italy, Slovenia, Spain, Turkey, Switzerland

Expert Tip: Other than with a backpack, my favourite way to travel around Spain is by high speed train, the AVE. Spain has the largest network of high speed trains in Europe. Combining high speed rail with escorted coach tours gives you the best of both worlds!



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Travel Daily
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Prizes include flights to Dubai with Emirates and weekly travel vouchers from Expedia.

Eurostar’s addition

FROM 30 Apr, Eurostar will operate fully direct services between London and Amsterdam with tickets starting from £35 (AU\$67) each way.

The service, which began in Apr 2018 (**TD** 05 Apr 2018), previously connected through Brussels, where passport controls and security screening were carried out.

Passport checks will now be conducted on departure in the Netherlands, with the service to operate three times a day to the Netherlands and twice a day to the United Kingdom.

Mamanuca brand

THE Mamanuca Islands Chapter of the Fiji Hotels & Tourism Association (MFHTA) has revealed new branding, including a new logo which incorporates the blues of the ocean and waves.

As part of the reband, MFHTA has also launched a new website which highlights all the resorts, day-trip operators and transportation companies in the Mamanuca Islands - **CLICK HERE**.

Invest in tourism

QUEENSLAND Tourism Industry Council (QTIC) has reassured stakeholders that tourism will recover from the impact of coronavirus, after the organisation came under fire from some of its members for being “unusually negative”. Yesterday the QTIC called on the Federal Government to double its previously allocated \$76m bushfire support package, in the wake of the impacts of the coronavirus outbreak (**TD** 06 Feb).

The council reiterated the need to respond to its members and industry’s needs, as they face “one of the greatest challenges that our sector has ever faced”.

The organisation met with Qld Premier, Annastacia Palaszczuk yesterday for a crisis meeting and emphasised the need to support tourism businesses immediately.

TECHNOLOGY UPDATE

Today’s Technology Update is brought to you by Stuba Pacific



Anyone starting a new job can seldom imagine the challenges they will face over the years ahead.

Particularly in technology, change and evolution is fast paced, and with it come ever evolving expectations.

This week marks a year since my primary role with Stuba shifted from being customer facing, to be more internally facing as the CIO.

Talk about change and challenge; I didn’t expect to be announcing we’d hired 3 ex-Excite staff members in Paul Groundwater, Brooke Hobson and Stuart Chalmers who bring with them a wealth of contacts, knowledge and experience to take Stuba to the next level.

Stuba already has stable, reliable technology which delivers global inventory at amazing prices.

At our core remains values of stability, accreditation and reliability, ever so more important when considering the changes which have happened in the industry in recent months.

But Paul, Brooke and Stuart will also challenge us with an opportunity to utilise their knowledge, to drive more innovation within a beige framework!

These new combined histories, experience and knowledge will drive Stuba, its technology and its people to be the most reliable, powerful, and most trusted wholesale accommodation provider across Australia.

Great product, accredited, great value, a bit beige.

Mark Luckey,
CIO, Stuba



CORPORATE UPDATE

FCM expands in Africa

GLOBAL travel management company FCM Travel Solutions is expanding its reach in Africa, inking deals to gain a presence in Democratic Republic of Congo (DRC), Gabon, Republic of Congo (Congo) and Ethiopia.

The company said the move follows increased demand from new and existing clients for local servicing in these markets.

In Central Africa, FCM has partnered with Hariom Travel in DRC, Gabon and Congo, while in Ethiopia, FCM has agreed to a partnership with Lalibela Travel & Tours in Addis Ababa.

This follows close collaboration between Lalibela and several FCM offices in the East Africa region.

Lalibela offers the full suite of travel management services, and

has long-standing relationships with international organisations and NGO's and is supported by an inbound tours and activities department.

FCM Travel Solutions Middle East & Africa Regional Leader Ciaran Kelly said the company had found new and existing clients over the last 12 to 24 months were increasingly asking if FCM had a presence in these markets.

"Thus, we started the process of evaluating these markets over a period of several months," Kelly said.

"Each one has its own nuances and requirements and so we needed to ensure we found the most appropriate partners for our business and our customers if we were to expand into these new countries."

Kelly said FCM saw "further growth opportunities in neighbouring markets in the coming months and beyond".

CWT appointment

CWT has appointed Nick Vournakis to head up its newly expanded Global Customer Group, as Managing Director Global Customer Group.

In addition to handling all of CWT's global customer accounts, the rejigged position will also encompass Vournakis' existing responsibilities as President of CWT Sato Travel and CWT's military and government division.

Vournakis' new title will take hold from 01 Jul, and he will continue to report into Chief Customer Officer Kelly Kuhn.

Vournakis' move will also see current Global Customer Group lead Cathy Voss appointed to a new role of Senior Strategic Advisor, which will see her support strategic commercial initiatives for the customer organisation as she transitions towards retirement.

Vournakis has held a variety of roles in his 20 years at CWT.



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CORPORATE CHATTER

with Paul Nahoun

Relevance is key to loyalty

I REMEMBER my first trip to Europe well. It was the early noughties, and sharing my experiences with friends and family was...*challenging*.

Fast forward 15 years and today's young travellers - 18 to 34 year-olds - are doing things very differently, thanks to the ubiquity of mobile devices.

Sharing their travel adventures in real time is still essential

to them, but they're better equipped than ever to do it. Wi-fi-enabled calls, photos, videos, messaging and stories...it's all a part of their sharing arsenal.

These are the hyper-connected travellers of tomorrow, and that's exactly why corporate travel businesses should be working to win their loyalty now.

There's certainly an opportunity.

According to a recent Accenture Travel Loyalty study, 32% of 18-34 year-olds say they are not very knowledgeable about loyalty programs, while 26% are not part of any loyalty program.

To earn the loyalty of these younger travellers, brands should consider personalising their approach to surprise and delight them in relevant ways.

A good start is to be where they are, which means on mobile and on social.

After all, research shows 78% of 18-34 year-olds use Facebook for

travel-related activities. Travel companies that lean into these relevant channels are much more likely to get noticed.

Qantas, for example, invests significantly in content production to reach its customer base, using Instagram Stories in particular to engage younger audiences. The airline has also seen a lot of success in using interactivity features

like Instagram quizzes and polls.

Corporate travel companies also need to embody issues that matter to young travellers. This means being ecologically friendly, sharing values and morals, and being technologically innovative.

Australia's national carrier is once again a good example, actively promoting issues that resonate with younger travellers - such

as sustainability, equality and inclusion. These are causes Qantas has championed through the promotion of waste reduction initiatives, drought relief, and events it sponsors, like The Mardi Gras.

It's simple really. If you adhere to a game plan of highly visible and value-conscious content, you will be positioning yourself above your travel industry competitors.

*** Opinions expressed are those of the author. Comments are welcome, corporatechatter@traveldaily.com.au.*



Paul Nahoun is Facebook's Head of Travel ANZ.

Scenic Group recognises its Stars

THE Scenic Group recognised the 2019 achievements of the top performing Australia and New Zealand travel agencies and consultants at the eighth annual Night of Stars event, held on 01 Feb at the ivy Ballroom in Sydney.

Hosted by Stevie Jacobs, the gala event was attended by Scenic Group founder and Chairman Glen Moroney, Getaway celebrities and over 260 VIP guests.

The "Oceans" themed evening featured a range of stunning original entertainment, designed to align with a sense of discovery, unique experiences, stunning destinations and luxury ocean travel.

During the ceremony, 10 agents were awarded Diamond status for 2019, seven national honours were presented, as well as awards for the top offices in each state for both the Scenic and Evergreen brands. Sara Puglia was announced as Sales Development Manager of the Year.

Group General Manager, Sales & Marketing Australasia Anthony Laver extended his congratulations to all the nominees and winners, saying, "with the guest at the core of everything we do and innovation in our DNA".



2019 Diamond Award Winning Agencies.



SHARON Nelson, Kylie Cameron, Janene Pendleton, Julie Primmer, Gada Selim & Melanie Stedman from HelloWorld.



2019 Highest Sales Single Location Australia, HelloWorld Miranda, pictured with Anthony Laver and Rob Kalemba from Scenic Group.



2019 Top National Consultant Award Winner for Australia, Kylie Cameron of HelloWorld Miranda.



EVERGREEN'S Angus Crichton, pictured with Evergreen 2019 Highest Sales Single Location Australia Wide winners King William Travel.



LEANNE Willmot pictured with Debbie Rains, Travel Associates Townsville, who won third place for highest sales Queensland.



FIRST place for highest sales Victoria, Alan Valpiet from italktravel & Cruise Ballarat, pictured with third place winners.



THIRD place agency sales SA, Anita Wenn and Julie Kite from HelloWorld Marion with Scenic SDM, Jodi Watson.



MEDITERRANEAN-STYLE dance performance.



SCENIC SDM's Jacquie Tan and Jenny Voss pictured with WA first place winners, Bicton Travel (Dale & Jasmine) along with second place Sorrento Key Travel & Cruise Centre (Jan Welch).



HELLOWORLD Melton, Nathan Micallef, who took home Evergreens First Place for Victoria in addition to First Place for Evergreens Top National Consultant.

Sun arrives in rain



HOBART welcomed Viking Cruises' *Viking Sun* today, hosting the ship on day 160 of her 245-day Ultimate World Cruise.

The Tasmanian port is the first of seven Australian destinations *Viking Sun* will visit on the itinerary, which the line is hoping will set the Guinness World Record for the "longest continuous passenger cruise".

There are only 56 passengers of

the 930 guests on board who will journey the entire 245 days, while others will travel on different halves of the itinerary, swapping over in Los Angeles.

Viking Sun will call in at Sydney, Brisbane, The Whitsundays, Cairns, Thursday Island and Darwin in her Australian leg of the mammoth journey, before sailing on through Asia.

Sun is pictured in Hobart.

TRAVEL SPECIALS

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Travellers wanting to get onboard with Tourism Australia's call to Holiday Here this Year can do so while saving some money with Queensland's **Tangalooma Island Resort**, which is offering free transfers to Moreton Island and discounted room rates from \$209 per night. The offer is valid for direct bookings and travel within select dates. **CLICK HERE** for details and to book.

Between 20 Feb and 31 May, travellers can fly return to New Caledonia with **Aircalin** from SYD, BNE or MEL from \$569 and for \$499 return between 01 Jun and 31 Oct. Sale fares are available until 28 Feb. Visit aircalin.com to book.

Travel between London and Paris, Brussels, Lille and Calais for less with **Eurostar**. The high-speed rail service is offering one-way fares from €44 (A\$73) in standard class, or €99 (A\$164) in Standard Premier. The deal is valid for bookings until 10 Mar, for travel between 02 Mar and 05 Sep. To book visit eurostar.com.

Qantas steps up Kang Is

QANTAS Group is stepping up its services to Kangaroo Island, more than doubling its flights to the region from Adelaide following Regional Express' (Rex) recent decision to exit the route (**TD Tue**).

From Jul, QantasLink will operate 12 weekly services to the island, up from its existing five per week on-peak, and three off-peak.

Rex on Tue laid out its intentions to pull out of the SYD-BNK and ADL-KGC routes, noting "a sharp downturn in the last six months and poor economic outlook for the next 12 months".

The regional carrier also blamed Qantas for its misfortunes and said it lodged a complaint to the Australian Competition and Consumer Commission.

"It is obvious that the excessive additional capacity introduced

by Qantas on these routes kills the ability for Rex to offer a sustainable alternative to the Qantas model for regional communities and increases Qantas' market power," Rex said.

Just one day after the regional airline noted it would allow for a "reasonable period" until Qantas matches its up to three daily services to the island (**TD y'day**), QF signalled its intention to massively boost flights.

"Now is the time to be supporting Kangaroo Island, not deserting it," said QantasLink CEO John Gissing.

"What Kangaroo Island needs over the months and years ahead is for tourists to come back, and a reliable air service is vital for that.

Flights will be timed to allow connections from Qantas' partner airlines, such as Emirates and American Airlines.

WIN A TRIP TO GREECE

This month The Luxury Greece Collection, a division of Greece & Mediterranean Travel Centre is joining *Travel Daily* to give agents the chance to win a luxurious Greek trip! The 8-night escape explores the must see destinations of Greece. Start in the ancient city of Athens and then relax and unwind on the scenic Greek Islands of Mykonos and Santorini in 5-star accommodation.

To win all you'll need to do is correctly submit BOTH an image and a short description (100 word max limit) to each of the 4 questions asked weekly over February.

Send your answers to grecemed@traveldaily.com.au

LGC
LUXURY GREECE COLLECTION

Q1 - It's always nice to treat-yo-self when you're on holidays. Send us through your favourite holiday splurge!

Full prize details here



Terms and conditions

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*Visit our website for full terms and conditions. On sale now until 15 March 2020.

GO TO **HURTIGRUTEN.COM.AU** OR CALL **1300 322 062**



Working in partnership with the Australian Travel Industry

Sales & Marketing Coordinator - Ultra Luxury SYD, \$50k + Super, 1 Year Contract, Ref: 4379PE1

The Sales & Marketing Coordinator will report to the Director of Marketing & also support the Director of Sales & Director of Communications & Events. You will provide support to both the Sales & Marketing teams to ensure the successful implementation of activities to support both trade & consumer sales. The successful candidate will be proactive & show initiative in taking ownership of required tasks through on-the-job training. An amazing opportunity to join a ultra luxury travel brand.

For more information please call Paul on (02) 9119 8744 or click **APPLY** now.

Leisure Travel Consultant

Sydney CBD, Great Package, Ref: 43775B1

Make the move to this award winning travel agency within the CBD. Offering, Monday to Friday, no late nights with a supportive team. This role is perfect to get your work life balance back. I am seeking an experienced travel agent with a minimum of two years' experience to fill this role. With the ability to create customised travel itineraries. This fast paced, luxury travel agency offers a competitive salary and uncapped commission. This role will not last long. **APPLY NOW!!**

For more information please call Sam on (02) 9119 8744 or click **APPLY** now.

Travel Consultant - North Perth

Perth, Competitive Package, Ref: 6498AW1

Want to provide outstanding Customer Service to valued customers? Want to sell HIGH END/LUXURY product & destinations? Want work/life BALANCE? Then this is the role for you! With the ability to create customised travel itineraries including flights, cruise, accommodation, transfers and rail; you will excel at delivering exceptional customer service! Work autonomously within a supportive team environment and secure a New Travel Role for the New Year! **APPLY NOW** as this role will not last long!

For more information please call Amanda on (07) 3123 6107 or click **APPLY** now.

Tramada Expert

MEL, Attractive Hourly Rate, Ref: 4316A01

Looking for an experienced travel consultant who is proficient in the back end of Tramada. Assist a boutique travel agency going through a systems transformation. 4 week assignment with an early March start. Be the expert in all back-end Tramada tasks e.g. reconciliations, BSP and reporting. Must feel confident in assisting, supporting and training the team through the transformation. Central location close to public transport. Apply with your CV or call for more information.

For more information please call Ashleigh on (03) 9988 0616 or click **APPLY** now.

Asia Travel Expert

SYD, Up to \$55k + Super + Famils, Ref: 9841RL2

My client is on the lookout for Asia travel experts to join their team of like minded specialists. Positions are available within their team and they are searching for people to are personally driven to succeed, and also who would be great ambassadors for the destination they will be selling each day. Pervious GDS experience is required as well as previous experience in travelling to and selling the destinations. If this role calls out for you, don't hesitate and apply now.

For more information please call Ronny on (02) 9119 8744 or click **APPLY** now.

Corporate Travel Consultant

Newcastle, Up to \$75k + Comms, Ref: 4321AJ3

A rare opportunity to join one of the market leaders in corporate travel is now available. You will be joining a highly regarded Corporate Travel Management company who value and look after their employees. If you have a strong background in Retail and have ever thought of transferring to corporate consulting, this is a golden opportunity to make the move. In return, you will enjoy working a Monday - Friday work week on an industry high OTE salary along with the many other additional perks!

For more information please call Antony on (02) 9119 8744 or click **APPLY** now.

Experienced Travel Consultant

Sunny Coast, Competitive Salary, Ref: 4230MT2

Do you want to work in an award winning travel agency, with very specialised, luxury products! Our client is located in an affluent area in the sunny coast and looking for an experienced travel consultant to join their exclusive ranks. Our client offer bespoke and unique luxury itineraries and products ranging from short breaks to multi city destinations. A love and passion for travel is essential, must have at least 3 years' experience. HIGH BASE SALARY up to \$45k + commission!!

For more information please call Mark on (07) 3123 6107 or click **APPLY** now.

Senior Cruise Specialist

MEL, Attractive Package, Ref: 4292AB1

Do you live, breath, and sell cruise like nobody else? This could be just the role for you. My clients are looking for a seasoned Cruise Specialist to come into the business and start the cruise division of the agency. If you have your own client base, a proven track record of success, and want to be part of this exciting growth opportunity- now's the time to apply. You'll be awarded with an attractive remuneration package and an opportunity to work from home for the right candidate.

For more information please call Anisha on (03) 9988 0616 or click **APPLY** now.

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PERTH —> SINGAPORE

DAILY

DEP: 01:10	SQ216	ARR: 06:35
DEP: 06:25	SQ224	ARR: 11:45
DEP: 14:05	SQ226	ARR: 17:35
DEP: 17:10	SQ214	ARR: 22:35
DEP: 18:40	SQ230	ARR: 00:10 ^{*1}

SINGAPORE —> PERTH

DAILY

DEP: 00:05	SQ225	ARR: 05:10
DEP: 07:40	SQ213	ARR: 12:50
DEP: 09:30	SQ223	ARR: 14:40
DEP: 18:45	SQ215	ARR: 23:55
DEP: 12:20	SQ229	ARR: 17:25

