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Travel storms the rich list

THE barons of Australia's travel industry have surged up the 2018 Rich List, increasing both their wealth and their rankings among the country's top millionaires.

Compiled by the *Australian Financial Review*, this year's list is again topped by billionaires like Anthony Pratt, Harry Triguboff and Gina Rinehart, but includes a wealthier contingent of travel identities as the sector continues to outperform the rest of the national economy.

This year's top travel mogul is Consolidated Travel Group ceo Spiros Alysandratos, who has stormed up the list from position 118 last year to become Australia's 83rd richest person.

In the past year his worth has surged from \$582 million to \$869 million, the *AFR* says.

In the process, Alysandratos has overtaken previous travel leaders Geoff Harris, Bill James and Graham Turner, the three co-founders of Flight Centre.

The trio have also lifted their rankings - Harris up from 106 to 84 and worth \$867 million, James up from 100 to 85 and carrying \$863 million, and Turner up from 108 to 86, with \$861 million.

Another on the rise is Corporate Travel Management ceo Jamie Pherous, who was ranked 178 last year and is now at 141 and worth \$586 million.

Hotel owner Robert Magid defied the trend, slipping from 142 to 168 while still boosting his wealth to \$513 million.

Silversea flight deal

SILVERSEA is offering free flights or Business class upgrades for \$1,999 per person with its 2018/19 Asia sailings, with more than 20 departures available.

Packages including flights, shore excursions, transfers and a pre-cruise hotel night are on offer for bookings made before 31 May - for details see the **cover page**.

Today's issue of TD

Travel Daily today has eight pages of news and photos, a cover wrap for **Silversea Cruises**, plus full pages from:

- Viva! holidays
- Travel Trade Recruitment
- Bentours

Travel Daily

on location in

Los Angeles

Today's issue of *TD* is coming to you from Los Angeles, California, courtesy of Norwegian Cruise Line and American Airlines.

THIS weekend sees the US west coast inaugural voyage of NCL's new *Norwegian Bliss* which is en route to Seattle for her christening next week.

Norwegian Cruise Line's newest ship has been "custom-built for the spectacular," with an inaugural season of seven-day Alaska cruises.

Bliss is the line's sixteenth vessel and the third in its Breakaway-Plus class, with capacity for about 4,000 guests.

It features a wide variety of accommodations, from studio staterooms for solo travellers, connecting cabins for large groups and families through to luxurious suites in 'The Haven'.

Activities include a two-car racetrack and an open-air laser tag course - plus two observation lounges to watch the world go by.

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Find the lesser known (but just as good) ski resorts in the May issue of *travelBulletin*.

CLICK to read
travelBulletin

QF Luxury Escapes

QANTAS Frequent Flyer members can now use their points to book holidays online from Luxury Escapes.

Travellers will be able to use 4,000 points to save \$20 on the cost of their booking.

They will also earn one point for every dollar spent on the total of their bookings, even when paying with points.

Luxury Escapes announced in Feb that Qantas Frequent Flyer members could earn points when booking its holidays.

Hurtigruten 15% off

BENTOURS is offering a last-minute deal on Hurtigruten cruises of 6, 7, 11 & 12 days, with 15% off bookings until 30 Jun.

The saving applies to cruises between now and Aug, with a 12-day Classic Coastal Voyage now priced from \$2,500pp.

Quote APAC15 for discount and see **page eleven** for full details.

Airlines slam monopolies

AUSTRALIA'S airlines have slammed the "excessive profits" of the country's privatised airports and called for greater government regulation to curb their monopoly powers.

Airlines for Australia and New Zealand (A4ANZ) yesterday released a report on the performance of the country's airports since privatisation, in which the group blames "light-handed regulation" for high costs and profits that are in some cases more than double those of other airports overseas.

"Australian passengers and our economy are paying the price of airport privatisation in the absence of appropriate constraints on monopoly power," the report says.

"More effective regulatory pressure is required to prevent excessive profits by airports and return more value to consumers and the economy."

The report has been issued ahead of a planned inquiry by the Productivity Commission and says the promised benefits of privatisation have been overshadowed by high costs for airlines and passengers, without any improvement in the quality of airport service.

The report calls for greater powers to be given to the Australian Competition & Consumer Commission (ACCC), which has expressed its own concerns at airport monopolies.

A4ANZ says the ACCC should be enlisted to arbitrate in negotiations between airports and airlines, in a method similar to those currently used in the US and Canada.

"What this report reveals is the ability of the airports to use (their) monopoly position to earn excessive profits, and that they have been doing so in the absence of a credible regulatory threat," said A4ANZ chief executive officer Alison Roberts.

Horizon named

SINGER and rapper Queen Latifah named Carnival Cruise Line's newest ship *Carnival Horizon* in a ceremony in New York yesterday.

The ship's godmother then took part in a "Lip Sync Battle" with American footballer Jake Elliott, demonstrating an entertainment concept that will be rolled out across the wider Carnival fleet.

SYD on Apple Maps

SYDNEY Airport customers can now navigate their way through the facility's terminals and carparks using Apple Maps.

The app aims to help visitors find facilities and services including toilets, parent's rooms, elevators and shops.



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*Flight schedule is correct at the time of publication and is subject to change.

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AFTA TRAVEL PAGES 2019

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NT Tourism ceo

SIMONNE Shepherd has been appointed as ceo of the Northern Territory's Department of Tourism and Culture.

Shepherd most recently held a senior advisory role at the Department of Culture and Tourism in the Emirate of Abu Dhabi, United Arab Emirates.

She thanked Michael Tennant for acting as ceo over the past five months and will commence in the role in the last week of Jun.

TM releases 2019

TRAVELMARVEL has unveiled its complete 2019 Canada and Alaska program, which follows the preview program released in Mar (**TD** 16 Mar).

The brochure includes more than 30 journeys covering Canada's West Coast and the Rocky Mountains; the East Coast and New England; Alaska's Inside Passage; and USA rail adventures.

Airport's growth 'tailwind'

SYDNEY Airport's new ceo Geoff Culbert has outlined the "huge macro tailwind" supporting his business as the world's rapidly rising population looks to international travel.

In his first major address since taking over from predecessor Kerrie Mather four months ago, Culbert today told the airport's AGM of the surging passenger numbers experienced in 2017 - up 3.6% over 2016 to 43 million, including an additional million international travellers.

He said the solid passenger growth was a key factor in the airport's rising revenues - which were up 8.7% to \$1.48 billion last year - and suggested even greater prosperity was to come.

"In 2017 the world's population grew to 7.6 billion, with 4 billion air passenger trips - that's over half the world's population," Culbert said.

"By 2036, it is estimated that the population of the world will be close to 9 billion, with the number of air passenger trips climbing to 7.8 billion," he said.

"As the world's middle class rises, and the price of airfares decreases, we see millions more people come into the travel market every year."

Culbert highlighted growth from China and dismissed suggestions it had "capped out".

"Only 8% of Chinese nationals have a passport, and that's off a base of 1.3 billion people."

He also pointed to double-digit growth in travel from countries including South Korea, Indonesia, the Philippines and Vietnam.

India would be a future priority for SYD he said, with currently only one direct service to the country five times a week, despite a similar population to China which has 17 flights.



Window Seat

NEARLY 40 therapy dogs scratched their way along the "grass carpet" at Los Angeles International Airport recently to celebrate five years of Pets Unstressing Passengers (PUPs).

Tongues were wagging among the waiting paparazzi who couldn't wait to get their paws on the celebrity canines to congratulate them for their efforts in calming the nerves of thousands of pax each year.

The star pups were accompanied by staff armed with latex gloves & mini bags.



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Ready to experience *Bliss!*



NORWEGIAN Cruise Line will tomorrow treat a group of Australian travel agents to the first experience of *Norwegian Bliss* on a two-night “cruise to nowhere” from Los Angeles.

The group is spending a night pre-cruise at the funky Mondrian Hotel in West Hollywood, described as a “parallel universe of infinite possibility”.

Nicole Costantin, Damian Borg and Michelle Wiederman from Norwegian Cruise Line (pictured at the Mondrian’s Sky Bar overlooking the Los Angeles skyline) are part of the team escorting the participants who will experience *Bliss* in all her glory over the next few days.

The ship features a massive Aqua Park with two multi-storey waterslides, an open air laser tag course and a top-deck two-level

electric go-kart racetrack - the first available on board a North American-based cruise ship.

Onboard entertainment includes the award-winning musical *Jersey Boys*, while the Cavern Club features a Beatles cover band.

Bliss will homeport from Seattle for her inaugural season during which she will sail weekly voyages to Alaska - so naturally there’s an onboard Starbucks coffee store, and agents with a sweet tooth are sure to enjoy Coco’s, the ship’s a-la-carte dessert venue.

Other dining options include Cagney’s Steakhouse, Los Lobos, Le Bistro, Ocean Blue, La Cucina and Teppanyaki - and to work it all off there’s a fitness centre along with the 24 treatment rooms of the Mandara Spa.

More pics online now at facebook.com/traveldaily.

SAA supports South African Express pax

SOUTH African Airways (SAA) has stepped in to ensure continuity of service for pax affected by yesterday’s grounding of South African Express.

The South African Civil Aviation Authority has suspended all flights operated by the state-owned subsidiary of SAA, due to safety concerns.

SAA said it had activated its business continuity teams to implement contingency plans for SA Express passengers, and is working closely with the grounded airline to provide all required assistance.

“In line with SA Express’ compensation policy, the airline will accommodate passengers on other airlines and refund tickets,” according to a statement issued by SAA this morning.

Asia Miles changes

CATHAY Pacific’s loyalty Program Asia Miles has been revamped to offer significantly more earning power for travellers on CX and Cathay Dragon flights.

The changes will also boost availability of redemption seats, with Asia Miles also introducing a new online flight award booking system to offer a more seamless experience by making it easier to check availability of all flights for chosen dates, cabin class and award type.

The changes are effective 22 Jun and will be available to the scheme’s 10 million members.

Jet boosts Europe

INDIAN carrier Jet Airways has expanded its codeshare network in Europe, with the 9W code now appearing on several AF and KLM flights ex Paris and Amsterdam.



Cruiseeco is the largest and broadest distributor of cruise product in the Southern Hemisphere! The Cruiseeco team provide member travel agencies across Australia and New Zealand access to over 50 cruise brands worldwide, creating exclusive products to help members drive their business.

Always striving to do more for members, Cruiseeco is on a journey to transform the way we do business. To drive this change, we are building a team who will be tasked with strategically developing and implementing internal systems to strengthen operations in all areas of the business.

To facilitate this existing project, we are looking to recruit the following roles:-

Project Lead – Contract Role

You are a natural leader who revels in developing strategic visions and leading teams to deliver those dreams. You love using your expertise to deliver and support the change management piece that goes with such a project. However your projects never stop there, you are always looking for continuous improvements and efficiencies. Above all else, you always make sure stuff gets done on time and on budget.

IT Manager – Permanent Role

You have experience in IT system transformation, having led change projects for how businesses utilise technology. You love leading new IT development and hold yourself accountable for project outcomes. You are application focussed and enjoy delivering significant programs geared to drive business improvement. Whilst you take your role seriously you are a tech-geek at heart, always dropping hints to the CEO about the latest innovations.

BA – Contract or Permanent Role

You love getting your head in and around businesses, creating detailed analyses to clearly identify business problems and solutions. With a keen eye for recognising opportunities, you enjoy supporting the development of new ways of doing business – from new systems to team members. You understand the complexities of a member-based organisation and will ensure solutions meet both business and member’s needs.

We are seeking experts who are passionate about online travel businesses, love the intricacies of booking systems, and, who are natural problem solvers!

All positions will be located out of our Head Office in Cammeray.

Experience in the Travel Industry a necessity!

If you are looking for your next challenge and are interested in being part of driving historical business change, we would love to hear from you.

Please email your resume to Kristle van Biljon kristlev@cruiseeco.com.au

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TP clusters on the harbour



TRAVEL Partners recently held its product cluster meeting in Sydney's most picturesque office, Sydney Harbour.

The floating gathering was an opportunity to receive updates from suppliers as well as welcome many new members of the Travel Partners team to the group.

Heading up the agenda was the announcement of new product including Interest Free Holidays from Lombard Finance and a briefing for Travel Partners wanting to participate at the upcoming World Expos scheduled to kick off around Australia in Jul.

The cluster meeting event forms an important part of Travel Partners' strategy to improve



training services to its network.

Travel Partners are **pictured** above on Sydney Harbour and **inset** are Angela Cunningham, mobile agent; Sharon Orchin business development partner New South Wales; and Angela Denny, network support partner.

2019 CROATIA CRUISES

3049 Cruise - for ages 30-49

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Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

To celebrate the opening of AYANA Komodo Resort, Waecicu Beach on 15 Sep, **AYANA Hotels and Resorts** has launched a pre-opening promo offering a 20% discount on stays and free airport transfers. For further info and reservations email info@ayanakomodo.com.

Savings of 10% are available on select winter deals with **Busabout** when bookings are made before 31 May. Examples include a nine-day Rise Festival Ski Adventure through the French Alps starting from \$877 per person twin share. Call 1300 287 226 for more info.

DriveAway is giving away \$100 Visa gift cards to agents who book a Peugeot European car lease for collection until 30 Sep as part of its Mid-Year Sale. Offer ends 31 May with more info available [HERE](#).

Budget cruise operator **Ahoy Buccaneers** is currently offering a 10% saving on Torres Strait Island cruises when booked before 30 Jun. Expeditions depart 25 Feb to 25 Mar 2019. Call 08 9193 7650 for more.

Adventure Resorts and Cruises in India has released a new safari and river cruise package putting forward savings of \$1,120 per couple. Deal expires 31 Jul. For further details [CLICK HERE](#).

Travellers can save up to 35% on **Intrepid's** 2018/19 Antarctica departures when booked before 31 Jul. Trips offer cruises with experts on board to navigate the geography and history of the icy continent. See deal [HERE](#).

Intrepid travel report

INTREPID Travel has launched its inaugural Adventure Travel Index detailing the travel appetites of the Aussie market.

Key findings of the report found that women (58%) were more likely than men (52%) to take solo trips and 69% of Aussies defined adventure travel as "getting off-the-beaten track" rather than undertaking adrenaline activities.

The report also predicts 2019 will see a rise in adventure travel to destinations such as Ethiopia, Zimbabwe, Moldova, Greenland, Kazakhstan and Hungary, based on its website search data.

IHG audiobooks

INTERCONTINENTAL Hotels & Resorts (IHG) has partnered with Audible to launch a curated list of audio books to inspire travel in cities home to IHG Hotels.

Literary examples include *Brick Lane* (London) and *Breakfast at Tiffany's* (New York).

Hyatt Ireland first

HYATT Hotels has announced plans to open Hyatt Centric The Liberties Dublin, the first of its hotels to operate in Ireland.

The 234-room property will open its doors from May 2019.



State Manager NSW/ACT Branded and Associate Networks

Due to movement and growth in our Helloworld Travel Retail Network portfolio we have an exciting opportunity available for an experienced and self-motivated State Manager NSW/ACT.

Located in North Sydney, you will play a key role in:

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- provide direction to the Helloworld Travel network;
- supports both individual Franchisee and Franchise Company and is accountable for driving results in their state or region;
- offer Business Manager support to their portfolio by acting as a small business mentor;

In addition, the State Manager will be responsible for managing a team of Business Managers and ensuring they are reaching their targets. For more information click [here](#).

If this role sounds like you, please send your resume to careers@helloworld.com.au by 5 June 2018.

Collectionist Hotel debuts



THE Collectionist Hotel has officially opened in Sydney's Camperdown, offering 39 individually designed rooms and lobby space.

The property invites guests to choose their room at check-in, "based on the style, colour, texture and design".

"We have purposely set about creating rooms that will challenge the 'norms' on hotel room design," says Daniel Symonds, ceo & co-founder of Collectic Hotels.

"We are expecting divided opinions on some of the designs

but we are confident that everyone will find a room that appeals to them," he said.

Seven designers from four different design studios worked on the project, giving each space a unique look.

One room is **pictured**, for more photos, **CLICK HERE**.

Emirates fee update

EMIRATES' \$15 increase in ongoing First and Business class flights (**TD** yesterday) applies to all airfares to Dubai and all long-haul destinations from Australia.

Whitsundays eco

THE Queensland Government has called for tenders to investigate the creation of a premium ecotourism experience on Whitsunday Island.

A government commitment of \$5 million has been allocated to the project which has ambitions of showcasing the island's rainforest gullies, heath-covered mountain tops, rocky inlets, and sandy beaches.

MEANWHILE the Queensland Government has invested \$3.9 million towards a new long-distance walking track and upgraded camping areas at Whitehaven Beach.

The camping area is due to be completed by Oct and walking track finalised by Jul 2019.

Lufthansa amenity

LUFTHANSA has released new First class amenity kits which are slated to be made available on board by the end of May.

The kits will have different versions catering to men and women with the men's bag boasting a "classic" and "functional" look, while women's kits are designed to be "elegant" and double as a sponge bag for cosmetics and accessories.

Radisson APAC cdo

RADISSON Hotel Group has appointed Ramzy Fenianos to the role of chief development officer, Asia Pacific.

He will assume the new position 11 Jun and be based out of the company's Singapore office.

Fenianos arrives with more than 15 years of experience in the real estate and hospitality sectors and will be charged with driving new growth in the region.

WTTC biometrics

THE World Travel & Tourism Council (WTTC) has encouraged transport ministers from around the world to work with the tourism sector to speed up the implementation of biometrics.

The tourism sector is estimated to grow by another 3.8 billion annual passengers over the next 10 years and the WTTC said that adopting biometric technology was critical to keeping pace with demand and would make travel more efficient and secure.

Hainan AKL change

HAINAN Airlines will operate a Boeing 787-8 *Dreamliner* aircraft on its Shenzhen to Auckland route from 12 Jun, replacing the Airbus A330-300.

The 787-9 *Dreamliner* will then take the service from 30 Oct.

Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Insights from btTB-GBTA Sydney



The two-day conference was held at Royal Randwick Racecourse – an iconic venue for the

fast-paced travel industry forum. Highlights for me were:

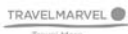
1. The future of travel (Traveltopia) by Johnny Thorsen of Mezi – Here we learned about current and future uses of chat bots and blockchain that can lead to even greater streamlining of the traveller's experience, management of contracts, and data quality guarantees. Winding Tree was mentioned as the first travel industry-focused blockchain platform.

2. NDC Panel – Multiple perspectives of benefits and challenges on the NDC were presented, notably that it will bring increased content for larger agencies allowing greater traveller choice; a new commercial model around commoditisation of ancillary charges; and that GDSs are prepared for the NDC. While IATA has defined a certification process for NDC, there was also reference to blockchain for better access to dynamic inventory.

3. Uber for Business – As part of a ground transportation panel and their own keynote address, Uber shared key facts on its significant growth over the past 5 years, being accepted into more and more corporate travel policies. They launched uberPOOL here now, following great success in the USA where it has proven to reduce congestion, fuel consumption and the trip cost to the traveller.

Overall, a very informative event on travel technology which Tramada was pleased to sponsor and participate in.

Susan Enners, Country Manager Australia/New Zealand, Tramada - your technology partner



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If this sounds like you, why wait apply now, head to <http://applynow.net.au/jobs/ni/APT372>

Industry nuts for donuts

THE travel industry has confirmed its keen interest in sugary treats with the huge number of entries that **Travel Daily** has received for the “Win your morning tea” competition (see below).

Our inbox has been inundated with creative entries to the competition, which is celebrating the upcoming International Donut Day on Fri 01 Jun.

There’s still time to go in the running for a tasty treat by sending us an original ditty (song or poem) on the theme of donuts by next Wed (30 May).

In order to get your creative



win your morning tea!

Travel Daily loves donuts so to celebrate International Donut Day happening on 1 Jun, we’re giving readers a chance to win a dozen donuts delivered to your office, on us!

In order to get in on this tasty action, all you need to do is write a short donut ditty, with the best entry taking home the prize. It can be a song, a poem, as long as it’s 6 lines or less.

Send your entries to donuts@traveldaily.com.au

Entries close 30 May.

juices flowing, here are some of the ditties that **Travel Daily** has already received.

Silversea’s marketing team (perhaps inspired by the company’s latest Asia brochure) offered a Japanese haiku:

*“Do-nut mess with me
Give me all of your donuts
They are delicious.”*

And Lana Hamer from NRMA Travel penned this acrostic poem:

“Don’t wanna mess around with cronuts

*Oh how I really want donuts
Nothing beats biting into a mouthful of dough*

*Unless it’s with a hot mug o’ Joe
Thanks Travel Daily*

*Send us donuts to 9A York St,
Wynyard 2000.”*

With all these great entries it will definitely be a challenge for us to choose a winner!

AFL tourism boost

THIS weekend’s 2018 Toyota AFL Sir Doug Nicholls Round in Alice Springs is set to deliver the NT a boost for tourism, Minister for Tourism and Culture Lauren Moss said.

Channel 7 will deliver a six-hour broadcast on Sun from Alice Springs, which will also feature tourism segments profiling some attractions and experiences in the Red Centre.

Tourism NT will promote special Webjet travel deals to Alice Springs and the NT throughout the game as well as on sporting websites and social media.

JetBlue Travel HQ

JETBLUE has selected Fort Lauderdale as the new location for its JetBlue Travel Products subsidiary in a move to lay the “foundation for the next level of ancillary earnings growth”.

The subsidiary consists of the JetBlue Vacations brand and other non-air travel products including travel insurance, cruises and car rentals.



Famil in Focus

FAMIL in Focus is our new feature, showcasing some of the photos from recent industry famils. If you want your famil to be featured, email advertising@traveldaily.com.au.

Ormina Tours hosts agents in Piedmont, Italy



ORMINA Tours recently hosted a group of 10 agents plus their partners on a small group journey through the Italian countryside on Ormina’s new Food, Wine and Truffles Tour.

This tour showcases the culinary delights of the picturesque Piedmont region of Italy, with the area’s gastronomic specialties a focus of the tour, including truffle-infused cuisine paired with the finest Barolo and Barbaresco wines.

Piedmont produces the world-famous Alba white truffle, and boasts one of Italy’s finest winegrowing regions; not to mention charming towns set amidst rolling green hills.

During the famil agents experienced Turin, Milan, Alba and a number of other classical Italian towns and enjoyed Ormina Tours’ gentle pace, which allowed plenty of time for the agents to explore the region at their own leisure.

RIGHT: Karla Bett, Emma Whiting; Ross Bett, James Winyard; Emmily Winyard, CPE Travel and Gay Boersma, Travel Designers, Canberra enjoying lunch at Bruno Rocco Winery.



The highlights included a hands-on experience of Piedmont cuisine, a truffle hunt and tasting experience, wine tastings, an aged cheese sampling, and a cooking class to teach them how to get the most out of Italian ingredients.

During the trip the group stayed at properties including Relais Villa d’Amelia and Villa Sparina, and ate at restaurants including Bar Covour and Chef Damiano, Nigro’s one-star Michelin restaurant.

Agents can register their interest in Ormina’s next famil **HERE**.



LEFT: The group unlocked the mystery of the elusive truffle on a truffle hunt using specially trained hunting dogs.



New A320neo for RBA



© Airbus 2018

ROYAL Brunei Airlines has taken delivery of its first A320neo aircraft during an event in Toulouse, France.

The A320neo (pictured above) is the first of seven which have been ordered by the airline as part of its single-aisle fleet

renewal program.

The aircraft has been configured with three classes split into 18 Business class seats, 18 Economy Plus and 120 Economy class seats.

The new A320neos will be utilised by Royal Brunei Airlines on its regional network.



Expression of Interest in Tender Marketing Representative Services for Victorian Market (based in Melbourne)

The Singapore Tourism Board (STB) is a National Tourism Organisation and the lead agency for tourism, one of Singapore's key economic sectors. We bring the Passion Made Possible brand to life by differentiating Singapore as a vibrant destination that inspires people to share and deepen their passions. We are seeking dynamic individuals with passion for the tourism sector to be part of our team.

The STB is seeking Expressions of Interest from suitable parties to provide marketing representation services in Victoria for a period of one (1) year, with an option to renew for a further one (1) year.

The objectives of the marketing representative are to engage with the travel trade in Victoria; build awareness, consideration and advocacy of Singapore as a compelling leisure and business destination to drive visitor arrivals to Singapore from the Victoria market.

The closing date for tender submission is 8 June 2018 at 3:00PM (AEST). To obtain the tender documents, please send your expression of interest to Rebecca_lavender@stb.gov.sg



Travel Daily TIME Scholarship

WIN A SCHOLARSHIP
VALUED AT OVER \$2,000

This month, *Travel Daily* is providing one reader with a scholarship opportunity through the Travel Industry Mentor Experience.

If you have a heavy respect for learning, self-development and are not shy of being challenged then we want to pair you up with a mentor through TIME.

If you've got what it takes, apply **HERE** and *Travel Daily* could be awarding you with a \$2,000 scholarship.

Further details about TIME can be viewed **HERE** or email **TIME@traveldaily.com.au**

Travel Daily



Delta ups services

DELTA Air Lines has announced it will begin flying to Mumbai non-stop from the United States in 2019, subject to government approvals.

Over this northern summer, Delta will also lift its trans-Atlantic services, with flights to Portugal boosted by 200% compared to last year, along with increases to Paris & Amsterdam.

Aussies plan @ work

NEW research into Australians' holiday planning habits by finder.com.au has shown that two in three workers actively plan their next trip while at work.

The study found on average Australian employees spend 57 minutes a week searching for deals on flights and hotels, costing business an estimated \$14.6 billion in lost productivity.

ZQN Apr growth

QUEENSTOWN Airport achieved a 13% year-on-year growth in passenger numbers for the 12 months to Apr, the latest statistics have revealed.

During Apr, int'l passenger numbers were up 2% on Apr 2017 and domestic traffic figures climbed by 14%.

CMV world cruise

CRUISE & Maritime Voyages Australia has launched its 2020 Grand Round the World Cruise aboard *Columbus*.

The 120-night voyage on the 1,400-passenger vessel will encompass 37 ports of call across 27 countries, including Australia.

It will sail from London Tilbury on 06 Jan 2020 and venture to destinations including South America, the Panama Canal, Tonga, Fiji, Japan and China.

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Luxury Consultant | Award-Winning Store
North Shore, Salary to \$65k + Super, Ref: 3256PE3

My client, a well-known bespoke travel company, is looking for a superstar retail consultant that excels in customer service & knows luxury travel and how to sell it to elite clientele. You will be rewarded with excellent remuneration along with other fantastic in-house bonuses. Once you join this agency you'll never look back, add this role to your resume & be seen for the strong agent you are. An above average salary is on offer for an experienced dedicated consultant, make your next move now.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Documentation & Admin Consultant
Sydney, to \$50k + Super DOE, Ref: 3440PE1

Are you looking for something a little different in the travel industry and have excellent attention to detail & docs experience in Travel? This leading bespoke Company are looking for a fantastic documentation consultant that will be responsible for the finalisation and dispatch of client documentation. I am looking for a consultant who is willing to be flexible in their work place and keen to learn the ropes. This is a dynamic, busy, fun environment where no day is the same, offering a multitude of different tasks.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Retail & Wholesale Travel
Brisbane, Competitive Salary Package, Ref: 1930AW3

Our client is looking for someone who has a passion for travel, happy to work in a team environment, consult across retail and wholesale and looking to step away from face to face consulting! Confident and articulate, you will engage with both direct clients and front line staff. This role offers potential salary reviews, FAMIL opportunities & earning coms from \$1!! If you are ready for a challenge and only want to work 1 Saturday a month - APPLY NOW!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Head of Operations
Melbourne, \$80k-\$85k + Super, Ref: 3435HC1

A rare role for a Head of Operations to lead this successful travel company. This role is an integral part of a leading wholesale travel company managing their operations team to success. This is a multi-skilled position and the perfect role for someone in an operations manager role looking for a new challenge in the travel industry - travel industry experience is a must. Previous Senior Operations Manager experience in the travel industry is crucial as well as senior management experience.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

BDM | High-End Corporate
Sydney, High Base + Higher Commission! Ref: 7778AJ1

A rare opportunity is available for an ambitious hunter. Chase large, high end corporate clients while you represent an established global brand. We are looking for an experienced BDM with a strong background identifying and winning new business. You will be responsible for accelerating growth and increasing market share through the generation of new business while nurturing existing relationships. In turn, you will enjoy a high base, in-depth product training and huge commission potential.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

General Manager of Global Sales
Brisbane, \$200k Upwards + Bonus, Ref: 1352SZ1

Heading up the global sales, marketing, and product strategy for group / escorted touring!! You will be working closely with heads of department in AUS, UK and US. This is an executive position with direct reports whilst reporting to Head of Global Sales. We are looking for someone that has come from an escorted touring background in a similar position or in a commercial analyst role within the travel & tourism industry. Regular travel might be required both internationally & domestically.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

HR & Payroll Advisor
Melbourne, \$70-\$80k, Ref: 3434HC2

This well-known travel wholesaler is experiencing successful growth and is now seeking a Human Resources/Payroll Advisor to join their busy offices in Melbourne. My clients are experts in all things travel. With offices globally my client is going from strength to strength in Australia. From a HR perspective, you will be looking after a growing travel team across the different brands. You will also be in charge of payroll to ensure all smooth operations are adhered to. Apply now!

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Online Travel Consultant – No Sales!
Melbourne, Base+ Bonus Structure, Ref: 3436JP1

A great opportunity for an experienced travel consultant that is looking to step away from the sales environment and having to fighting for commission. Focus on customer service and customer retention. Work for this growing online company assisting their clients with all their travel need. There will be shift work and weekends so you will need to be flexible. However, you will be reimbursed for this with a great salary with a yearly bonus structure in place. As this company is experiencing rapid growth in the online travel sector there will be a lot of career development opportunities.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.



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