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Jet Airways suspends

AFTER over 25 years in operation, Indian carrier Jet Airways has temporarily suspended all domestic and international flights following lenders not extending emergency funds and the State Bank of India unable to provide critical interim funding (**TD** 15 Apr).

The decision has been made after a "painstaking evaluation" of all alternatives that were made available to the company.

The airline will inform all guests about the temporary suspension via text message or email.

LA Tourism update

LOS Angeles Tourism has released the latest edition of its "LA Insider" guide, detailing new attractions, tours and activities.

It features the LA Insta Tour, which takes guests on "instagram-friendly" sightseeing tours & a guide on the best pools - see **pg 6**.

Afterpay launches PLAY

ASX-LISTED payment platform Afterpay has teamed up with ATAS-accredited LayAway Travel to create a new system dubbed "PLAY" allowing travellers to pay for their trip in interest-free instalments before departure.

The platform allows customers to make all their travel, accommodation and activity payments, reversing the retail-focused Afterpay model, which allows shoppers to buy-now and pay-later, with PLAY aiming to empower more Aussies to travel without blowing their budget.

Announcing the launch of PLAY, Afterpay Group Head David Hancock said it "is different to Afterpay as customers pay in full before they travel...however, the same Afterpay values the people know and trust still apply, like responsible spending, no interest, and regular, equal repayments".

"It's great to see that

throughout the current pilot program with PLAY, the customers involved have given the same amazing feedback we get regularly from our Afterpay customers," he said.

LayAway Managing Director Andrew Paykel said every week PLAY would offer a number of curated travel experiences to suit different budgets and interests.

"PLAY then combines these once-in-a-lifetime experiences with the ability to pay for them in advance...over the time period that best suits you," he said.

For more information on the initiative see pickpayplay.com.

Today's issue of TD

Travel Daily today has five pages of news and photos, plus full pages from:

- LA Tourism
- AA Appointments jobs
- Emirates jobs

It's a long weekend!

THERE will be no *Travel Daily* editions published on Fri & Mon due to the Easter public holidays.

The team will be taking a break over the long weekend and will return with the much anticipated next *Travel Daily* issue on 23 Apr.

The team wishes all our readers a happy Easter!

Emirates is hiring

EMIRATES is expanding its commercial team, with a number of positions available.

The new roles include Senior Sales Executive, Senior Secretary/Sales Admin Support, Sales Support Agent and Sales Executive - Special Markets.

The jobs advertised are based in Sydney and Melbourne, with applications open until 28 Apr.

For more information on how to apply, the necessary requirements, and further details, head to **page eight**.

SILVERSEA
EXPEDITIONS

CAMP LEAKEY
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5% BONUS COMMISSION - LIMITED TIME ONLY

Departures on 24 June (Darwin to Bali) and 9 July (Bali to Singapore) will explore the exotic islands of Indonesia, with an overnight stay in the port of Kumai, gateway to Tanjung Puting National Park and its legendary Camp Leakey. Operated by Dr. Galdikas' non-profit Orangutan Foundation International (OFI), Camp Leakey is the site of the conservationist's pioneering research in the wild. Silversea is the only cruise company partnering with Camp Leakey to offer its guests such exceptional wildlife-focused experiences.

FOR MORE INFORMATION CONTACT YOUR BDM, OR CALL OUR FRIENDLY RESERVATIONS DEPARTMENT ON **+61 2 9255 0600**

Terms & Conditions Apply, visit our website for more information.

Digital services key for Star Alliance

STAR Alliance CEO Jeffrey Goh says the organisation is continuing to invest heavily in the digital space, with the aim of putting "control in the hands of customers" by making transactions and journeys increasingly seamless.

Examples include Advance Seat Selection across members of the Alliance, with early adopters including United Airlines and Singapore Airlines, with UA customers now able to select seats on SQ flights booked via United's online channels.

Another key benefit is trans-Alliance transparency of online redemption seats, which allows customers of any Star Alliance member airline to see the availability of frequent flyer mileage seats on any Star carrier via their home airline's website.

Goh told **TD** the Star Alliance was also continuing to expand its global network of lounges, mostly in hubs where there is no Star home carrier, with recent additions in Amsterdam and Rome to be joined later this year by a new Guanzhou Star lounge.

Qantas Sapporo flights

QANTAS has announced it will launch new direct seasonal flights between Sydney and Sapporo (**TD** breaking news).

The new service will fly three times per week to Sapporo's New Chitose Airport between 16 Dec 2019 and 28 Mar 2020, offering more than 10,000 seats over the peak ski season.

"The number of Australians travelling to Japan has more than

Passage of the Nile

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MORE INFO

Domestic pax slide

AUSTRALIAN domestic commercial aviation passenger numbers declined 0.4% in Feb, according to the latest figures from the Bureau of Infrastructure, Transport and Regional Economics (BITRE).

Revenue passenger kilometres for the period slid by 1.2% compared with Feb 2018 and capacity was down 0.3%.

The Melbourne-Sydney route remained Australia's busiest, with 744,548 passengers, followed by Brisbane-Sydney with 353,301 pax and Brisbane-Melbourne with 255,981 pax.

doubled over the past five years, with almost 500,000 Australians visiting Japan in the last 12 months alone," said Qantas Int'l Acting CEO Naren Kumar.

"We expect Japan's popularity to continue with the country hosting a number of major international sporting events in the next two years."

In addition, the new service is anticipated to bolster tourism to Australia by creating a new option for travellers from the Hokkaido region to experience summer in Australia.

Oceania Tropics

OCEANIA Cruises has revealed its 2020/21 Tropics & Exotics Collection, featuring 85 trips, including 69 entirely new itineraries.

New additions include 13 voyages to Asia and Africa, eight to South America, eight sailings to the South Pacific, Australia and NZ, seven transoceanic journeys and 31 new voyages to the Caribbean, Panama Canal, and Mexico - **CLICK HERE** for info.

4WD Hire in court

LEGAL proceedings have been instigated by the ACCC against four-wheel drive rental company, Australian 4WD Hire, following allegations it used unfair contract terms, engaged in unconscionable conduct, and made false or misleading representations in relation to insurance cover, in breach of the Australian Consumer Law (ACL).

The ACCC reports the company used contracts that allowed it to charge customers for a range of driving behaviours which it claimed would cause excessive wear and tear or damage to its vehicles, including driving at night outside built up areas, above the speed limit and poor visibility.

The company has also been accused of claiming all vehicles would have the benefit of off-road insurance.

"We allege Australian 4WD Hire gave its customers a false sense of security by representing they would have the benefit of being covered by insurance, in particular for the off-road use of the vehicles, when this was not necessarily the case," said ACCC Chair Rod Sims.

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airvanuatu.com/agents

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MORE DETAILS! >

South Korea is more than technology and BBQ! Discover more in the April issue of *travelBulletin*.

CLICK to read
travelBulletin



An alliance of stars



JEFFREY Goh, Chief Executive Officer of Star Alliance, met with local representatives of Star Alliance carriers this week during a fleeting visit after he returned from New Zealand for discussions with Air New Zealand Chief Executive Officer Christopher Luxon.

Pictured at the event are Ryo Sadayuki, NH; Motti Abriham,

Al; Chris Petty, UA; Tim Clyde-Smith, SA; Victor Hsiao, BR; Ryan Montgomery, NZ; Katrina Chen, BR; Rick Pomery, AC; Jeffrey Goh, Chief Executive Officer, Star Alliance; Taewan Kim, OZ; Jie Rui, CA; Anil Rodricks, LHG; Jum Mu, CA; Christine Drpich, SQ; Gordon Young, Star Alliance AU; Greg McJarrow, SQ; and Pauline Leomng, TG.

Sustainable travel

FINDINGS from the latest Booking.com sustainable travel report have been released, with the digital travel platform reporting that 45% of US travellers are “more determined to make sustainable travel choices” than one year ago.

Almost two thirds of US travellers also said they believe people need to “act now and make sustainable travel choices” in order to save the planet for future generations.

Icelandair appoints

DISCOVER the World Australia has been appointed to represent Icelandair in the Australia and NZ market as its general sales agent.

“We are delighted to represent such an iconic brand...Iceland is a bucket list destination for many Australians and New Zealanders,” said Jeannie Foster, Country Director, Discover the World.



Window Seat

THERE'S no such thing as too much travel, right?

Adventure Canada is making it even easier for jetsetters to keep the holiday momentum going with their latest tour deal.

For a cool US\$50,000 per person, expedition travellers can access the brand's “All You Can Travel” package, which provides the chance to “experience all the expeditions they can handle”.

The pass gives ticket holders access to any available cabin onboard 2019 *Ocean Endeavour* voyages around Scotland, Ireland, Iceland, Greenland, Newfoundland and the Northwest Passage, with the ability to pick and choose departures from a grand total of 117 days.

“Seas” the day, we say!



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THE GHAN

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TTC's Volunteer Day



INSIGHT Vacations, Luxury Gold, The TreadRight Foundation and One Tree Planted have teamed up for Global Volunteer Day, an initiative designed to encourage team members around the world to give back to their communities.

Held to celebrate Earth Month, on 11 Apr the Insight Vacations and Luxury Gold team in Australia completed tree planting and bush regeneration, where 15 team members planted 330 trees.

Other teams engaged in other Earth Month activities including picking up litter and cleaning up shorelines.

"Prior to our Global Volunteer

Day initiative, which marked Insight's 41st anniversary, more than 40 acres of trees had been planted on behalf of Insight Vacations, Luxury Gold and our valued clients," said Ulla Hefel Bohler, Global CEO of Insight Vacations and Luxury Gold.

Pictured is the Insight Vacations and Luxury Gold Team.

Dragoman 15% off

OVERLAND specialists, Dragoman is offering 15% off journeys worldwide until 13 May.

The discount applies to all tours across Africa, Asia and Latin America.

Join the team at Business Publishing Group - Journalist

We are looking for a talented go getter to join our team of writers to produce content for our portfolio of publications – Travel Daily, Pharmacy Daily, travelBulletin, Cruise Weekly and Business Events News.

You will be required to prepare, write and edit copy for the daily publications ensuring deadlines and quality standards are achieved. Your role will also involve conducting interviews and providing coverage of industry events for the generation of content.

We are looking for someone with a minimum of three years' experience in journalism, PR or communications, a sound knowledge of Adobe InDesign and social media. Experience within the travel industry would be an advantage. The role is based at our Macquarie Park office, offering a competitive salary commensurate with experience.

A full job description is available on request. To apply email your confidential CV with cover letter to jobs@traveldaily.com.au before 30/4/2018.

APPOINTMENTS



WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

Neryl Chambers has joined the **Club Med Australia & New Zealand** sales team as Business Development Executive Vic/Tas. She has held previous BDM roles including at The Travel Corporation, Insight Vacations and Contiki Holidays.

Hyatt Regency Perth has appointed **Ribhu Chatterjee** as its new GM. Chatterjee brings extensive experience managing hotels, including 27 years as GM at IHG and Stamford Hotels & Resorts properties.

Rebecca Soloff has accepted the role of Director of Sales and Marketing at the upcoming **Six Senses New York**. She joins the hotel after a tenure as Director of Sales and Marketing at the Mark Hotel, New York.

Boutique hotel **Moss**, located in Hobart, has appointed **Rod Black** as its new General Manager. Black brings extensive hotelier experience from a number of properties across Australia.

James Colquhoun has accepted the role of Vice President of Finance and CFO at **RoomIt by CWT**. He brings experience developing and executing disruptive strategies in the digital and distribution space.

Hawaii Tourism Authority has appointed **Marisa Yamane** as its new Director of Communications and Public Relations. She will officially take the reins on 06 May.

Silversea bonus

SILVERSEA Cruises is offering agents a bonus 5% commission on new bookings made on two of its Camp Leakey voyages until 30 Apr.

Departing in Jun and Jul, the two expedition voyages on board *Silver Discoverer* offer guests the chance to discover Central Borneo's orangutan sanctuary, Tanjung Puting National Park, and cruise along the Sekonyer River.

Guests can travel from either Darwin to Bali or Bali to Singapore - **CLICK HERE** for more info.

Belmond acq closes

LVMH Moet Hennessy Louis Vuitton SE has completed the acquisition of Belmond, which is the part-owners or managers of 45 luxury hotel, restaurant, train and river cruise properties.

The \$3.2 billion deal was announced in Dec (**TD** 17 Dec).

SQ & Adyen partner

SINGAPORE Airlines has partnered with payment platform Adyen for a "frictionless payments experience for online and app bookings".

The partnership has enabled Singapore Airlines to increase authorisation rates, flexibility on fraud risk management and richer data insights, resulting in a "more seamless payment experience".

Solomon diving

SOLOMON Islands' dive tourism sector has created a formal representative body called Dive Operators Solomon Islands.

The body was formed with the purpose of championing issues affecting the local dive industry in relation to the overall growth of the tourism industry.

Wld Exp Galapagos

WORLD Expeditions has launched an opportunity to experience the Galapagos wildlife with naturalist expert Jaime Dominguez on the new luxury yacht, *Solaris*.

The eight-day cruise has been timed to coincide with the start of the marine iguana mating season on Espanola Island and will depart 28 Jan 2020.

All 11 cabins are air-conditioned and five provide single beds, with no single supplement surcharge required for solo travellers.

For more info, **CLICK HERE**.

Tempo branding

TEMPO Holidays is reaffirming its 26 years as tailor-made specialists by releasing a new brand statement "Tailor-Made Specialists".

Tempo Holidays has also recently welcomed two new BDM's in Melbourne, Patricia Ricciuti and Brad Crawford.

TC cruise Thai with Peregrine



TRAVELLERS Choice agents were recently treated to an eight-day Peregrine Adventures small ship Adventure Cruise around the Andaman Sea.

Travelling on board *Panorama II*, a motorised yacht featuring 25 cabins, the guests explored local cultural experiences in Khao Lak, visited the tsunami museum and memorial, and travelled to Baan Talay Nok village.

Sarah Walsh from Smithton Travelcentre, Tasmania said the visit to the village was a highlight, with the agents touring the local school, watching women making soap, and then helping them

prepare lunch.

Pictured are Graham Smith, Travellers Choice; Kirralee Moyle, Jetaway Travel; Brandon Norton, Byron Cruise & Travel; Amber Warner, Kingscote Travel; Claire Shaw, Sirocco Travel & Cruise; Penny Abrahams, Savenio; Rebecca Dewhirst, Maryborough Travel and Cruise; Sarah Walsh, Smithton Travelcentre; and Wendy Smith, Intrepid Group.

Rocky's 2019 debut

ROCKY Mountaineer has launched its 2019 season in Vancouver, with the first train departure for the year taking pax to the Canadian Rockies.

New for the 2019 season are four destinations, including Canmore, Kananaskis, Sunshine Village and the Cariboo Mountains.

The rail company will be adding four rail cars to its fleet this month, with three additional cars due to arrive later in the season - more information **HERE**.

ANA OpenJaw

ALL Nippon Airways (ANA) has selected OpenJaw Technologies to provide its New Distribution Capability platform.

The partnership will allow ANA to connect with multiple distribution partners, personalise fare offers, & provide consumers with consistent retailing.

WIN A TRIP TO AFRICA

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This month Acacia Africa and *Travel Daily* are teaming up to give two agents a 14-day Southern African Magic open age Small Group Safari. You can also take a friend for 50% off the tour price.

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14. YES or NO – Do Australians need a visa to enter Tanzania?
Hint: [CLICK HERE](#)

Preferred additions

GLOBAL independent hotel collection, Preferred Hotels & Resorts welcomed 25 new properties to its portfolio between 01 Jan and 31 Mar.

New member highlights include the Fullerton Hotel Sydney, The Hotel Kitano Tokyo, Fortune Park JP Celestial in India, Sea Containers London, Narcissus Hotel & Residences in Saudi Arabia, and Hotel Henri in New York, USA.

Ho Chi Minh deal

THE NSW Govt & Ho Chi Minh City have signed a memorandum of understanding (MoU) to deepen ties between the pair.

Deputy Premier and Minister for Regional NSW, Industry and Trade John Barilaro said the move will open avenues for education, startups, technology and tourism.

Aircalin companion

AIRCALIN has launched its "Companion Sale" until 26 Apr.

Book two passengers together and each passenger can fly to Noumea from \$499 return from Sydney, Brisbane and Melbourne. Travel periods apply.

Heritage reopening

THE Gwoonwardu Mia Gascoyne Aboriginal Heritage and Cultural Centre in Carnarvon is set to reopen its doors, after the West Australian Government committed to delivering \$2.5 million as part of the 2019/20 State Budget.

The centre, which closed in 2015 due to financial issues, will be used to drive Aboriginal business development and tourism opportunities in the Gascoyne, as well as celebrating the region's Aboriginal heritage.

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Los Angeles

LA INSIDER

Hottest Hotel Pools



In Los Angeles, pools are an art form, and the hotels in L.A. are going way beyond swimming laps. With L.A.'s perpetual sunshine and mild year-round climate, swimming pools are attractive destinations no matter when you visit. You need

to be a hotel guest if you want to take a dip in many hotel pools, but some welcome non-guests who just want to enjoy the atmosphere.

Check out this list of the hottest hotel pools in Los Angeles:

bit.ly/2UmsIQD

Venice Beach for Families

Parts of Venice may have gotten fancy. But the neighbourhood's artsy, hippie side is still very much intact - in the people, the colourful murals on the sides of buildings and even residences, and most certainly on the world-famous Venice Boardwalk. Kids and adults alike find Venice easy to love.

Find out the top things to do in Venice Beach for families here -

bit.ly/2UyZBsL



LA INSTA Tour

LA Stories provides a variety of authentic, fun and insta-friendly sightseeing Tours that are far removed from anything else out there. Whether you're a 'Grammer' looking for new content among the Street Art, Selfies, Coffee and Couture of Melrose Avenue, or a traveller keen to discover the epic history and evolution of rock stars, movie stars and gangsters on The Sunset Strip, they have the perfect experience for you.

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insider.discoverlosangeles.com



LAX

Los Angeles
World Airports

LAX Update

Mayor Eric Garcetti has broken ground on the Automated People Mover (APM), a train which will connect travellers directly to airport terminals and create new and convenient locations for passenger pick-up and drop-off outside the Central Terminal Area. The historic infrastructure project will transform public transportation, reduce traffic congestion, and deliver a world-class experience for travellers at LAX. Once completed in 2023, the APM will connect with L.A. Metro's light rail system.

flylax.com

American Airlines

With Easter around the corner, isn't it time you booked an egg-cellent egg-scape to L.A. Whether you are celebrating Breakfast with the Bunny, or undertaking one of the many Easter egg hunts dotted around L.A., we know this is egg-ceptional time to visit.

Fly the American Way with American Airlines state of the art Dreamliner aircraft departing daily from Sydney to Los Angeles. Our Dreamliner offers Flagship™ Business, Premium Economy, Main Cabin Extra, and Main Cabin. With AC power outlets, USB's, and international Wi-Fi, you can stay connected all the way to L.A. Click here to learn more

americanairlines.com

TV Show Taping Tickets



When visiting the Entertainment Capital of the World, partaking in the creation of entertainment as a studio audience member is a rite of passage. Visit the page below to learn how to attend live studio tapings of ten popular television shows.

bit.ly/2HXyTcP

Hidden Gems of The Getty Center

With its fine art exhibitions, impressive architecture, lush gardens and spectacular city views, the Getty Center in Brentwood draws 1.8 million annual visitors for educational and recreational purposes alike. Check out the page below for the ten must-sees and hidden gems at the Getty Center and get ready for a feast for the senses.

bit.ly/2FQPxSt

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This premium hotel group is searching for a talented Area GM looking to step into this newly created role. Reporting into the COO, your role will include overseeing new projects including renovations, training, mentoring & developing GM's and other department heads and driving initiatives to increase revenue and client satisfaction. If you are ready to take your career to the next level, here is the role you have been waiting for.

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STATE SALES MANAGER
SYDNEY – SALARY PACKAGE \$100K+ BONUSES

Ready for the next stage in your travel sales career? We have a rare opportunity based in Sydney for an experienced sales manager that is looking to manage across regions. You will have three BDM's reporting into you within NSW & ACT. This is a reputable brand that you will love to represent. A strong base salary plus appealing bonus scheme, fully maintained vehicle and all tools of trade are included.

HIT THE ROAD JACK

BUSINESS DEVELOPMENT MANAGERS X 2
SYDNEY – MELBOURNE–SALARY PKG TO \$85K

We are searching for Sales Executives who are passionate about growing accounts along with having the ability to source and secure new business to join this industry leader. You will have a real drive, passion and understanding of the travel industry along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm

NATIONAL INDUSTRY SALES MANAGER

FRESH NEW TRAVEL PRODUCT
SYDNEY –SALARY PACKAGE \$110K

If you have a proven track record and have established key relationships within the key distribution networks, our client wants YOU! Expanding a global brand into the Australian market, you will enjoy representing a fresh product. Leading a national sales team you will work closely with the global sales team to develop key strategies to promote their product to the Australian and New Zealand market.

STEP UP IN YOUR HOTEL SALES CAREER

ASSOCIATE DIRECTOR OF SALES
BRISBANE - UP TO \$100K PKG

Come join this well-known Brisbane hotel in a newly created sales role. You will be responsible for managing several key corporate accounts along with identifying and winning new business to build the property's conference and meeting bookings. In addition you'll work closely with the DOS in training and mentoring the sales team. Previous hotel sales experience preferably in corporate or MICE are a must. A strong salary package & benefits on offer.

FANCY YOURSELF A STRONG NEGOTIATOR?

PRODUCT MANAGER
BRISBANE - \$80K + SALARY PACKAGE

Are you an experienced Product Manager looking for a new challenge? You will be responsible for the delivery of the product plan along with the negotiation of rates, contract management & tour development. Be involved in developing & implementing product strategies, enhancing supplier relationships & agreements & developing the team. Salary on offer DOE. Previous Product Management experience in a travel company essential.

STRONG FARMER REQUIRED

NATIONAL ACCOUNT MANAGER
BRISBANE - TOP PACKAGE ON OFFER

We are currently looking for a senior BDM to take on a newly created Key Account Manager position in Brisbane. Representing a highly respected brand you'll be responsible for managing a large national account including building strategic relationships and developing sales and marketing plans to grow the business. In addition to a strong salary package and achievable incentive scheme you'll be provided with a car and all the tools of the trade you need.

LOVE ON THE ROAD SALES?

BUSINESS DEVELOPMENT MANAGER
BRISBANE UP TO \$65K + CAR + BONUSES

If you're well connected within the QLD travel market and looking for a first class product to represent – don't miss out on this challenging BDM opportunity. Along with managing and growing existing leisure accounts you'll be confident in identifying and building new business opportunities to increase revenue, experienced in presenting and have strong negotiation skills. Previous experience in a similar industry sales role is preferred. Top package, car & benefits on offer.

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Sydney

- Senior Sales Executive (Reference 190000DV)
- Senior Secretary/Sales & Admin Support (Reference 190000DX)

Melbourne

- Senior Sales Executive (Reference 190000DT)
- Sales Executive - Special Markets (Reference 190000DY)
- Sales Support Agent (Reference 190000DW)

For more information and to apply, please visit emiratesgroupcareers.com and search using the applicable job reference number. Applications close Sunday, 28 April 2019.

Only apply on-line and candidates with the necessary experience, skills and work rights will be contacted.

Apply now and you could help us to create the future of travel.