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Wed 12 Jan 11

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EDITORS: Bruce Piper and Guy Dundas info@traveldailv.com.au Ph: 1300 799 220





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# Carnival base Spirit in Oz

**CARNIVAL** Cruise Lines has today announced it will position one of its Spirit-classed vessels in Sydney year-round (*TD/CW* breaking news) from Oct 2012, as the Australian cruise market continues its boom.

The 88,500-tonne, 2,667 pax Carnival Spirit will be aimed at the "fun-loving" cruise market, who are in search of "vibrant" and "active holidays."

Carnival Cruise Line President and CEO Gerry Cahill said Carnival has become the North American markets "most popular cruise choice" because of the casual, friendly and fun experiences offered to guests onboard.

Carinval Australia's ceo, Ann Sherry said the US cruise line's move to add a new hull to the Australian cruise landscape is "testament to both the recent growth and the ongoing potential of the local cruise industry."

It's the first time CCL has ever sailed any of its ships here.

Carnival Spirit will offer 8- and 12-day Pacific Island voyages and 13-day cruises to NZ, from 25 Oct 2012, with journeys to be finalised

## BNE airport open

**BRISBANE** Airport is operating "as normal" today despite flooding of the Brisbane River (TD yest) see pg 4 for more flood coverage.

and available for sale mid-year.

Onboard spending will be in Australian dollars and no tipping will be required.

Carnival Australia will operate all aspects of *Spirit*'s sailings in Australian waters, including sales and reservations, handled through Complete Cruise Solution.

CCL's Australian GSA, Travel the World, will continue to sell all non-Australian product.

#### TICA revitalisation

**THE** Travel Industry Careers Association Inc will hold a Special General Meeting on 01 Feb as it attempts to revitalise its activity in the Australian travel industry.

TICA's Committee has proposed to cease operations as a non-profit Incorporated Association, which will see a transfer of all assets to the Australian Travel Education Ptv Ltd, and run it as a commercial venture.

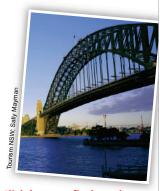
Part of the new venture will see funds put into a scholarship fund "to promote the travel industry as a career choice", TICA says.

## Today's *Travel Daily*

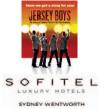
TD today has six pages of news plus full pages from: (click)

- AA Appointments
- Bentours

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Just say 'Wu'







Simply book your customers on a 2011 group tour or FIT valued at over \$2000 pp between 15 Oct 2010 and 21 Jan 2011.

\*Conditions apply. Refer to the Gold letter in your LaUNCH box for full details & conditions.

Conditions: Full terms and conditions of prizes are outlined in the prize letter contained in the official Wendy Wu Tours LaUNCH box. Closing date of promotion: 21 January 2011. Random prize draw will take place on 28 January 2011, 10:00EST at Level 9, 275 George Street Sydney NSW 2000. Prize winners names will be published in Travel Daily on 01 Feb 11 and Travelbulletin on 25 Mar 11. Authorised by permit numbers: NSW-LTPS/10/08813; VIC-10/3319; SA-T10/2252; ACT-TP10/04104.2. Wendy Wu Tours Lic Number: 2TA4792. 7201K

china

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VIC backs PBA/DL



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CLICK HERE

# Arrivals show 6% increase

TOURISM Victoria has told the International Air Services Comm. **GOVERNMENT** figures released that the Victorian Government is today show short-term visitor in favour of the proposed codearrivals to Australia increased by share deal between Pacific Blue 5.8% year-on-year to 508,000 Airlines and Delta Air Lines on movements during Nov 2010. Arrivals in the month were also

Robert O'Brien, Director of yesterday, that the organisation supports the agreement, which would see Delta's airline code placed on PBA services between select points in Australia and

Auckland and Christchurch.

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transTasman routes (TD 21 Dec). Aviation and Tourism Investment Attraction, Tourism VIC, told the IASC in a submission made public

to the same period in 2009), up Canada Oct stats

largest jump in Nov among the

**AUSTRALIAN** visitor arrivals to Canada in Oct 2010 were up 6% on the same month last year to 13,510, according to Canadian Tourism Commission statistics.

up 0.5% on the Oct 2010 result, by

about 2,400 visitors, according to

the Australian Bureau of Statistics.

Top 10 source markets (compared

Malaysian arrivals witnessed the

2010 year-to-date figures until Oct are up 13.2% to 200,758.

#### Qantas 8th A380

**QANTAS** is expecting to take delivery of its eighth Airbus A380, dubbed David Warren (named in honour of the inventor of the Black Box Flight Recorder) in Toulousse, France this week.

The latest superjumbo arrives in Australia in coming days.

32.9%, followed by Korea (30%), China (26%) and India (17.7%).

Tourism Australia and Qantas will no doubt be hoping Oprah Winfrey's Australian TV episodes will sway more Americans to our shores, with the figures showing an 8% drop in US visitors.

German visitors were down 3.9%.

#### EY reports growth

ETIHAD Airways' pax numbers reached a new high in 2010, up 13.1% on the year earlier to 7.099 million, the carrier announced.

EY's revenues in 2010 increased 29.2% to US\$2.951m, significantly outpacing capacity (available seat kms) which rose 19.5% to 45.1b.

Revenue passengers kms soared 20.1% to 33.4b.

Etihad reported a positive earnings before tax result, the first time it had achieved such a result since the airline was formed in 2003, and expects to break-even in 2011 and turn a profit next year.

CEO James Hogan also said EY's tie-up with Virgin Blue was already showing "particularly strong benefits."

# Window

GOOD night, sleep tight, and... don't let the bed bugs bite.

A survey released by the US National Pest Management Association (NPMA) has revealed one out of five Americans knows someone who has encountered bed bugs at a home or in a hotel.

Key survey highlights showed a massive 80% of respondents were most concerned about encountering bed bugs at hotels, with 25% of these admitting to checking their hotel room for bed bugs, and 12% saying they've altered or cancelled travel plans because of concern about the little pests.

The NPMA reported that bed bugs do not discriminate, and are found in both sanitary and unsanitary conditions.

ANY excuse for a festival.

A special event to celebrate sheep and spuds kicks off in the NSW New England high country town of Guyra this weekend.

The Guyra Lamb & Potato Festival, held between 14-27 Jan, is an annual tribute to the two staple foods, attracting almost 2,000 visitors a day.

Festival goers can expect to indulge on lamb burgers, lamb and potato pies, lamb rolls and fresh chats with sour cream.

Over 100 lambs and 350kgs of potatoes will be consumed throughout this year's event.

AND speaking of unique events... Did you know that Jan 28 2011 is being marked as National Blueberry Pancake Day?

American-owned blueberry provider Driscoll's, is capitalising on the upcoming event which is being held to celebrate the clever discovery of adding blueberries to pancake mix.

Apparently many Americans are flipping over this day too!

#### corporate account managers. New South Wales and Victoria.

Fly a little higher with the company that thrives on fresh creative thinking. Your new role as the Corporate Account Manager within our expanding sales team will see you manage and grow market share of an existing portfolio of strategic accounts, with a key focus on revenue generation, building strategic client relationships, and delivering creative solutions to our client air travel programs

You will demonstrate a history of outstanding client management and relationship building skills whilst working with key trade partners. Your exceptional sales and business development skills, and your ability to think creatively outside the square will ensure your success in this role.

To ensure that you are the frontrunner for this role, you will have the proven airline or corporate travel agency experience along with highly developed written and oral communication skills. Proven experience in contract negotiation and tender preparation is also essential.

So if you're someone who likes working in an energetic, fast-paced, dynamic environment where your passion for challenging convention and fast-tracking innovations can go into overdrive, then we're probably a good match and we'd love to hear from you.

Hurry as applications close 17 January 2011.

To apply visit our website virginblue.com.au/careers

# YOU'VE WORKED HARD YOU DESERVE A TRIP TO HAWAI'I

After a record year Hawai'i Tourism would like to thank our travel industry 'ohana (family) for their tremendous support, with 100+ special Hawai'i travel offers available to Aussie travel professionals during Mahalo "Thank You" Month 01 April - 31 May 2011



Hawai'i Tourism Oceania

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#### Agents suit rejected

A GROUP of 49 US travel agents were refused by the US Supreme Court to revive a lawsuit accusing a number of airlines of lowering commissions, saying the "allegations in the complaint weren't sufficient to suggest that the airlines had reached an illegal

Airlines involved included American Airlines, United Airlines and Continental Airlines.

#### WIN "CRUSTY DEMONS VOL.15" ON DVD

Every day this week, Via Vision Entertainment is giving TD readers the chance to win a copy of Crusty Demons: Volume 15 on



One of the biggest selling action sports DVD/ video's of all time; **CRUSTY DEMONS OF** 

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DIRT are known for their blatant disregard for life and limb while putting their motorbikes through some of the most mind-blowing aerial stunts known to man.

Crusty Demons Volume 15 is available now from all good retailers or online at www.viavision.com.au

For your chance to win your own free copy, simply be the first person to email the correct answer to the daily question below to:

crustydemons@traveldaily.com.au

#### Name 3 Crusty Demons products you can buy via their website

Congratulations to yesterday's lucky winner, Georgina Thomas from **TravelEdge**.

#### ATE to PER in 2012

THE Australian Tourism Exchange (ATE) will be held at the Perth Convention Exhibition Centre from 15 to 21 Jun 2012, four years after the WA capital previously hosted the event.

WA Tourism Minister Kim Hames said the State Govt would invest \$2.8 million into bringing the tourism show to the West coast.

Hames said WA tourism operators will be asked to "significantly contribute" to the event in the form of hotel rooms, transport and familiarisation trips for around 500 oveseas and interstate delegates.

"ATE provides the perfect setting for the tourism industry to showcase Western Australia to the world," Hames said today.

#### **Oprah's TV slots**

**OPRAH's Ultimate Australian** Adventure four-part television series has been scheduled to air in the United States from 18-21 Jan, and will appear on Australian TV screens on 19, 20, 21 and 23 Jan, as flagged by *TD* on 15 Dec.

The shows will air on Network TEN at 7.30pm each night.

#### Rail Plus 2011 brox

RAIL Plus has released its new 'Your World on Track 2011' brochure, which offers a range of new products to sell.

Additions include Bulgaria being offered as part of the Eurail Global Pass (TD 15 Dec), new pages dedicated to day and night trains, 24/7 transfers between central London stations and hotels, Britrail discounts ranging from 15-60% off, and Korean Rail Pass and sector fares between China's main cities.

"Rail is enjoying strong client and agent word-of-mouth endorsement," said Rail Plus' Greg McCallum, due to its citycentre to city-centre linking, strong value-for-money offering, environmental advantages over air travel and countryside views.

#### **Breakaway V deals**

**BREAKAWAY** Travel club has extended its \$499 Economy Class return industry fares with V Australia from SYD, MEL and BNE to Los Angeles until 31 Oct, for bookings made up to 30 days prior to departure.

Airfare taxes are additional.

A STAR ALLIANCE MEMBER

#### AFL DJ seat issues

**FORMER** Victorian Premier and current president of the Hawthorn AFL club, Jeff Kennett, has lashed out about the football code's switch of airline sponsor from Qantas to Virgin Blue (TD 19 Nov).

Kennett believes DJ's seats do not provide enough legroom for some of the AFL's taller players and its schedules are not as flexible as what Qantas had previously offered.

An AFL spokesman said Virgin is "working with all clubs to ensure the comfort of all players on flights" before the season launch.



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To book or enquire about the full range of Italian trains, contact International Rail. INTERNATIONAL RAIL www.agent.international rail.com.au or call 1300 387 245 (Toll Free within Australia)





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EDITORS: Bruce Piper and Guy Dundas E-mail: info@traveldaily.com.au

#### **QF adds Helsinki**

QANTAS today announced a new codeshare agreement with Finnair, a deal which will see Helsinki added to QF's list of European destinations.

AY will operate flights between BKK-HEL, in Feb & from SIN in May.

## **BNE** floods impacting the trade

DESPITE reassurances made this afternoon to the public by Brisbane Airport Corporation that the hub is operating as normal through the unprecedented floods, a growing number of airlines are providing customers with options to alter travel dates or cancel bookings to the QLD capital, with no penalty.

BAC said at 1pm today that water pumps have been deployed across the airfield to be used as necessary, but public transport to the airport has been impacted.

Among the airlines to offer travel waivers to Brisbane Airport are Qantas, QantasLink, Jetstar, Virgin Blue, Cathay Pacific, Malaysia Airlines and Emirates.

Passengers are being urged to contact airlines directly or via their travel agents for the latest information

Virgin Blue says its head office closure (*TD* yesterday) is resulting in slower than usual call centre response time.

And a growing number of other travel and tourism businesses are also suffering.

American Airlines has been forced to temporarily close it's local reservation office, with agents advised to call its US toll free reservations number for assistance on 0011 1 800 433 7300, or going online at www.aa.com to the Travel Agency home screen.

AA has also set up a temporary email address to handle queries up until 17 Jan as it doesn't expect to have its Brisbane office reopened until this date - email AmericanAirlinesReservations.aa.com

Jetset Travelworld Group says all phone calls to its Brisbane QBT office are being diverted to the Melbourne office, and the Sydney office is handling all emails.

Beachcomber Tours Luxury Holidays says agents should email booking, quotes, questions and requests to Gail Hughes at info@beachcomber.com.au.

MEANWHILE, Gold Coast Airport said yesterday it was open and operational and had received diverted aircraft from Brisbane and Ballina airports.

#### Fiji arrivals up 15%

TOURISM Fiji saw a 14.8% year on year increase, to 30,253 Australian visitors during Sep, making it a new record for the country's third quarter.

Aussie visitor numbers for the first nine months of 2010 stood at 208,424, up from the 2009 number of 162,112.



#### Garuda Indonesia Sales Executive NSW/ACT

An exciting opportunity exists for an ambitious and highly motivated individual to join our sales team in Sydney for a two year fixed term contract. The primary function of this role is to promote Garuda Indonesia's expanding and rapidly growing network and our in-house wholesale product.

The successful applicant will possess the following attributes:

- · Experience within the travel or airline industry
- · Excellent communication and selling skills
- Demonstrated initiative and the ability to work effectively with minimal supervision
- Experience using an airline GDS system
- · A high level of proficiency with Microsoft office
- It is a requirement of the position to provide your own car

If you are a team player and feel you can make a significant contribution to the on-going success of Garuda Indonesia, please send a cover letter and a copy of your CV to Nia Kurniawati kurniawati@garuda.com.au (General Affairs Officer) with a copy to Mr. Aryo Wijoseno aryo.wijoseno@garuda.com.au by 17 January 2011.

Only shortlisted candidates will be contacted.

#### WIN A HOLIDAY TO VANUATU

Throughout January, *Travel Daily* is giving travel consultant readers the chance to win a fabulous Vanuatu holiday package for two, courtesy of Air Vanuatu, Vanuatu Tourism Office and Warwick Le Lagon Resort & Spa Vanuatu.

The prize includes Air Vanuatu return economy flights for two from Brisbane, Sydney or Melbourne to Port Vila; five nights accommodation at Warwick Le Lagon Resort & Spa Vanuatu and daily buffet breakfast for two.

Every week *Travel Daily* will ask a different Vanuatu-related question – just read the issue and email us your answer. There will be five questions in total.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic Vanuatu holiday.

Email your answer to: vanuatucomp@traveldaily.com.au



Q.2: Discover What Matters when you fly Air Vanuatu - how many of these are offered?

- 1. Complimentary meals and drinks, including alcoholic beverages
- 2. A modern aircraft fleet & free inflight entertainment
- 3. 23kg free baggage allowance plus 7kg cabin baggage (in economy)
- 4. Qantas Frequent Flyer points





## Manager, Oceania (Based in Sydney)

The Singapore Tourism Board is a National Tourism Organisation which promotes Singapore as a must-visit destination, offering enriching experiences through the "Your Singapore" brand.

We are seeking a dynamic individual to be part of our team. Reporting to the Area Director, you will be responsible for campaigns and activities which raise awareness of Singapore as a leisure destination. You will be responsible for engaging the leisure travel trade through educationals and product update sessions. Another key role you are required to play is to identify and build relationships with strategic partners - be it in airlines, wholesale, retail or beyond. You must be results-oriented, independent and a self-starter. Knowledge of digital and social marketing will be an asset.

Candidates should have a degree from a recognised university, with at least 7 years of relevant experience, strong communication skills, good background knowledge of Singapore, and must be a resident of Australia. A strong network of industry contacts is essential.

Applications with detailed resume and expected salary should be sent by Wednesday, 26 January 2011 to stb-syd@stb-syd.org.au





EDITORS: Bruce Piper and Guy Dundas

#### AA/JL expand pact

**ONEWORLD** alliance members American Airlines and Japan Airlines joint business venture between North America and Asia is offering pax with more routing choices, greater access to a wider variety of fares, and reduced connection times.

Announced by the carrier's yesterday, their air schedules will be aligned at Tokyo Narita and Haneda Airport from 27 Mar for JAL and from 05 Apr for AA and in New York, Chicago, Dallas/Fort Worth and Los Angeles in the US.

AA/JAL plan to codeshare on up to 123 routes in the future.

#### Renault 17% comm

**RENAULT** Eurodrive is offering 17% commission on its Earlybird deals booked and paid before 31 Mar, when picked up by 31 Dec.

#### China Tasman deal

CHINA Airlines is offering trans-Tasman airfares ex Brisbane to Auckland priced from \$120 one way, now available in agent GDSs.

Agents are advised they can use mixed booking classes in the same PNR.

On 02 Jan, CI began operating a thrice weekly direct link between Australia and New Zealand, as flagged by Travel Daily on 03 Nov.

#### Amadeus iSpeedy

**AMADEUS** and Speedy Travel have released its latest version of its iSpeedy Travel app, including a social network function and a version for corporate travellers to approve travel and expense

#### Mesaba \$125K fine

THE US Dept of Transportation has fined Mesaba Aviation \$125,000 for violating rules that protect the rights of air travellers with disabilities.

The action follows complaints about Mesaba's procedures for handling wheelchair-bound pax when boarding and de-planing.

# Agents check-out Europe



ABOVE: Intrepid Travel and Emirates hosted a group of travel agents recently on an eight day familiarisation through Spain and

Highlights of the educational included eating tapas in Madrid, bike riding in Barcelona and a visit to historical sites in Avignon.

Pictured above on the way to a local restaurant in Nice after a long fulfilling day exploring Cote D'azur, from left are: Christine Matthews, New England Travel Armadale; Tegan Peters, Windsong Travel Inverall; Matt Thompson, Intrepid retail Melbourne; Rebecca Pickett, Intrepid retail Perth; Laura Davey, Flight Centre Hardware Lane; Andrea Dalton, Intrepid Melbourne; Chimene Barrett, Intrepid Melbourne; Emma Resch, Flight Centre

Mordialloc; Brittany Mortimer, Harvey World Travel Banora; Petrina McDowell, Jetset Travel Mareeba; and Rami Hazou, Intrepid retail Hawthorn.

#### NZ/VS codeshare

AIR New Zealand and Virgin Atlantic have this afternoon announced a codeshare deal on flights between NZ and the UK.

The deal enables VS pax to book on NZ metal to routes including; Los Angeles-Rarotonga, San Francisco-Auckland, Sydney to Auckland, Christchurch and Wellington, and Auckland to Christchurch, Wellington, Queenstown and Rarotonga.

NZ pax will be able to book on VS metal between London Heathrow -San Francisco, and Hong Kong -Sydney, effective 28 Feb.



The Ultimate Touring Experience

# **Airline Contracts Manager**

SCENIC TOURS is one of Australia's most dynamic escorted touring companies delivering the ultimate luxury touring experience across Australia, Canada, and Europe and to a number of other international destinations. Our thriving organisation has an excellent opportunity for an Airline Contracts Manager based in our Sydney Office.

Reporting to the General Manager of Operations and Administration this role will be accountable for generating profitable revenue by developing and managing air products and contracts with our preferred airline partners to enhance Scenic Tours, Connoisseur's Choice and Evergreen Tours brands in the marketplace.

The successful applicant will be required to analyse current season air products, liaise with Product Managers for each destination/tour to understand and ascertain the best airline routes and wholesale fares and negotiate with airlines to meet our product requirements.

To be successful in this role you must demonstrate excellent interpersonal skills and have a proven record of negotiating and establishing networks and relationships with airlines and/or other industry bodies together with Airline industry knowledge.

Please register your interest by emailing your resume and remuneration expectations to: employment@scenictours.com with the subject line Airline Contracts Manager by COB Friday 28 January 2011.

For further information on the company please visit our website www.scenictours.com.

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state managers and retail agents. To succeed in this role you must have fantastic communication, presentation and negotiation skills; a strong knowledge of retail travel agents; good computer skills;

and over two years experience in a sales environment. Previous on-road sales or retail travel agent experience beneficial. Own car required, motor vehicle allowance will be paid to the right candidate.

Please forward your CV and covering letter to recruitment@globus.com.au with the position title in the subject line by 14th of January 2011.

PLEASE NOTE: Applications will not be accepted via recruitment agencies before the closing date.

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Contact your wholesaler or visit www.voyagesofdiscovery.net.au

\*Please refer to Voyages of Discovery The Mediterranean, Northern Europe & The Black Sea Australian brochure for full terms and conditions





EDITORS: Bruce Piper and Guy Dundas

#### CZ Amway charters

CHINA Southern Airlines' freshly appointed regional mgr for Aust/ NZ, Henry He, has announced the carrier is more than doubling its scheduled flights into Australia.

Over two weeks, starting from tomorrow, CZ will operate the eight 257-seat A330-200 charter services for Amway, from points in China to Sydney, Cairns and Adelaide, and to Auckland.

#### **Dollar/Avis update**

**DOLLAR** Thrifty and Avis Budget have told the US Federal Trade Commission that their proposed merger will not lessen competition among rental firms, as Enterprise/ Alamo/National & Hertz/Advantage will continue to be rivals.

#### Crystal adds Tripoli

**CRYSTAL** Cruises has added Tripoli in Libya as a new port on its 16 Nov Italian Spendor Med. cruise aboard Crystal Serenity.

#### Rainbow giveaway

**BACKPACKER** Campervans is offering the chance to win one of two tickets to the Rainbow Serpent Festival in Victoria from 21 - 24 Jan - for more details see facebook.com/backpackercamperans

#### MX back to NYC

MEXICANA has requested a renewal on its Guadalajara-New York route, from the US Dept of Transportation, as it seeks to resume services immediately.

MX filed for bankruptcy last year, but recently signalled it planned to resurrect some domestic and int'l services, from as early as next month (TD Fri).

Mexicana is still a member of the oneworld airline alliance.

#### US airport chaos

THE US weather warning for parts of the Northeast (TD yest) has been extended to include Atlanta, with a list of carriers, including Delta Air Lines, having to cancel several hundred flights due to extreme weather.

#### Avalon incentive

**AVALON** Waterways and Singapore Airlines are offering travel agents the opportunity to win a European River Cruise for two including flights to Budapest.

Travel agents who book any Avalon Waterways European river cruise in conjunction with SQ airfares will receive an entry into the draw.

Five runner up prizes of an Apple iPad are also being given away throughout the competition.

#### CA ups LAX/PEK

AIR China is adding a second daily nonstop service between Los Angeles and Beijing, effective 01 Sep 2011, according to travel agent GDS displays.

## Sales & Marketing Manager

Experienced Sales and Marketing Manager required for an exciting role at The Byron at Byron Resort and Spa in Byron Bay. Reporting to the Executive Assistant Manager a key objective is to use innovative sales and marketing strategies to reach and exceed budgeted revenue and expenditure goals.

Fundamental to the position is the management of key accounts and the development of pricing and products for marketing through consumer direct and major domestic and international distribution channels. Responsibilities include managing the Resort database and communication strategy; developing tactical campaigns across all markets, working closely with yield management and attendance at domestic and international trade shows.

To find out more visit our website www.thebyronatbyron.com.au.

For further information please contact: The Executive Assistant Manager The Byron at Byron Resort and Spa PO Box 1835 Byron Bay NSW 2478 scotto@thebyronatbyron.com.au



# Accommodation Updates

WELCOME to Accommodation Updates, Travel Daily's Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



The 55 room Casuarina Santai on the New South Wales Tweed Coast has joined Accor's Grand Mercure Apartments brand. The hotel offers a lagoon-shaped pool and Balinese inspired landscaping as well as one and two bedroom

apartments and Asian inspired restaurant, Bamboo.



The Hyatt Regency Sanctuary Cove, Queensland has completed the upgrade of its beds in all Regency Club rooms. Brand new Sealy "Hyatt Grand" pillow top mattresses and

based have been installed.



Worldhotels UK affiliate City Inn, in Britain has rebranded its name to Mint Hotel, following the opening of its second London hotel, and seventh property overall. The 583 room hotel in Pepys Street at the Tower of London was opened this month with the group's first int'l property to follow next year in Amsterdam.



Anantara Bangkok Sathorn is the first for the brand to open up in the city. Offering 425 deluxe rooms and two bedroom suites the hotel has a 30 metre lap pool,

restaurant, full conference facilities and spa. Located in Bangkok's business and entertainment areas the hotel is an urban sanctuary for the leisure and business traveller.



The Travel Professionals®

#### **Business Manager NSW**

Harvey World Travel is the most recognised retail travel brand in Australia. With a passion for travel and a dedication to excellence in service, the strength of the Harvey World Travel brand is our people.

We currently have an exciting opportunity available for a Business Manager based in Sydney focusing on NSW agents. This role is key role in establishing and maintaining the face to face relationships between the franchisor and the Harvey World Travel franchise network.

Focused on building and sustaining an overarching level of support and service delivery between Harvey World Travel (the business) and our Franchisee Network Partners to grow and maintain the strength of the franchise business and the franchisee's business.

To be successful in this role you will have a proven track record in business development, sound exposure and knowledge of the retail travel industry, strong business acumen and excellent relationship management skills.

If you are ready for an exciting opportunity with a market leading brand, look no further.

Apply now! careers@stellatravel.com.au



## General Manager - MICE

Sydney or Brisbane location

What a time to join us! Do you come from a MICE background and have extensive management experience? Are you looking for a fresh and exciting challenge? If your answer is YES then join our specialist team today...

Applications/enquiries in strictest confidence to: andrew\_goold@travelctm.com (Recruitment Coordinator)



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MELBOURNE – 1/167 Queen St – (03) 9670 2577 – recruit@aaappointments.com.au

BRISBANE – 13/97 Creek St – (07) 3229 9600 – employment@aaappointments.com.au

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#### END THE TIRESOME COMMUTE! CORPORATE & LEISURE CONSULTANT HILLS DISTRICT - \$40K-\$50K PLUS

Want to start the New Year by finding a job closer to home? This is a chance to find that and so much more. This is your best chance to earn an excellent salary package and give the daily commuter struggle the flick! Join this leading agency in the Hills District and never look back. You will be handling both corporate and leisure enquiries for your high end clientele. A minimum of 3 years consulting experience, excellent sales skills and fantastic customer service is required.

# TICK ALL OF THE BOXES MULTI-SKILLED CORPORATE CONSULTANT MELBOURNE (INNER) – SALARY PACKAGE TO \$60K

What is on your career wish list this year...1) a salary increase; 2)Monday to Friday hours; 3)management that care about you and your career aspirations? Well working for the largest independent TMC in Australia, you will achieve all of this and much more! Essentially you will need to be a corporate consultant with a commitment to providing superior customer service and strong team work skills. Apply now!

# SAY GOODBYE TO TIME WASTERS! HIGH END LEISURE TRAVEL CONSULTANT PERTH (SOR) – SALARY PACKAGE TO \$65K OTE

Is your day filled with price beaters and Bali quotes?
Break free of the monotony by joining this lovely, up market boutique agency based in Perth's inner south. You will be working with a highly professional team that has built a strong repeat/referral client base as a result of the outstanding customer service they provide. Dealing predominately with the high end of the market, this is a dream rolel

# FLAIR FOR FARES FARES AND TICKETING CONSULTANTS BRISBANE CBD – SALARY PACKAGE \$45K OTE

Looking for a role with a difference? Do you have a flair for fares and a ticketing expert? Then don't miss your chance to join this supportive and fun loving team. Your day will involve assisting industry clients with fare enquiries, problem solving and issuing tickets. This company puts their staff first with you enjoying a solid salary + incentive structure, free tickets, cherished work/life balance and more. You will need strong ticketing experience and exceptional fares knowledge.

# BORN TO BE A LEADER? RETAIL TEAM LEADER x 2 ROSE BAY & PARRAMATTA TO \$60K PLUS

Looking to start the New Year with a step up on the career ladder? This is an exciting opportunity for an experienced consultant or a 2IC to take your career to next level. Opportunities currently exist in two very busy and well established retail agencies. You will have a minimum of three years consulting experience and the ability to develop and lead a team. Excellent salary plus commissions and incentives. Don't delay this is your chance to shine!

# ADD A LITTLE GLAMOUR TO YOUR DAY! ENTERTAINMENT & PRODUCTION TRAVEL CONSULTANT MELBOURNE (INNER) – SALARY PACKAGE TO \$60K

Daily grind getting you down? Add a little excitement to your working day! Our client manages the travel for the entertainment industry so just imagine the celebrities you could be assisting! This specialised area of travel is perfect for any experienced multi-skilled corporate travel consultant looking for a change in direction. Monday to Friday hours with after hours support required once every 3 months.

# RUN THE SHOW! RETAIL TRAVEL MANAGER ROCKINGHAM AREA – SALARY PACKAGE TO \$70K (OTE)

Make the move to manager today! If you are an experienced retail travel consultant with a professional attitude and motivation to lead a team, this highly successful retail chain will give you all of the support you require to take on the top spot at their busy agency in Rockingham. You will be earning a fantastic salary and will benefit from 5 weeks annual leave! A minimum of 3-4 years experience in retail travel is required.

#### NO MORE WEEKENDSI WORK MON–FRI ONLY CORPORATE TRAVEL CONSULTANT X 3 BRISBANE CBD – SALARY PACAKGE \$55K OTE

Are you an experienced corporate travel consultant needing a change? Or a retail travel consultant who has always dreamed of breaking into corporate travel? Want to work Mon – Friday and achieve have a work life balance? Well here is your chancel Rarely does a corporate role come along which offers top \$, along with fantastic benefits including discounted travel and career development programs. If you have 2 years consulting exp, strong CRS and fares knowledge – Call Todayl

# FANCY A TRIP TO SCANDINAVIAS

Bentours and Finnair are taking 10 lucky travel agents on a familiarisation to stunning Scandinavia. A place on this sensational trip could be yours simply by selling a Bentours package and Finnair flights.

To go into the draw, book your clients on any Bentours Scandinavian or European tour package with at least \$2,000 worth of land content, and a minimum of two long-haul sectors on Finnair. As long as the booking is fully paid for by 31 May 2011, you could be on your way to Scandinavia in September!



Don't miss out on this incredible adventure.

Make Bentours and Finnair your choice for Scandinavia.



For more information, contact Bentours on 1800 221 712 or visit www.bentours.com.au



