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Sal, Head of Sales & Jason, SA Sales Manager

Premium on QF domestic

QANTAS has released Premium Economy seats for sale to domestic travellers aboard its Boeing 787 *Dreamliner* service between Melbourne and Perth, extending a product previously available only to the airline's international travellers.

Premium Economy fares on QF9/10 between the two cities are now available from \$1,249 one way, joining the Economy and Business class fares already offered domestically on the 787.

A Qantas spokesperson said the seats represented the only Premium Economy product available domestically and provided an opportunity to further exploit a "well loved aircraft" on internal links.

Until now the *Dreamliner's* 28 Premium seats have only been sold to international passengers travelling between Melbourne

and Perth as part of the onward London Heathrow service.

With the new arrangements, unsold Premium seats will be available for Frequent Flyers to upgrade to with classic rewards.

Travellers can also earn 2,700 points for purchasing a Premium Economy Saver fare.

Premium passengers on the 787 will travel between int'l terminals and will need to conform to security requirements.

A passport or photo ID is needed, but domestic passengers must not use Smart Gates.

CLICK HERE for more info.

A League kick off!

THE A League football season kicks off tonight, and so does *Travel Daily's* tipping contest.

There's still time to be involved and have a chance to win great prizes including a trip to the UK to see Manchester City play, thanks to Etihad Airways, Excite Holidays and Keith Prowse Travel.

Get those tips in by 7.40pm AEDT before Adelaide United face Sydney FC in Adelaide

CLICK HERE to sign up.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from:

- Flight Centre Travel Group
- Travel Trade Recruitment



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Now until 31 December 2018

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SAVE \$594* per couple

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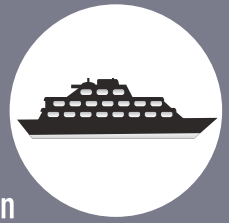


SEE WEBSITE FOR T&C'S

Need help wading through the huge variety of cruise options out there?

Check out the 2019 Cruise Guide for a comprehensive tool.

CRUISE WEEKLY Travel Daily travelBulletin



Raffles reservations

SINGAPORE'S iconic Raffles Hotel has started accepting reservations for stays from 01 Aug 2019, with rates from SG\$869 per night and an expanded offering of 115 suites once the property's current restoration is complete.



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Ultra-luxury MSC Cruises

FOUR new 1,000-passenger ships ordered by MSC Cruises last night (**TD** breaking news) will see the Italian brand enter the "ultra-luxury" segment and continue the expansion of the line which now has 14 ships on order.

The move follows the success of the exclusive MSC Yacht Club enclave on board the line's existing mega-ships, with the "ship-within-a-ship" luxury concept proving highly popular. MSC Executive Chairman Pierfrancesco Vago said the order for the four new small ships was a natural evolution of the offering.

Sealink superyacht

SEALINK Travel Group has announced the purchase of superyacht *Auspro* which will join the Captain Cook Cruises fleet on Sydney Harbour next month.

CEO Jeff Ellison said the expansion of Sealink's Sydney offering was part of a focus on "attracting elite clientele locally and internationally".

"We have listened to our key trade partners, and they have asked us to deliver a boutique, intimate experience for their five-star guests," he said.

Auspro is a 30m motor yacht with range suitable for extended overnight trips, and can accommodate up to eight passengers in ensuite staterooms, plus crew accommodation - see superyacht.captaincook.com.au.

"These ships will be able to offer unique itineraries, thanks to their size, and the guest services will be taken to another level," the MSC Chairman enthused.

Lynne Clarke, who heads up MSC in Australia and NZ, said entering the ultra-luxury segment was "yet another exciting development in our offering."

"Our future ultra-luxury ships will be as close as it comes to a private yacht experience."

The new vessels, to be constructed by Italian shipbuilder Fincantieri, will have 500 cabins and gross tonnage of 64,000 GT.

The first will be delivered in the first half of 2023, with the remaining coming annually over the following three years.

Vago said the ships would feature the "best and latest environmental technology and other cutting-edge maritime solutions at sea."

"They will also showcase highly innovative design as well as introduce ground-breaking features for guest comfort and relaxation," he promised.

QF A380 incident

THE Australian Transport Safety Bureau has released the final report into the in-flight engine shutdown of a Qantas Airbus A380 near Los Angeles last year.

The incident, on a Melbourne-bound flight on 20 May 2017, involved a loud bang & vibration about two hours after take-off, but it returned safely to LAX.

An engine inspection found corrosion of turbine blades due to chemical residue - atsb.gov.au.

G Adv incentive

G ADVENTURES has launched a new "purpose-led" global agent incentive, with top sellers worldwide to take part in a Change Makers Summit next year.

The Change Makers Challenge runs until 31 Mar 2019, with the aim of incentivising consultants to focus on changing people's lives through travel.

Agents will receive one entry per "life changed" (traveller booked) and G Adventures will also be distributing "random acts of G" and "G vouchers" throughout the entry period - gadventures.com/changemakers.

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Uncover what to do when the Wallabies aren't playing in the RWC in Japan next year, in the October issue of *travelBulletin*.

CLICK to read
travelBulletin



New Uniworld ships

UNIWORLD Boutique River Cruise Collection has overnight announced the addition of four new ships by 2021.

The fleet refresh will see the new ships launch on the Nile in Egypt, the Douro in Portugal and the Mekong in Vietnam in 2020, followed by a new ship on the Volga River in Russia in 2021.

The new ships will replace existing vessels in each destination, with standards in line with its custom-built Super Ships sailing in Europe.

Uniworld also announced the renovation of its *River Countess* in Venice, to offer guests an "unparalleled floating hotel experience" in the city of canals.

Uniworld Australia MD Fiona Dalton said "this is just the most fantastic news for our Uniworld guests, and aligns with our commitment to maintaining our position as the number one luxury river cruise in Australia".

Westin Syd to Fullerton

FULLERTON Hotels and Resorts has embarked on its first international expansion and taken over management of The Westin Sydney.

The property will rebrand and reopen as The Fullerton Hotel Sydney in Oct 2019, following remediation and repair of the hotel's facade early next year.

The five-star hotel will be located in the historic Sydney GPO Building in Martin Place.

"We are delighted to have the opportunity to present The Fullerton Hotels and Resorts' award-winning style of hospitality and hotel to Australia," said Cavaliere Giovanni Viterale, General Manager of The Fullerton Hotel Singapore.

The new addition is Fullerton's third property, joining The Fullerton Hotel Singapore (opened in 2001) and The Fullerton Bay Hotel Singapore

(opened in 2010).

"The Fullerton Hotel Sydney will become a sister hotel to The Fullerton Hotel Singapore, both of which share a similar rich history as former GPOs," Viterale added.

"We strive to deliver a luxury hotel that can further contribute to Sydney's growth as an international tourist destination and showcase the beauty and heritage of the original building to a wider audience, both nationally and globally."

The Westin Sydney was managed by Marriott Int'l for over 20 years and Marriott's Area VP Aus, NZ and Pacific Sean Hunt thanked colleagues at the hotel "for their continued support, hard work & dedication to its success".

The Fullerton Hotels and Resorts brand is affiliated with Preferred Hotels & Resorts.

A new hotel website has launched - **CLICK HERE**.



Window Seat

TOURISM authorities in Nebraska certainly can't be accused of falsely representing the northern USA state.

A new campaign launching this week is brutally frank, featuring the tagline "Nebraska: honestly, it's not for everyone".

Advertisements in the self-deprecating promotion ironically state "Lucky for you, there's nothing to do here," as well as "Famous for our flat, boring landscape," alongside imagery depicting action and mountaineering.

State Tourism Director John Ricks said travellers consistently ranked Nebraska as the "least likely state" they would want to visit, so the marketing campaign needed to be really different to change attitudes about the state.



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EUROPE 2019

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Agents' Mediterranean quest



NINE Helloworld Travel agents and their partners were recently treated to an eight-night Azamara Club Cruises sailing from Barcelona to Rome.

Journeying aboard *Azamara Quest*, the group explored several Mediterranean destinations including Valencia, Ibiza, Monte Carlo and Santa Margherita.

The stop off in Valencia saw agents entertained on a VIP visit to the City of Arts and Sciences

venue, while the Monte Carlo visit was the setting for a special White Night Party.

Pictured are: Anna Forlin, Russell Jean, Kaitlin Smithers, Belinda Wallace, David Paganoni, Amanda Kavanagh, Richard Pickering, Linda Brown, Esther Pickering, Angela Kaluzyn, Karen Morphett, Zoran Trivanovic, Kathryn Feist, Tracy Trivanovic, Colin Birks, Toni Bardsley, Sarah Day and Rachael McGuirk.



TRAVELTECH.
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Novotel Sydney Central | Sydney | Australia

P&O Adventure reveal

P&O Cruises has revealed the inaugural season of its new ship, *Pacific Adventure*, as part of its 2020 program release.

Pacific Adventure will join the fleet in 2020 and homeport in Sydney, with her first eight cruises to visit New Zealand, Fiji, PNG and the South Pacific islands.

The ship will also offer shorter options, including a three-night comedy cruise, four-night voyage to Moreton Island and a six-night round-trip Main Event sailing to the Melbourne Cup from Sydney.

Pacific Adventure will be joined by *Pacific Aria* in Sydney between Oct-Dec 2020, offering three and four-night short break cruises and two 10-night itineraries to the South Pacific.

The line's flagship, *Pacific Explorer*, will leave Sydney to homeport in Brisbane, replacing *Pacific Dawn* which has been sailing from Bris since Dec 2009.

P&O Cruises told **TD** from the end of Oct 2020, *Pacific Dawn* would be based in Melbourne.

The new 2020 winter and spring

program features a total of 132 cruises, including 57 short breaks of two-, three- and four-nights in duration departing Sydney, Brisbane, Melbourne & Auckland.

The program also introduces "Voyages" cruises, which feature an "enhanced onboard experience" on sailings of 13 nights and longer.

"Voyages" departures will offer presentations and activities covering current affairs, the arts & culinary experiences and talks from notable Aussie presenters.

P&O Cruises' 2020 program will go on sale on 23 Oct.

TRAVEL DAILY
A-League tipping is coming

Get involved now!
Click here to sign up

Grand prize of Etihad Airways flights and tickets to see Manchester City, plus weekly prizes.

Regent refreshed

IHG has signed its first Regent Hotels & Resorts property since it acquired a majority stake in the group earlier this year (**TD** 15 Mar) and announced a refresh of the Regent brand positioning.

The company said the new positioning would see hotels offer experiences designed for the individual, use a combination of service and technology to allow guests to stay "on their own terms" and enable visitors to "discover and experience the best of local culture, new tastes, delights and ideas".

The new hotel is the Regent Kuala Lumpur, which will be located a 45min drive from Kuala Lumpur International Airport.

PRINCESS
ACADEMY

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MAJOR PRIZE:

7-night Mediterranean cruise, in a Balcony for 2 on Sky Princess® and AUD \$5,000 EZair credit

MINOR PRIZE:

Win one of 15 AUD \$200 Visa Gift Cards

BECOME A COMMODORE BY 23 DECEMBER 2018, 11.59PM AEDST, FOR THE CHANCE TO WIN!

Conditions apply see www.onesourcecruises.com. Open to AU/NZ res. 18+ employed as travel agent for WLCL registered agency at time of entry/publication & registered with Princess Academy with a rank lower than 'Commodore'. Max 1 entry p/person. Cruise 27/10/19-3/11/19. NSW LTPS/18/27872, ACT TP18/01756, SA T18/1605.

TECHNOLOGY UPDATE

Today's Technology Update is brought to you by Excite Holidays

Can technology replace good old-fashioned service?



The short answer is not yet. Look at any list of technology trends for 2018 and you will be hard-pressed to find one

that doesn't include Artificial Intelligence. We've written here about AI and machine learning in this column, particularly in streamlining the interaction between existing technologies. When you read about AI in trends pieces, it usually relates to the interaction between a computer and a human being in the form of chatbots for customer service. This technology is advancing at a rapid rate and can help with simple requests, but the biggest benefit to our business and that of our agents is the way in which more complex requests are handled.

These are the opportunities when you can create stickiness with your customers. A good customer service experience can be the difference between a return customer and one that never uses you again. The same principle applies to how agents can stay ahead in a rapidly changing world. This is something we see as vitally important to our business, which is why when you call Excite Holidays, send us an email or chat online - there'll be a friendly person on the other end to handle the request with a personal touch.

Nicholas Stavropoulos,
Executive Director, Excite Holidays

exc!te
HOLIDAYS

CATO speaker

THE Council of Australian Tour Operators (CATO) has today announced Intrepid Group Co-Founder Darrell Wade as guest speaker for its Christmas luncheon on 06 Dec.

The event starts at midday at Sydney's L'Aqua Cockle Bay and includes a three-course meal with drinks - tickets can be purchased at www.cato.travel/events.

SYD traffic results

THE total number of passengers at Sydney Airport has grown 0.4% during the month of Sep compared to the prior corresponding period (PCP).

Sydney Airport CEO Geoff Culbert said "total and international passengers grew 2.9% and 4.8% respectively for the calendar year to date compared to the PCP".

"Nationals from the USA (8.3%), India (13.6%) and Japan (15.7%) recorded notable strong growth, with those from Malaysia (12.2%) also contributing to the overall performance" he said.

Domestic growth was down in Sep by 0.5%.

Club Med survey

CLUB Med has launched its annual industry survey asking travel agents across Australia to share feedback on the business.

All participating travel agents will go in the draw to win one of five \$100 gift vouchers.

Complete the survey [HERE](#).

Radisson Ctrip deal

CTRIP International has signed a strategic global partnership agreement with Radisson Hotel Group to drive growth in China and abroad.

Through the agreement, the two companies will work to expand the global distribution of Radisson Hotel Group's properties, giving travellers a wider choice of destination and hotel options.

Bathurst Tourism gets arty



BATHURST Tourism and travel industry delegates attended an event this week in which they switched pens for paintbrushes to recreate Russell Drysdale's painting *Sofala* in an art class at Sydney's Cork & Chroma.

The guests enjoyed local treats from Legall Patisserie, Renzaglia Wines and Two Heads Brewery.

Bathurst Regional Council's Daniel Cove said the event was a great opportunity to showcase the region.

"Bathurst is only a short three-hour drive from Sydney, which is

perfect for a weekend escape.

"And it's so much more than motor sports - visitors can experience the region's thriving art scene with a visit to one of our many galleries and museums, or simply sit back and take in the Central West landscape while enjoying an amazing meal or local glass of wine," he said.

Pictured are: Mark Renzaglia, Renzaglia Wines; Sarah Gurich, Bathurst Regional Art Gallery; Steven Bowman, Bathurst Regional Council; and Daniel Cove, Bathurst Regional Council.

Japanese charters

ALICE Springs is set to welcome an influx of Japanese visitors next week, with the arrival of the first direct charter flight in over a decade from Japan.

The flight will be the first in a series of JTB World Vacations charter flights from Tokyo, Nagoya and Osaka which will allow visitors to explore Alice Springs, before heading to Uluru on arranged charter flights or by coach through Kings Canyon.

The Japanese visitor market is NT's fourth largest international market and is expected to grow by around 5% per year to 2020.

Kerala roadshow

THIS is the final week for attendees to register to the Kerala Tourism Australian tradeshow which will be held in Syd on 24 Oct and Mel on 25 Oct.

To register visit [HERE](#) for Sydney and [HERE](#) for Melbourne.

Qld ecotourism

THE Qld Government has opened an Expression of Interest process for interested parties to deliver accommodation, tours and offerings on three ecotourism trails until 16 Nov.

To find out more, [CLICK HERE](#).

CRUISE SURVEY

Do you sell cruise?
Take our quick survey and share your experiences with us.

[Click here](#)

Two Google Home Minis, plus movie tickets up for grabs.

CRUISE
WEEKLY

CORPORATE UPDATE

Europcar online

EUROPCAR has launched a new online service to simplify the process of opening a corporate account in just three minutes.

A dedicated website at europcar.com.au/business is available 24/7 and, after signing up, businesses can access discounts of up to 10% on Europcar public rates.

A special launch promotion has doubled the discount to 20% up to 15 Dec, with the service available in 10 countries and no monthly commitment or fees.

Australia at IMEX

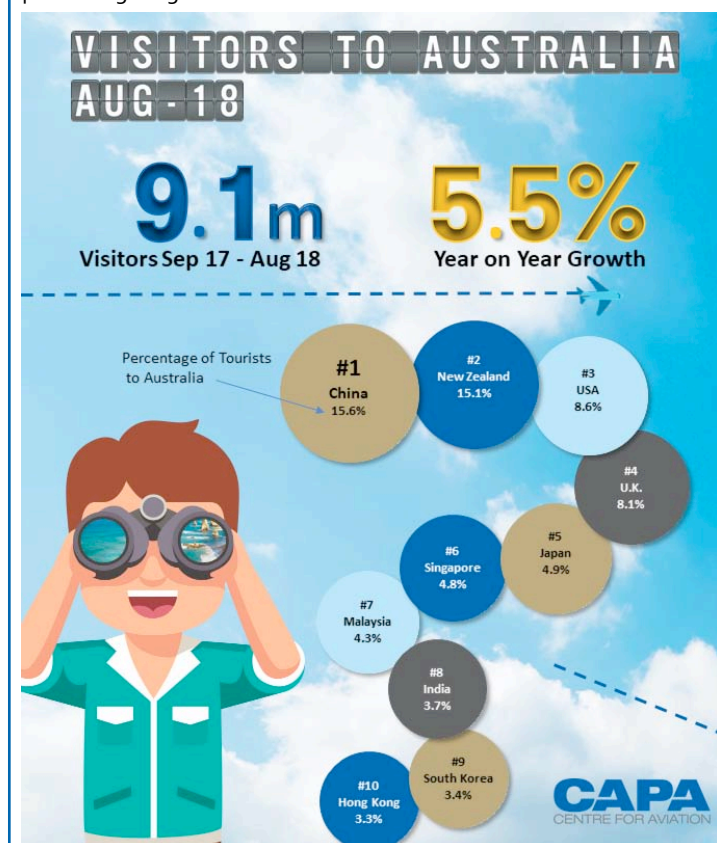
MORE than 30 Australian partners are participating on the Business Events Australia stand at the IMEX America show this week.

The stand is promoting the Business Events Bid Fund Program which offers financial support for international business events and has already helped secure six events for Australia since 01 Jul.

Buyers at IMEX are responsible for organising corporate meetings, incentive travel programs and association events.

CAPA INSIGHTS

CAPA Centre for Aviation today offers its latest exclusive infographic, presenting insight from its own data and external sources.



IN THIS week's exclusive CAPA Insights, we take a closer look at Australia's booming tourism market by analysing visitor arrivals to the country. For the year ending Aug 2018, Australia welcomed 9.1 million visitors, up from 8.7 million the previous year.

In the month of Aug visitors were down by 4.2% compared to Jul, mainly due to seasonal trends, however they were up 5.5% over the same month in 2017.

China continues to lead the top 10 list which saw no change from the previous month. Do you know what iconic location our tourist is looking at? **CLICK HERE** to find out.

CORPORATE CHATTER

with Richard Savva

Strategy or stagnant?

As a business owner there are many challenges and opportunities that occur daily. Some people call dealing with the challenges as 'firefighting'. Normal day-to-day operational failures, personnel concerns and client service issues can take up your day.

You need to make time to realise the opportunities, focus on a strategy to defend, grow and position your business for the future. If you don't you'll stand still, stagnate or even worse, fail.

The key areas that need attention are:

- Closer attention to the initial budgeting process and re-forecasting when significant changes occur (new business, lost clients). Business 101.

- Review internal costs for new technology opportunities to automate processes. Many leaders review solutions, recognise the savings they can realise however still work with manual operations rather than make improvements. Dumb management.

- You know online travel agents (OTAs) are making great inroads in your clients. Don't believe

service alone will retain your clients. Loyalty is not what it used to be and the "now" economy is 24/7/365 online. Embrace technology that gives you a fighting chance. Don't hide away from reality.

- Differentiate. In the Australian corporate travel arena Serko, the leading online booking solution

“ You need to make time to realise the opportunities, focus on a strategy to defend, grow and position your business for the future. ”

for corporates, has a majority market share. It is a tremendous solution. If a travel management company doesn't offer Serko to their client they can be seen to be behind everyone else. However, you see a number of

travel management companies, whilst providing Serko to clients, are also offering something different - they can stand out and if the other solution meets clients' needs they can change the discussion from a "race to the bottom" pricing war to true added value for clients. What are your unique selling points?

There are many more aspects of running a business that drag the leaders down to day-to-day business.

If you are a true leader then focus down the road, otherwise you'll get nowhere fast.



Richard Savva is a Director of Changing Times which offers a wide range of mentoring, training, facilitation and business coaching services for all types of travel, airline and hospitality businesses: hello@changingtimes.net.au.

Lotus to bring CTM HKG luck

CORPORATE Travel Management CEO Jamie Pherous earlier this month welcomed Patrick Kong and his Lotus Travel Group team to the CTM family, with the 75.1% acquisition of the business settling on 02 Oct.

Pherous said Hong Kong-based Lotus had been a long-time market leader in the region, adding "We are delighted they are now a key part of our Asian business".



“I'm looking forward to working together to strengthen our client offering, technology and expertise for years to come.”

Livn breaks barriers

LIVN, a single integration point providing access to the tours and activities market has created a single API which provides access to over 20 individual res systems.

The company's Founder and CCO Steve Martinez said the advent of Livn would "present a whole new world of immediate opportunity to online travel agencies and offline travel agencies into the online world of Tours & Activities".

"Historically, any one of our partners had to build integrations to 20 different booking systems, each with different frameworks and parameters," he added.

Disney nature resort

DISNEY has announced plans to open a nature-inspired mixed-use resort on Bay Lake in 2022.

Located between Disney's Wilderness Lodge and Disney's Fort Wilderness Resort & Campground in Florida, the resort (**pictured**) will include more than 900 hotel rooms along with proposed Disney Vacation Club villas spread across a variety of accommodation types.



WIN A TRIP FOR TWO TO WASHINGTON DC



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From historical monuments to food trucks and barista-made coffee, Cathay Pacific is excited to welcome Washington D.C. to their network! To celebrate, they're giving away 2x Economy Class tickets from Australia to Washington, D.C.

Answer the most daily questions correctly and come up with the most creative answer to the final question. Send your entries to cathay@traveldaily.com.au



Q14. The new A350-1000 carries less or more passengers than Cathay Pacific's A350-900?



TRAVEL SPECIALS



WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au

Expedition cruise line **Adventure Canada** and **Australia's Cruise Traveller** have teamed up to offer a 23-night package which includes free hotel stays in Dublin and Glasgow, a free flight between the two cities and a 20% saving. Call 1800 507 777 for more.

Iririki Island Resort in Port Vila, Vanuatu, is offering guests five nights in a Deluxe Ocean View room from \$1,175pp. **CLICK HERE** for more.

Bellinzona Resort, Cellar Door & Dining in Hepburn Springs Victoria has released a special spring leisure deal for two from \$185 per night. The deal also includes a \$50 voucher for the onsite Heritage restaurant and a wine tasting. For more visit bellinzona.com.au.

Metro Hotels and Apartments in Darwin, Sydney, Perth, Queensland and Melbourne are offering specials on kids VIP play and stay packages, accommodation from \$110 per night along with Girls Night In Package deals and more. Visit www.metrohotels.com.au for full info.

Save up to \$1,000 per person on **Bunnik Tours'** South America journey and \$600 per person on its Central America voyage, for bookings made before 26 Oct. Call 1300 125 007 for more.

Tahitian Dreamliner arrives



AIR Tahiti Nui's Tahitian *Dreamliner* has touched down in Tahiti, with the airline's first Boeing 787-9 arriving to a warm welcome earlier this week.

The new livery was inspired by the Polynesian islands, including Air Tahiti Nui's trademark tiare flower, a giant tattoo representing a story of Tahiti and its people, and the blue hues that the islands are known for.

To coincide with Air Tahiti Nui's 20th anniversary this year, the flag carrier for French Polynesia is

phasing out its Airbus A340-300 fleet and replacing it with four 787-9 *Dreamliners*, which are set to be received by Sep 2019.

The *Dreamliner* will make its first commercial flight from Papeete to Auckland on 07 Nov.

To celebrate, Air Tahiti Nui has released a behind-the-scenes video of the *Dreamliner's* in-flight safety video, which can be watched by **CLICKING HERE**.

Pictured are Tahitians proudly welcoming the new *Dreamliner* aircraft in Papeete.

LOOKING FOR THE NEXT DESTINATION IN YOUR TRAVEL CAREER?

Check out our current career opportunities!

HOT JOBS OF THE WEEK

Corporate Travel Manager - Townsville

We're looking for a multi-skilled travel specialist to join our thriving team as a Travel Manager for Flight Centre Business Travel. If you already have experience working in travel sales, this is a great opportunity to develop and move into the challenging world of corporate and leisure travel management.

Closing date: 2 November 2018

[APPLY NOW >](#)



Business Development Manager - Sydney

With more twists and turns than a James Bond movie, this is not a role for the faint-hearted. We are looking for a sales professional with all the skills needed to engage with prospects, identify opportunities, present solutions and demonstrate our value proposition to future clients.

Closing date: 26 October 2018

[APPLY NOW >](#)



Product Manager - Sydney or Melbourne

As the Product Manager for Strategic Growth your role is to assist and support the Global Director of Supplier Relations in the ongoing development of the global product portfolio and support the Australian business on a day to day basis with local product knowledge and supplier management.

Closing date: 5 November 2018

[APPLY NOW >](#)



Wholesale Cruise Consultant - Brisbane

Is cruising your passion? Infinity Cruise is a growing wholesale business, operating 7 days a week, supporting all Flight Centre's retail brands nation-wide. We have several exciting opportunities for experienced, customer-focused consultants to join our successful teams as full-time wholesale cruise consultants!

Closing date: 9 November 2018

[APPLY NOW >](#)



Wholesale Travel Consultant - Melbourne

Are you ready for the next challenge in your travel career? We have the role for you! Right now, we are on the lookout for experienced Travel Consultants to join our wholesale brand - Infinity Holidays.

Closing date: 2 November 2018

[APPLY NOW >](#)



Travel Manager - Sydney

Have you ever wanted to see the world of celebrity up close? Born from the need for specialised travel requirements and our passion (borderline fanaticism) for the sports and entertainment industries, we built a team matched to our clients. Join the biggest name in the entertainment travel industry, as a Travel Manager!

Closing date: 2 November 2018

[APPLY NOW >](#)



Travel Manager - Brisbane

Do you have two years' travel sales experience? FCM Travel Solutions are looking for multi-skilled Travel Managers to join our team. The challenging world of corporate and leisure travel management will be sure to take your career to new heights!

Closing date: 5 November 2018

[APPLY NOW >](#)



Group Travel Expert - Sydney

We're looking for a multi-skilled travel specialist to join our thriving team as a Group Travel Expert for cievents in our North Sydney office. If you already have experience working in travel sales (ideally working with group bookings), this is a great opportunity to move into the diverse and challenging world of corporate group travel management.

Closing date: 26 October 2018

[APPLY NOW >](#)





Working in partnership with the Australian Travel Industry

Operations Manager | Travel Industry

Sydney, Package to \$88k DOE, Ref: 3664PE1

As the Operations Manager you will have responsibility for the overall management of the customer service delivery for the companies Australian and international travel market as well as supporting the customer care team in mentoring and supervision in respect of all group travel bookings. This is a diverse role that includes mentoring, leadership and development, I am looking for a highly motivated individual seeking a new challenge for this exciting travel provider, interviewing next week.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Travel Sales Executive

Sydney, Competitive Salary Package, Ref: 3666SJ1

Sales Executive required for a leading travel wholesaler to cover the NSW region. If you have a good networks with the NSW retail travel agencies, strong relationship building skills and exceptional sales abilities I want to hear from you! On the road promoting this brands awesome product you have the autonomy to manage your territory and help my client stay as a leader in their field. Great salary package, full maintained car and bonus scheme. Apply with your CV or call me for more information.

For more information please call Sarah on (02) 9119 8744 or click [APPLY](#) now.

International Product Manager

Gold Coast, \$60k-\$80k + Super, Ref: 3577SZ2

Want to work close to home in a flexible, autonomous environment with other like-minded people? We are looking for someone with contracting experience in a product capacity & negotiation skills. Reporting directly to the Product Director, you will be the Product Manager in charge of your own niche whether that might be Cruise, Asia, The Americas - to name a few. Great central location close to public transport with onsite parking. Working Mon-Fri with flexible start & finish times.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Business Development Manager

Melbourne, \$80k plus Bonuses, Ref: 3705

I'm looking for someone with the X factor when it comes to sales and business development. You'll have an established network of connections within the travel industry throughout Victoria and the confidence to back yourself. You'll need to be someone that loves the thrill of the chase and enjoy the rewards after. You'll be rewarded with an \$80k salary + Super + Bonuses + Car Allowance + Phone. You'll also be working for a global company with endless career opportunities available to you.

For more information please call Josh on (03) 9988 0616 or click [APPLY](#) now.

Reservations Agent – International Airline

Sydney, Competitive Salary, Ref:1118AJ01

Do you have a flair for airfares and ticketing?! Bring your experience to this newly appointed role. Looking for a Travel Consultant or Ticketing Consultant who wants to progress their fares, reservations & ticketing career with a leading international airline! This growing international airline are now seeking an experienced reservation and ticketing consultant to co-ordinate all ticketing and reservation requirements in a timely manner, fundamental to the smooth running of the department.

For more information please call Antony on (02) 9119 8744 or click [APPLY](#) now.

Corporate Role - Travel | Great Salary Package

Brisbane, \$50,000-\$65,000 p.a + travel perks, Ref: 1960AW4

Exciting position exists for a highly experienced Corporate Travel Consultant. You will excel at providing a range of travel options, delivering exceptional customer/client service. Fantastic team environment, travel perks & great salary package! Demonstrated Corporate Travel experience with a high level of competency, Fares and ticketing, GDS knowledge- conversion course can be provided, confidence, flexibility & ability to work in a fast paced environment, articulate & professional.

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Marketing Executive | Digital & Online

Gold Coast, \$55-65k + Super, Ref: 1337CGA1

Working within an award winning dynamic travel company in the Gold Coast, you will be an experienced marketing executive that loves working within a great team to support the larger function. You should be someone who is creative and enjoys thinking outside the box. Your role includes looking after the international market in social media promotions, sending out EDMs & online brochure distribution. Fantastic new challenge to embrace is for someone who specialise in online marketing.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Sales Executive | Niche Travel Product

Melbourne, \$55-60k + Bonus, Ref: 3613HC1

This leader in a niche field is looking for someone to step up into a Business Development role to join their team. They're looking for someone willing to learn & grow their career in this role whilst promoting their brand nationwide. You'll need to be a seller with the ability to build strong relationships quickly & you'll really be in control of building your portfolio up. This is a great opportunity if you are a Travel Consultant looking for that next step up! Extensive training provided.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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